Consolidate to Accelerate

Coromandel International
Investor Presentation – Q2 & H1 FY27

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Q2 Performance Summary - Consolidated

	Revenue from Operations	EBITDA*	Profit After Tax	Book Value (per share)	Basic EPS (not annualized)	Net Debt to equity ratio
Q2 FY27	₹ 10,294 Cr	₹ 944 Cr	₹ 523 Cr	₹ 454	₹ 18.1	0.0 times
	7%	-18%	-34%	10%	-34%	
Q2 FY26	₹ 9,654 Cr	₹ 1,147 Cr	₹ 793 Cr	₹ 413	₹ 27.3	0.0 times

* Excluding exceptional items & share of profit/(loss) in JV & Associate

H1 Performance Summary - Consolidated

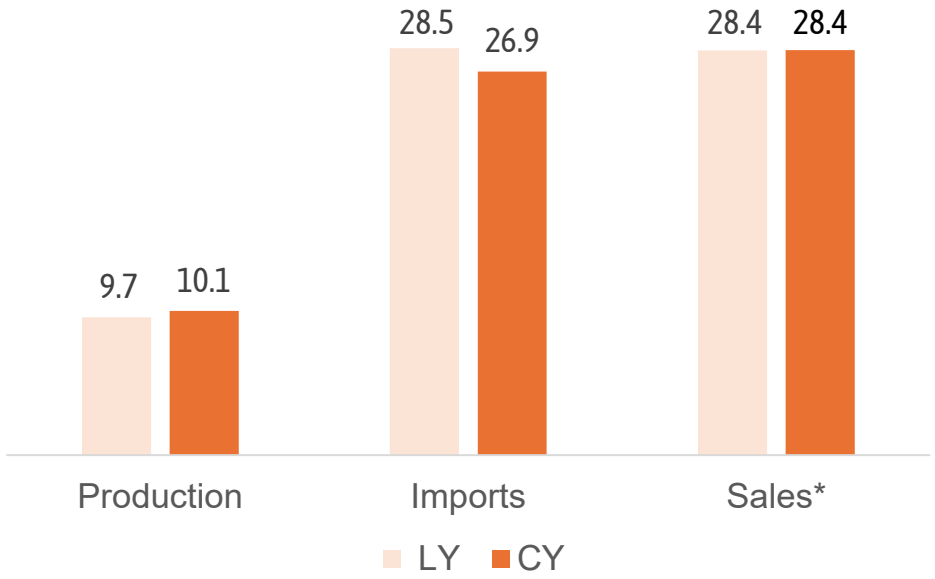
	Revenue from Operations	EBITDA*	Profit After Tax	Book Value (per share)	Basic EPS (not annualized)	Net Debt to equity ratio
H1 FY27	₹ 18,459 Cr	₹ 1,705 Cr	₹ 905 Cr	₹ 454	₹ 31.1	0.0 times
	11%	-12%	-30%	10%	-30%	
H1 FY26	₹ 16,696 Cr	₹ 1,929 Cr	₹ 1,295 Cr	₹ 413	₹ 44.5	0.0 times

* Excluding exceptional items & share of profit/(loss) in JV & Associate

Fertiliser Industry: DAP & NPK - Q2 FY27

Qty in Lakh MT

DAP ^



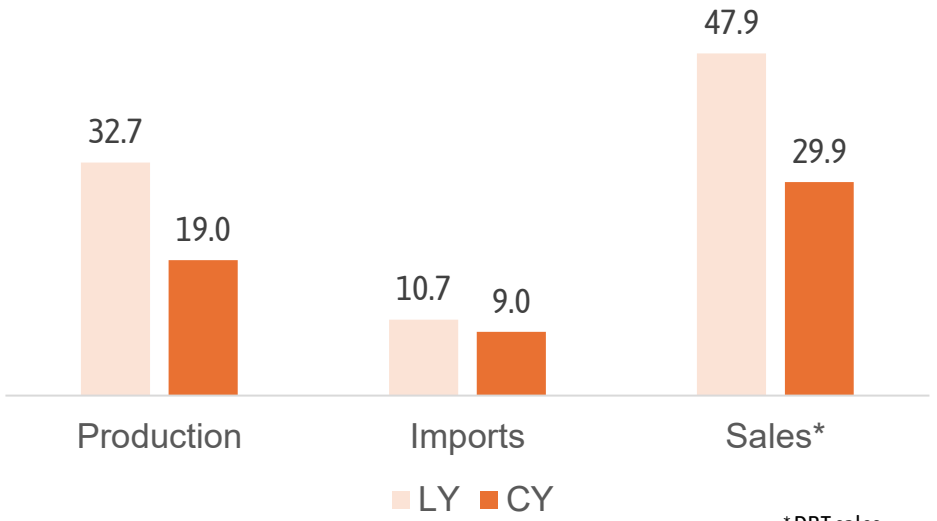
Production growth: 5%

Imports growth: -6%

Sales growth: NIL

Qty in Lakh MT

NPK ^



* DBT sales

Production growth: -42%

Imports growth: -16%

Sales growth: -38 %

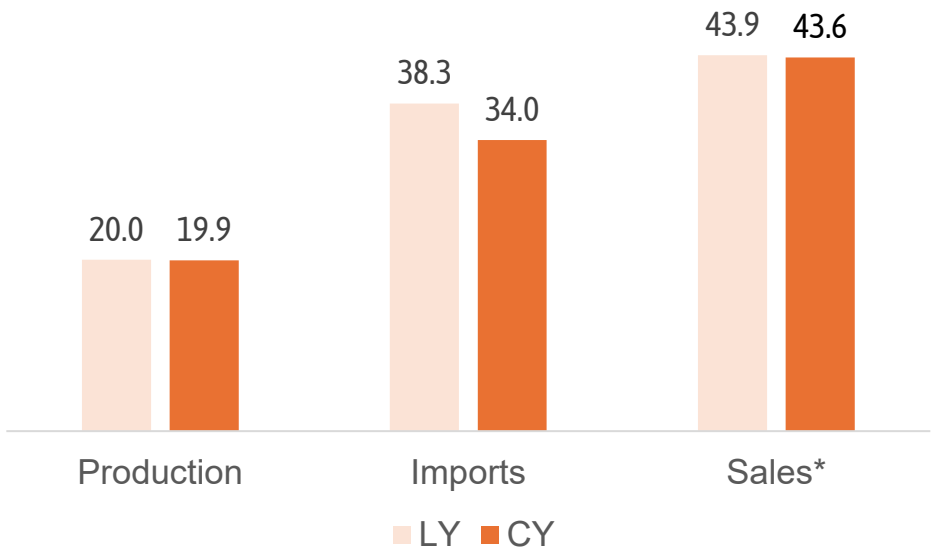
^ excludes TSP & Ammonium Sulphate

Source: FAI

Fertiliser Industry: DAP & NPK - H1 FY27

Qty in Lakh MT

DAP ^



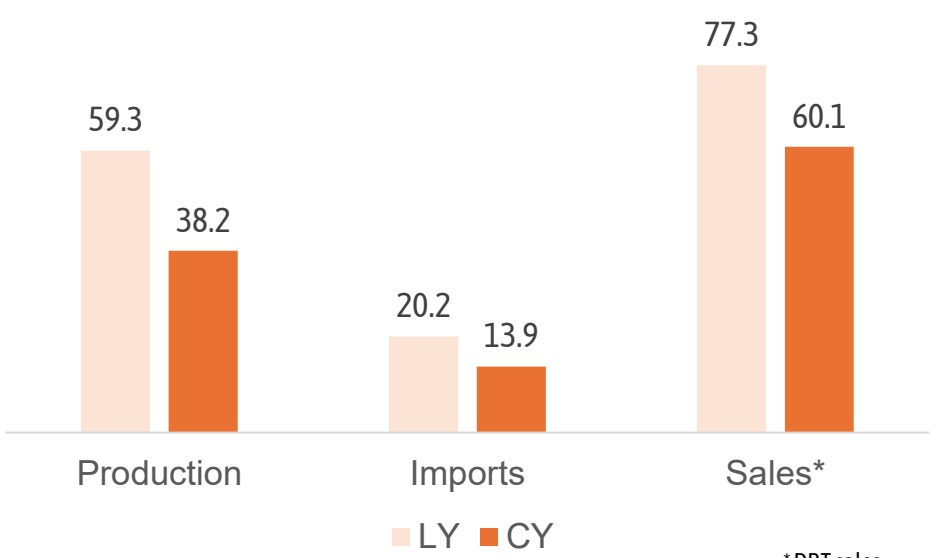
Production growth: NIL

Imports growth: -11%

Sales growth: -1%

Qty in Lakh MT

NPK ^



* DBT sales

Production growth: -36%

Imports growth: -31%

Sales growth: -22%

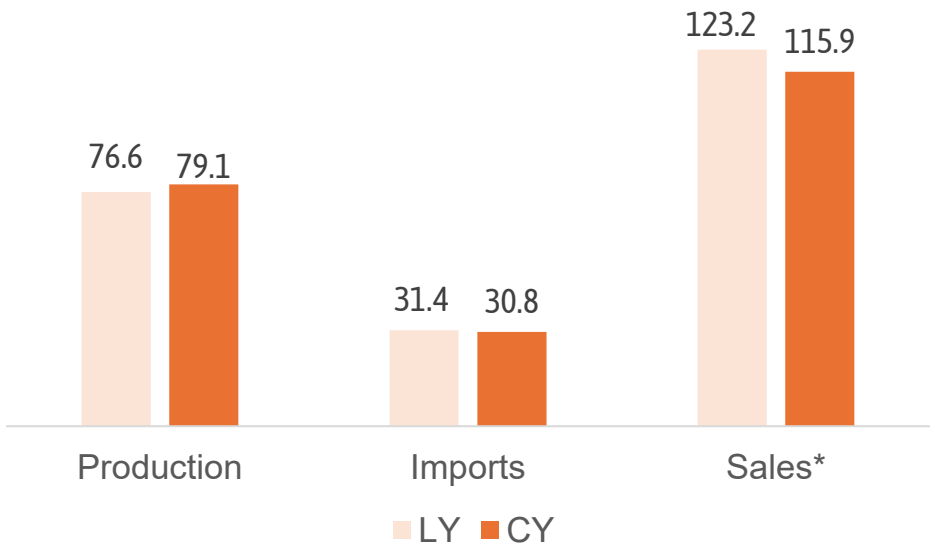
^ excludes TSP & Ammonium Sulphate

Source: FAI

Fertiliser Industry: Urea & MOP – Q2 FY27

Qty in Lakh MT

Urea



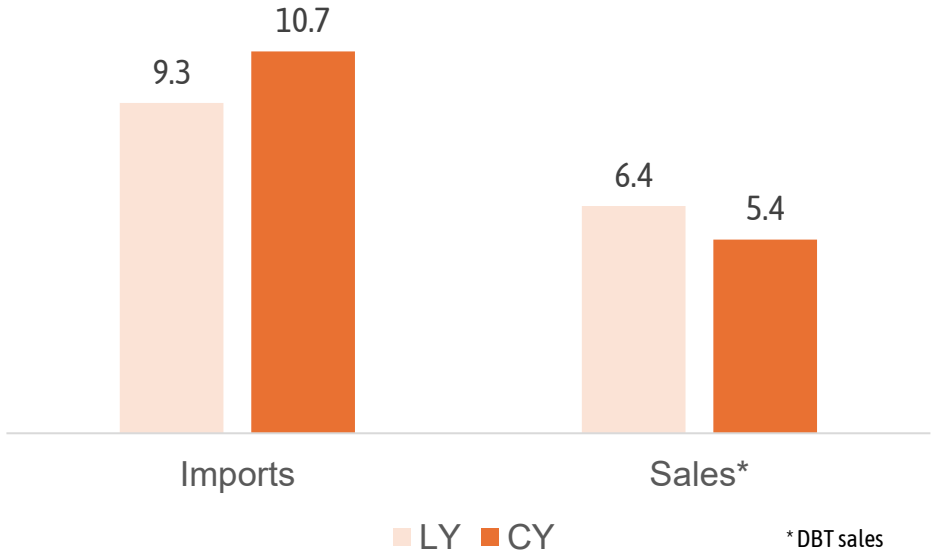
Production growth: 3%

Imports growth: -2%

Sales growth: -6%

Qty in Lakh MT

MOP



* DBT sales

Imports growth: 16%

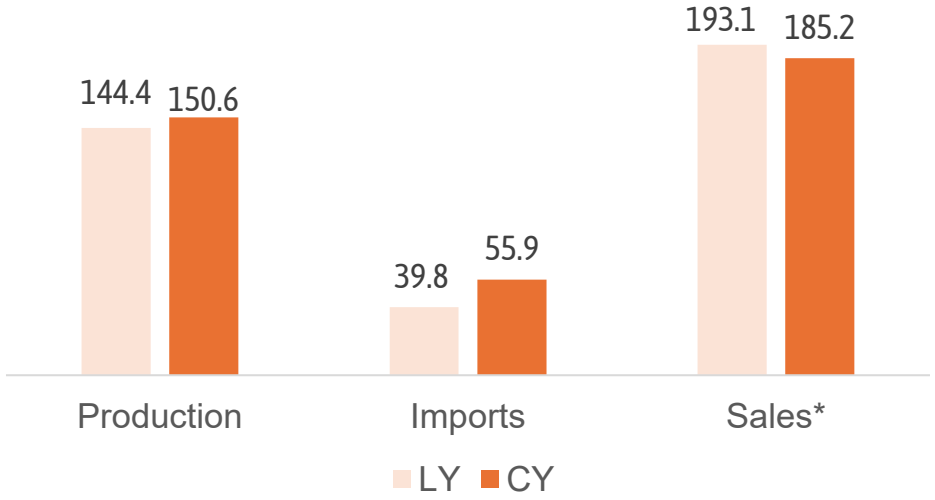
Sales growth: -15%

Source: FAI

Fertiliser Industry: Urea & MOP – H1 FY27

Qty in Lakh MT

Urea



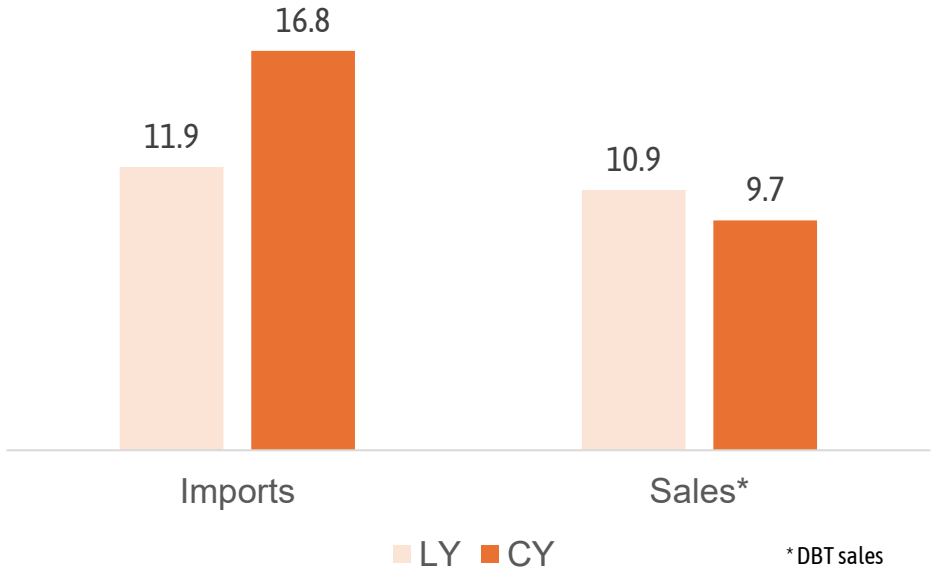
Production growth: 4%

Imports growth: 40%

Sales growth: -4%

Qty in Lakh MT

MOP



* DBT sales

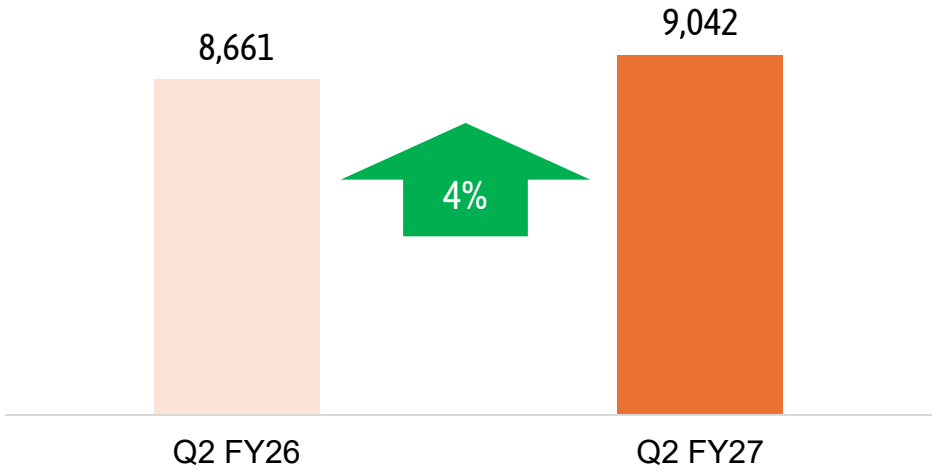
Imports growth: 41%

Sales growth: -12%

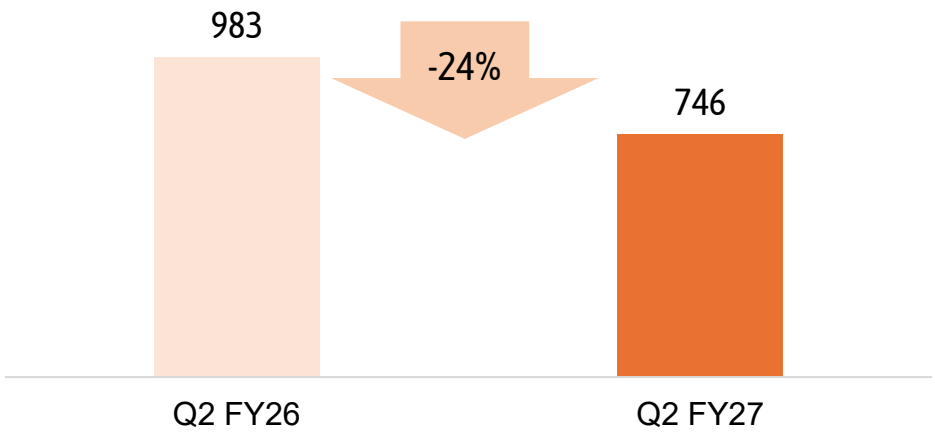
Source: FAI

CIL: Nutrients segment – Q2 FY27

Sales in Rs. Crs



PBIT in Rs. Crs



Note: Sales & PBIT(before un-allocable exp.) is given per Consolidated financials

Volume Summary – Sales*

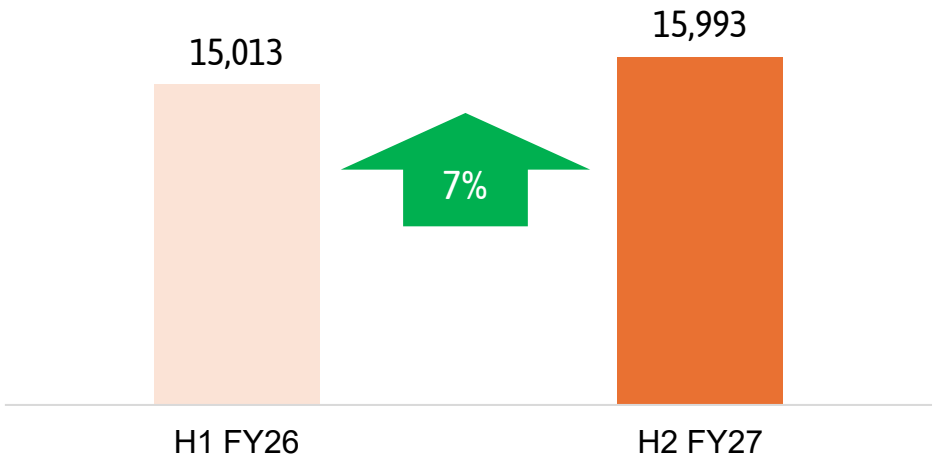
Vol. in Lakh MT

Segment	LY	CY	Growth
NPK+DAP			
Manufactured	10.7	6.7	-38%
Imported	3.3	3.2	-5%
Total	**14.1**	**9.9**	**-30%**
SSP	2.2	1.9	-13%
MOP	0.1	0.1	-50%
Urea	4.4	6.4	44%

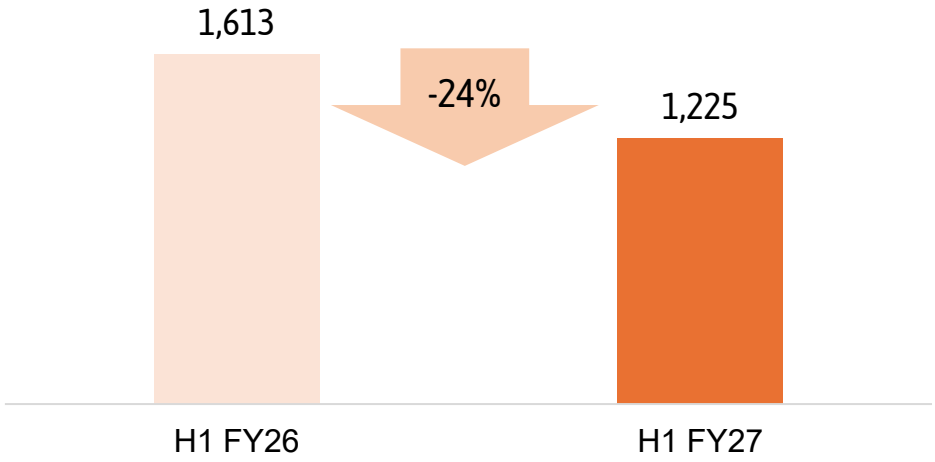
*Primary sales

CIL: Nutrients segment – H1 FY27

Sales in Rs. Crs



PBIT in Rs. Crs



Note: Sales & PBIT(before un-allocable exp.) is given per Consolidated financials

Volume Summary – Sales*

Vol. in Lakh MT

Segment	LY	CY	Growth
NPK+DAP			
Manufactured	19.7	15.6	-21%
Imported	5.4	4.3	-20%
Total	**25.1**	**19.9**	**-21%**
SSP	4.1	4.2	1%
MOP	0.2	0.1	-33%
Urea	7.2	9.0	26%

*Primary sales

CIL: CPC segment – Q2 & H1 FY27

Rs. in Crs

Segment	Q2 LY	Q2 CY	Gr%	H1 LY	H1 CY	Gr%
CPC - Standalone						
Revenue	829	948	14%	1,553	1,818	17%
PBIT	162	149	-8%	272	307	13%
PBIT%	**20%**	**16%**		**18%**	**17%**	
CPC – Consol (incl. NACL) ^						
Revenue	1,069	1,308	22%	1,794	2,559	43%
PBIT	145	130	-10%	256	300	17%

^ NACL Industries Limited became a subsidiary of Coromandel w.e.f. 8th August 2025

CIL: Consolidated P&L – Q2 & H1 FY27

Rs. in Crs

Q2 LY	H1 LY	P&L(Summary)	Q2 CY	H1 CY	Q2 Gr%	H1 Gr%
9,654	16,696	Revenue from Operations	10,294	18,459	7%	11%
1,147	1,929	EBITDA*	944	1,705	-18%	-12%
12%	12%	EBITDA Margin %	9%	9%		
102	222	Depreciation	152	355	49%	60%
102	170	Finance cost	138	227	36%	34%
793	1,295	PAT	523	905	-34%	-30%
8%	8%	PAT %	5%	5%		

* Excluding share of profit/(loss) in JV & Associate and exceptional items

THANK YOU