



**Consolidate to
Accelerate**

Coromandel International Investor Presentation – Q4 FY26

DISCLAIMER






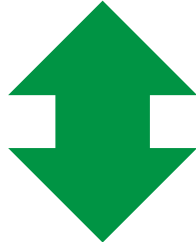
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Q4 Performance Summary - Consolidated

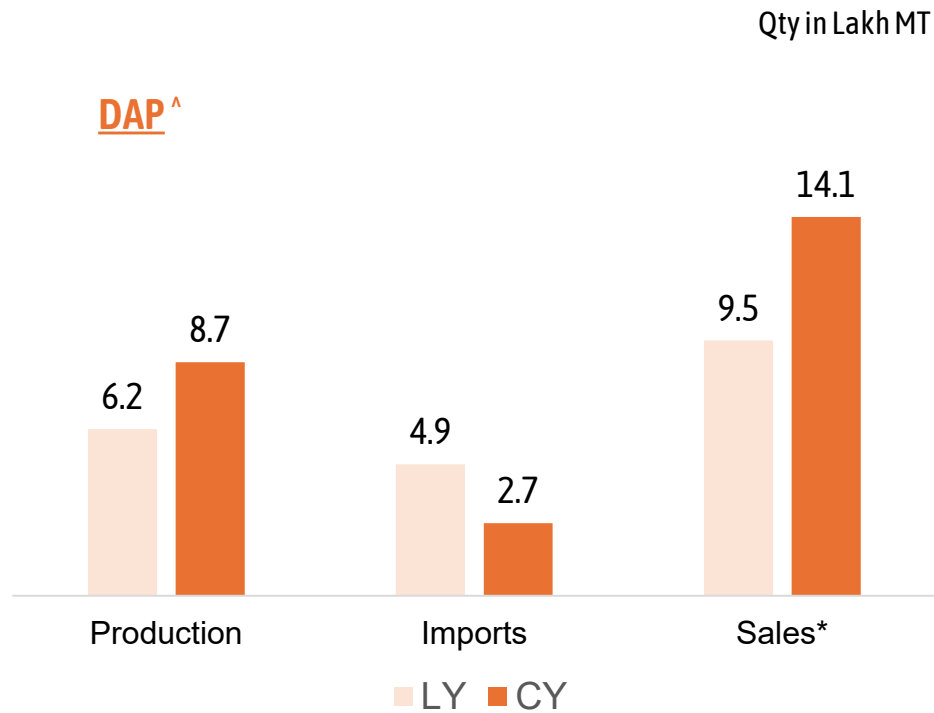
	Revenue from Operations	EBITDA*	Profit After Tax	Book Value (per share)	Basic EPS (not annualized)	Net Debt to equity ratio
Q4 FY26	₹ 6,004 Cr	₹ 494 Cr	₹ 115 Cr	₹ 426	₹ 4.75	0.0 times
						
Q4 FY25	₹ 4,988 Cr	₹ 426 Cr	₹ 578 Cr	₹ 376	₹ 19.70	0.0 times

* Excluding exceptional items & share of profit/(loss) in JV & Associate

FY 25-26 Performance Summary - Consolidated

	Revenue from Operations	EBITDA*	Profit After Tax	Book Value (per share)	Basic EPS	Net Debt to equity ratio
FY26	₹ 31,480 Cr	₹ 3,232 Cr	₹ 1,898 Cr	₹ 426	₹ 66.41	0.0 times
	31%	23%	-8%	13%	-5%	
FY25	₹ 24,085Cr	₹ 2,628Cr	₹ 2,055 Cr	₹ 376	₹ 70.23	0.0 times

* Excluding exceptional items & share of profit/(loss) in JV & Associate

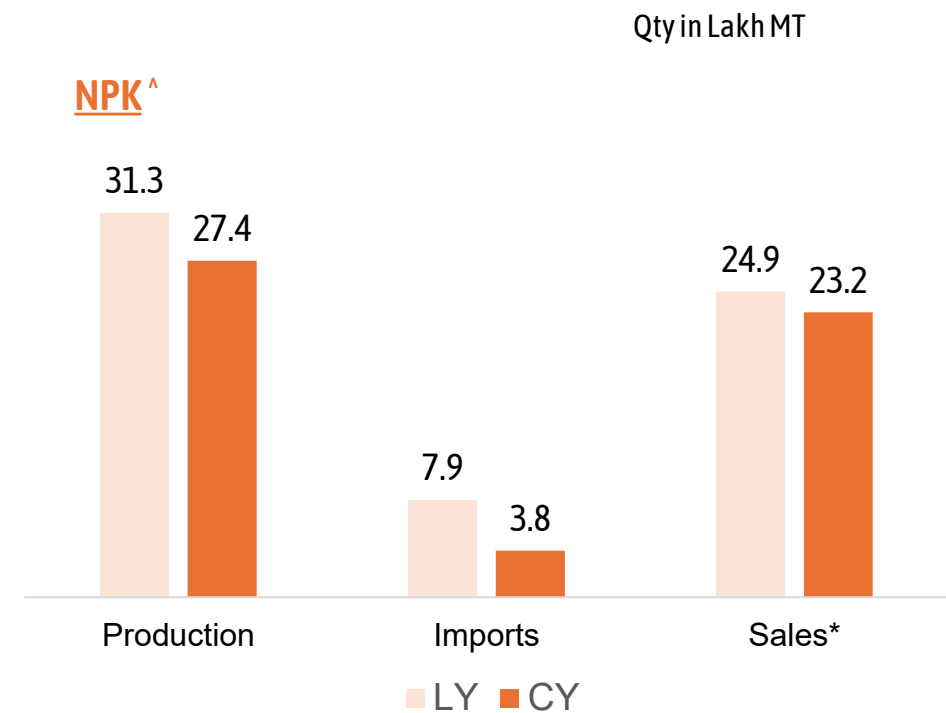


Production growth: 41%

Imports growth: -44%

Sales growth: 48%

^ excludes TSP & Ammonium Sulphate



Production growth: -12%

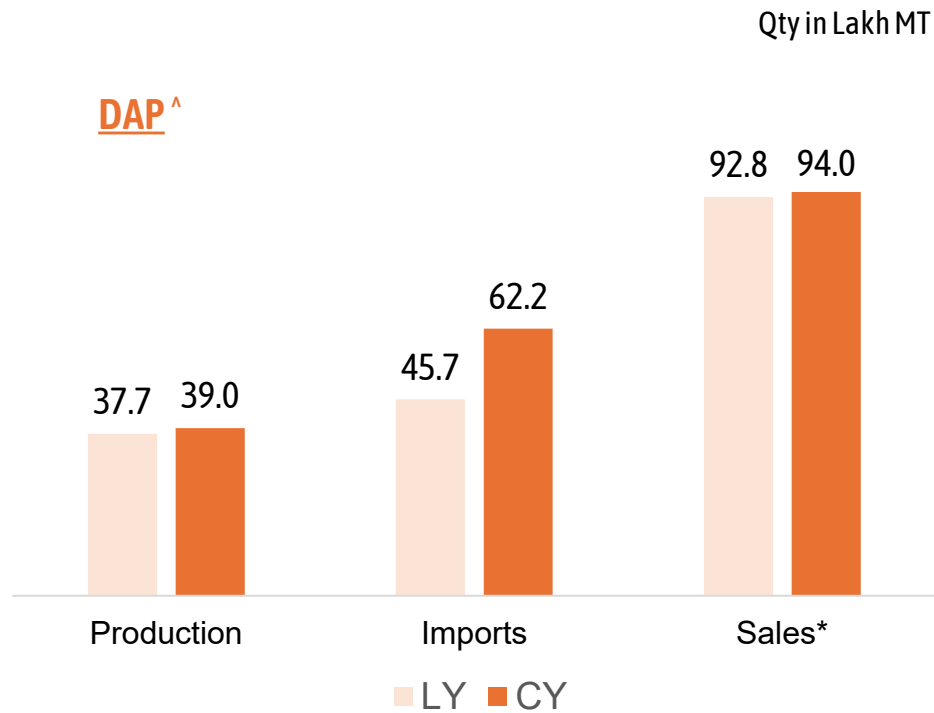
Imports growth: -51%

Sales growth: -7%

* DBT sales

Source: FAI

Fertiliser Industry: DAP & NPK - FY 25-26

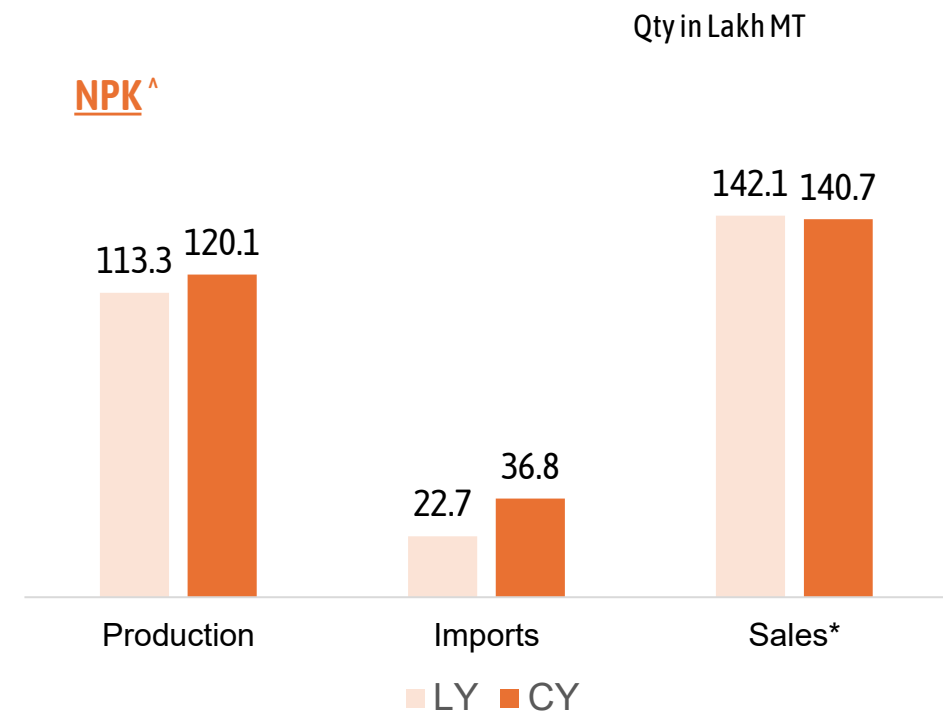


Production growth: 3%

Imports growth: 36%

Sales growth: 1%

^ excludes TSP & Ammonium Sulphate

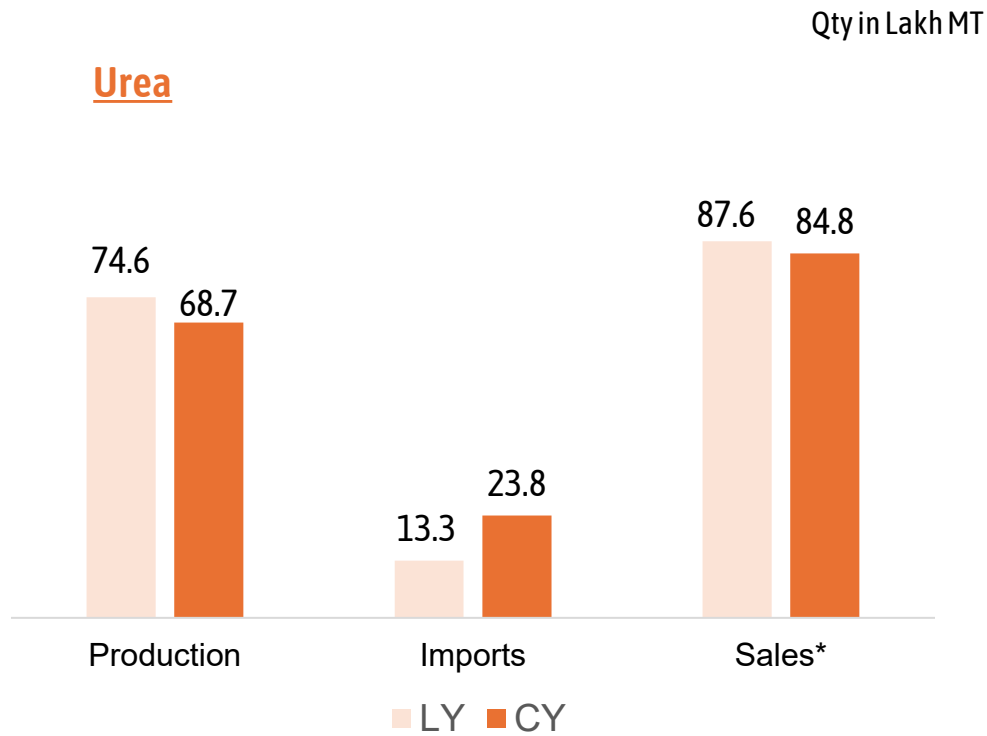


Production growth: 6%

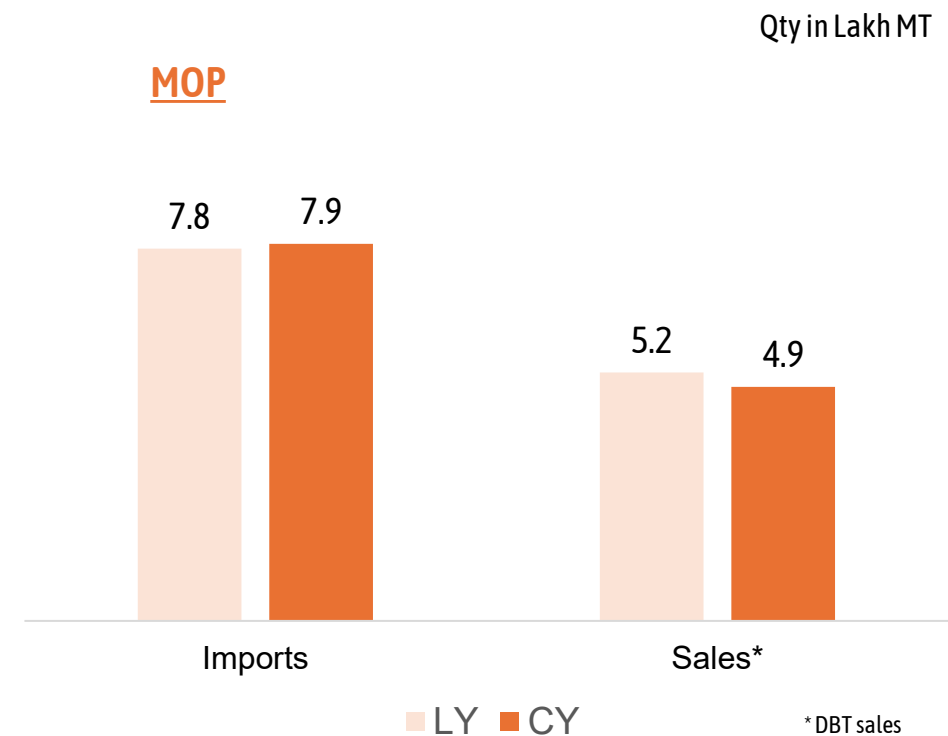
Imports growth: 62%

Sales growth: -1%

Source: FAI



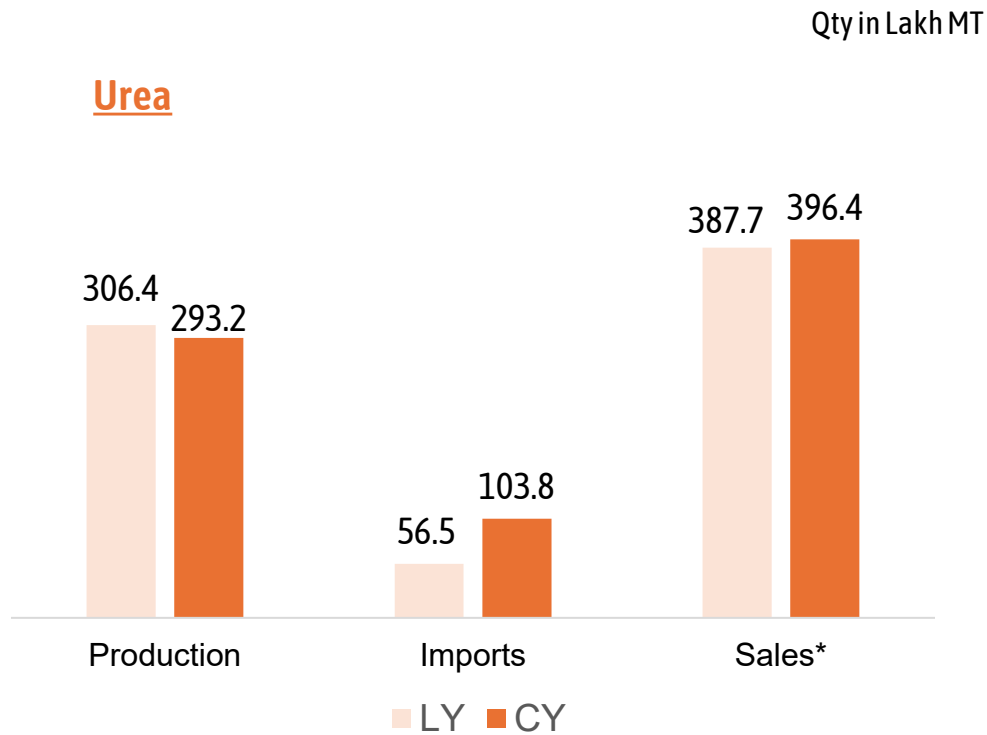
Production growth: -8%
Imports growth: 79%
Sales growth: -3%



Imports growth: 1%
Sales growth: -7%

Source: FAI

Urea

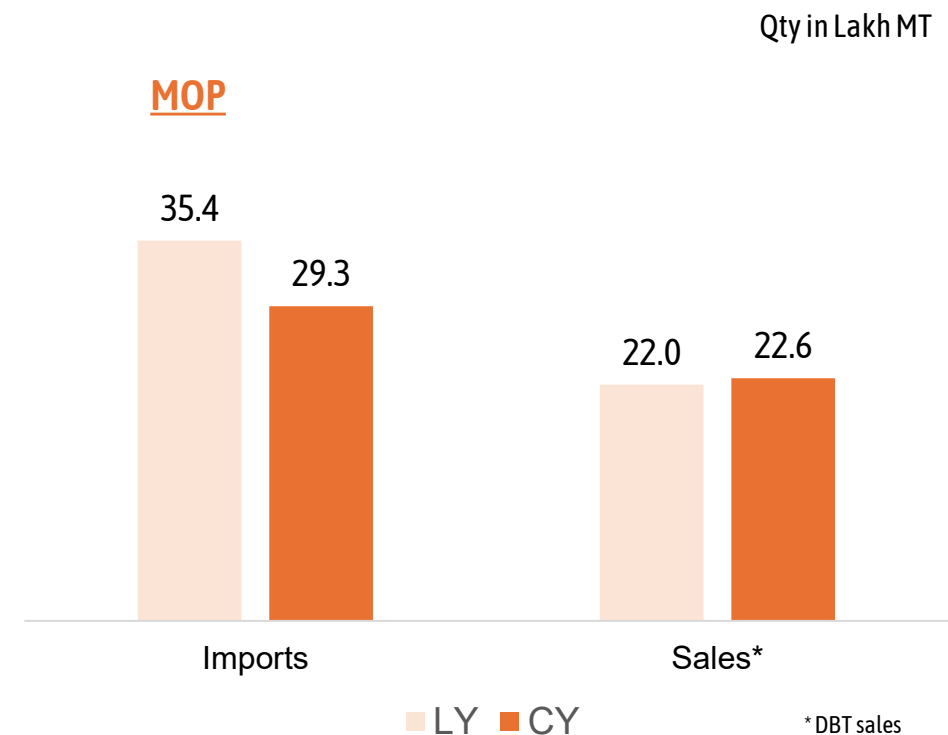


Production growth: -4%

Imports growth: 84%

Sales growth: 2%

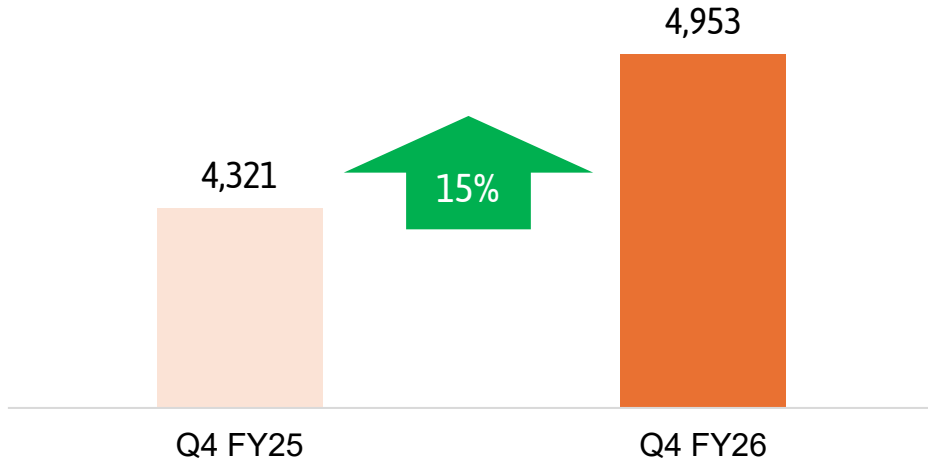
MOP



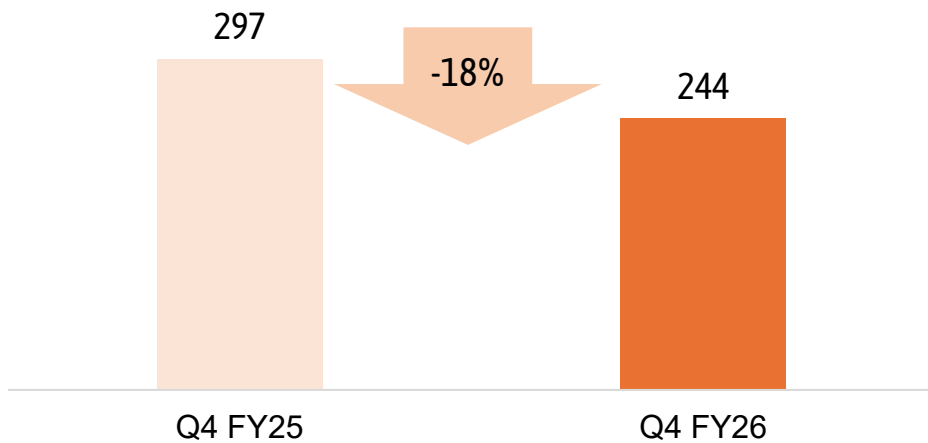
Imports growth: -17%

Sales growth: 2%

Sales in Rs. Crs



PBIT in Rs. Crs



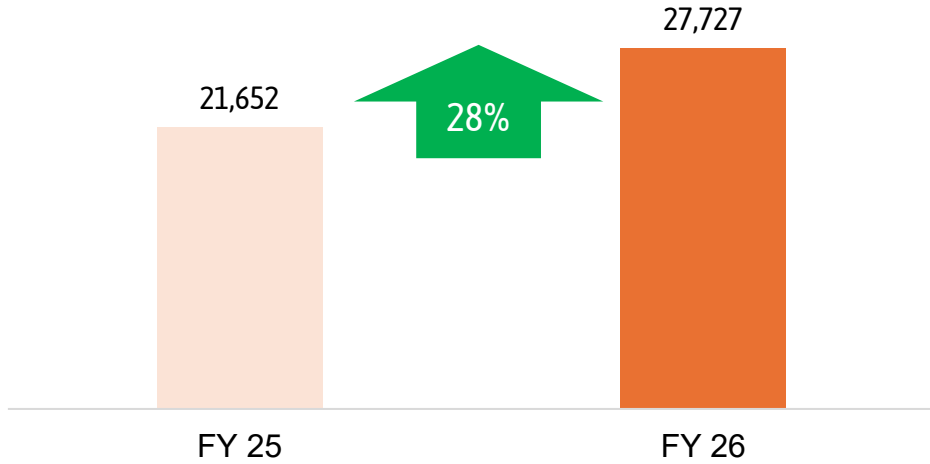
Note: Sales & PBIT (before un-allocable exp.) is given per Consolidated financials

Volume Summary – Sales*

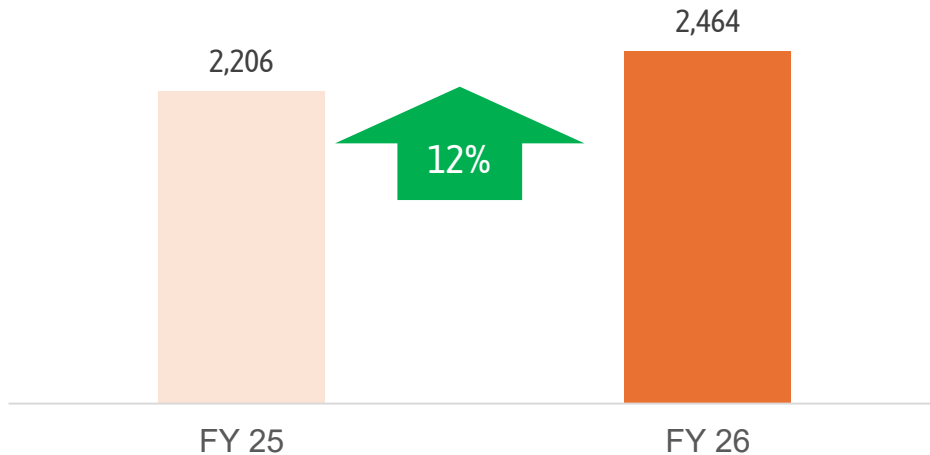
Segment	Vol. in Lakh MT		
	Q4 FY25	Q4 FY26	Growth
NPK+DAP			
Manufactured	6.07	5.30	-12.8%
Imported	0.97	1.23	26.1%
Total	7.04	6.52	-7.4%
SSP	2.01	2.19	9.0%
MOP	0.13	0.24	84.6%
Urea	4.33	6.19	42.8%

*Primary sales

Sales in Rs. Crs



PBIT in Rs. Crs



Volume Summary – Sales*

Segment	FY'25	FY'26	Growth
Vol. in Lakh MT			
NPK+DAP			
Manufactured	34.13	33.88	-0.7%
Imported	5.74	8.90	54.8%
Total	39.88	42.77	7.3%
SSP	7.73	8.41	8.8%
MOP	0.69	0.67	-3.3%
Urea	13.59	22.65	66.6%

*Primary sales

Note: Sales & PBIT (before un-allocable exp.)
is given per Consolidated financials

Rs. Crs

Segment	Q4 FY25	Q4 FY26	Gr%	FY'25	FY'26	Gr%
CPC - Standalone						
Revenue	698	715	2%	2,635	3,054	16%
PBIT	103	138	35%	366	569	55%
PBIT%	15%	19%		14%	19%	
CPC – Consol (incl. NACL) ^						
Revenue	699	1,076	54%	2,637	3,968	50%
PBIT	101	120	19%	363	511	41%

^ NACL Industries limited became a subsidiary of Coromandel w.e.f. 8th August 2025

Rs. Crs

Q4 FY25	FY25	P&L(Summary)	Q4 FY26	FY26	Q4 Gr%	FY Gr%
4,988	24,085	Revenue from Operations	6,004	31,480	20%	31%
426	2,628	EBITDA*	494	3,232	16%	23%
9%	11%	EBITDA Margin %	8%	10%		
85	290	Depreciation	165	534		
66	262	Finance cost	89	343		
347	347	Exceptional items	-71	-71		
578	2,055	PAT	115	1,898	-80%	-8%
12%	9%	PAT %	2%	6%		

* Excluding share of profit/(loss) in JV & Associate and exceptional items

THANK YOU