

July, 2014



Investors Presentation

(Quantitative details for 2013-14)

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Quantitative Details 2013-14

(a) Materials consumed (Incl. packing material)

Particulars	Qty in MT	Amount in Rs. Lacs
Ammonia	4,40,097	1,37,356
Rockphosphate	9,22,463	82,685
Urea	1,56,771	34,841
Sulphur	2,21,362	18,718
Muriate of Potash	1,50,222	40,137
Phosphoric Acid	4,98,407	2,18,507
Plant Protection Chemicals		33,438
Others		29,073
Total		5,94,755

Particulars	Amt in Rs. Lacs
MAP	478
Packing Material	10,384
Sulphuric Acid	12,962
Others	5,249
Total	29,073



Quantitative Details 2013-14

(b) purchase of stock-in-trade

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	31,305	9,863
Ammonium Phosphatic fertilisers	363	74
Muriate of Potash	1,49,562	35,700
Urea	7,09,255	36,815
Ammonia	4,000	1,402
Plant Protection Chemicals		17,384
Others		21,684
Total		1,22,922

Quantitative Details 2013-14

(c)(i) Sales - Manufactured Products *

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	5,81,856	1,23,884
Ammonium Phosphatic fertilisers	16,12,438	2,96,597
Single superphosphate	5,36,588	31,180
Plant protection chemicals		55,245
Others (Incl SND & Organic)		19,549
Total		5,26,455

* net of ED where applicable

Quantitative Details 2013-14

(c)(ii) Sales - Stock-in-trade

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	34,420	6,672
Ammonium phosphatic fertilisers	1,515	120
Muriate of potash	1,24,302	19,280
Urea	8,33,309	43,594
Ammonia	4,000	1,419
Plant protection chemicals		17,328
Others		33,058
Total		1,21,471

Quantitative Details 2013-14

(d) (i) Opening Stock of FG – Manufactured Products*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	18,131	6,004
Ammonium Phosphatic Fertilisers	81,086	23,464
Single super phosphate	8,979	1,383
Plant protection chemicals		8,181
Others (SND, Organic and Retail)		2,297
Total		41,329

* Net of Shortages/in-transit losses/captive consumption/samples

Quantitative Details 2013-14

(d) (i) Opening Stock of FG - Stock-in-trade*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	9,523	3,466
Ammonium Phosphatic Fertilisers	3,668	838
Muriate of potash	8,049	2,448
Urea	1,42,822	7,311
Plant protection chemicals		4,245
Others (SND, Organic and Retail)		7,516
Total		25,824

* Net of Shortages/in-transit losses/captive consumption/samples

Quantitative Details 2013-14

(e) (i) Closing Stock of FG – Manufactured Products*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	26,347	8,124
Ammonium Phosphatic Fertilisers	1,35,731	32,338
Single super phosphate	1,18,681	8,612
Plant protection chemicals		9,134
Others (SND, Organic and Retail)		1,404
Total		59,613

* Net of Shortages/in-transit losses/captive consumption/samples

Quantitative Details 2013-14

(e) (ii) Closing Stock of FG– Stock-in-trade*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	6,285	1,952
Ammonium Phosphatic Fertilisers	2,273	522
Muriate of potash	33,687	8,848
Urea	19,739	1,020
Plant protection chemicals		5,926
Others (SND, Organic and Retail)		7,619
Total		25,887

* Net of Shortages/in-transit losses/captive consumption/samples

THANK YOU