

July, 2015



# **Investors Presentation**

(Quantitative details for 2014-15)

# Disclaimer

This presentation contains forward-looking statements which may be identified by their use of words contains “plans,” “expects,” “will,” “anticipates,” “believes,” “intends,” “projects,” “estimates” or other words of similar meaning. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results, are forward-looking statements.

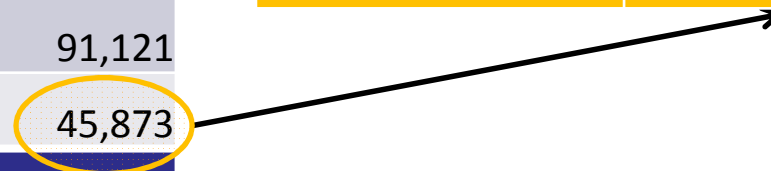
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# Quantitative Details 2014-15

## (a) Materials consumed (Incl. packing material)

Particulars	Qty in MT	Amount in Rs. Lacs
Ammonia	4,48,531	1,58,820
Rockphosphate	10,63,970	92,205
Urea	2,13,567	44,500
Sulphur	2,23,604	25,983
Muriate of Potash	2,34,305	46,274
Phosphoric Acid	4,36,601	2,04,924
Plant Protection Chemicals		91,121
Others		45,873
<b>Total</b>		<b>7,09,700</b>

Particulars	Amt in Rs. Lacs
MAP	5,693
Packing Material	11,531
Sulphuric Acid	21,581
Others	7,068
<b>Total</b>	<b>45,873</b>



## Quantitative Details 2014-15

### (b) purchase of stock-in-trade

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate ( DAP)	2,01,141	63,517
Ammonium Phosphatic fertilisers	122	31
Muriate of Potash	1,73,620	33,923
Urea	11,20,367	58,269
Plant Protection Chemicals		11,998
Others		23,885
<b>Total</b>		<b>1,91,623</b>

# Quantitative Details 2014-15

## (c )(i) Sales - Manufactured Products \*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	2,61,581	58,322
Ammonium Phosphatic fertilisers	21,34,221	4,06,738
Single superphosphate	5,59,043	31,553
Plant protection chemicals		1,31,548
Others ( Incl SND & Organic)		17,219
<b>Total</b>		<b>6,45,380</b>

\* net of ED where applicable

## Quantitative Details 2014-15

### (c )(ii) Sales - Stock-in-trade

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	1,65,662	37,133
Ammonium phosphatic fertilisers	2,172	115
Muriate of potash	1,54,074	23,758
Urea	10,23,275	53,541
Plant protection chemicals		12,428
Others		33,715
<b>Total</b>		<b>1,60,690</b>

# Quantitative Details 2014-15

## (d) (i) Opening Stock of FG – Manufactured Products\*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	26,347	8,124
Ammonium Phosphatic Fertilisers	1,35,731	32,338
Single super phosphate	1,18,681	8,612
Plant protection chemicals		9,134
Others (SND, Organic and Retail)		1,405
<b>Total</b>		<b>59,613</b>

\* Net of Shortages/in-transit losses/captive consumption/samples

# Quantitative Details 2014-15

## (d) (i) Opening Stock of FG - Stock-in-trade\*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	6,285	1,952
Ammonium Phosphatic Fertilisers	2,273	522
Muriate of potash	33,687	8,848
Urea	19,739	1,020
Plant protection chemicals		5,926
Others (SND, Organic and Retail)		7,619
<b>Total</b>		<b>25,887</b>

\* Net of Shortages/in-transit losses/captive consumption/samples



# Quantitative Details 2014-15

## (e) (i) Closing Stock of FG – Manufactured Products\*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	8,123	2,693
Ammonium Phosphatic Fertilisers	1,74,539	45,799
Single super phosphate	1,69,695	7,506
Plant protection chemicals		22,422
Others (SND, Organic and Retail)		1,793
<b>Total</b>		<b>80,213</b>

\* Net of Shortages/in-transit losses/captive consumption/samples

# Quantitative Details 2014-15

## (e) (ii) Closing Stock of FG– Stock-in-trade\*

Particulars	Qty in MT	Amount in Rs. Lacs
Di- Ammonium Phosphate (DAP)	40,637	13,268
Ammonium Phosphatic Fertilisers	202	12
Muriate of potash	52,314	10,998
Urea	1,14,646	5,982
Plant protection chemicals		4,909
Others (SND, Organic and Retail)		9,490
<b>Total</b>		<b>44,659</b>

\* Net of Shortages/in-transit losses/captive consumption/samples

# THANK YOU