



Investor Presentation Q1 FY2122

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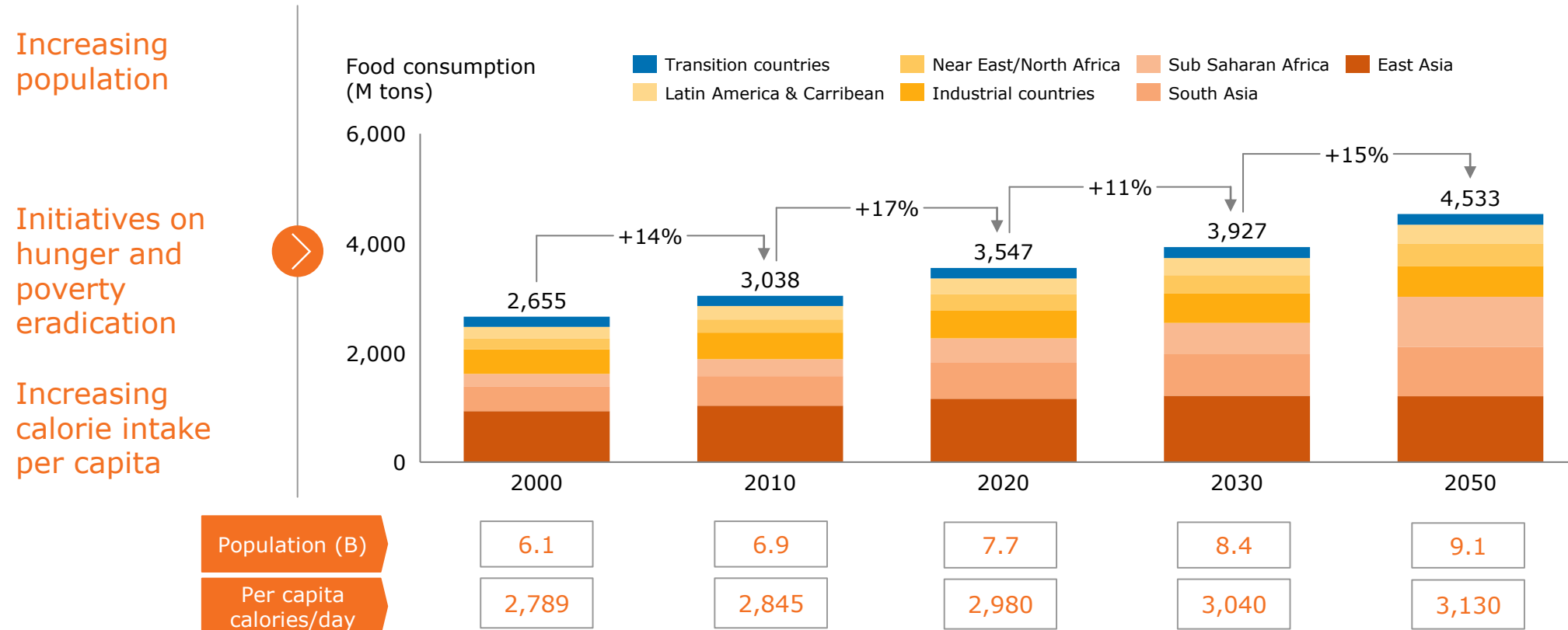
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Agriculture Industry: The Opportunity Ahead

Global: Increasing population and wealth to drive up global food consumption

Strong increase in food demand expected



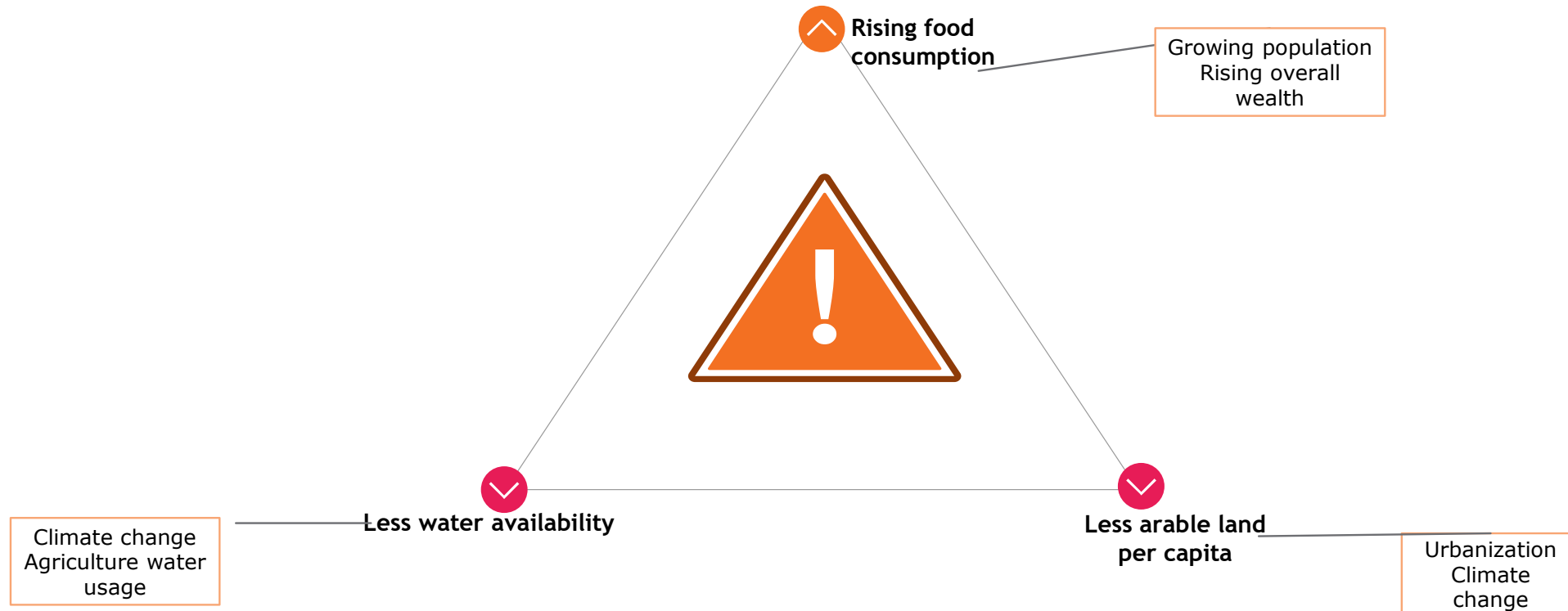
India, Africa, South East Asia and Australia emerging as new food bowls

Note: Industrial countries include North America, Western Europe & ANZ; Transition Countries include Eastern Europe & Russia
Source: FAOSTAT; BCG analysis

Global agri trend:

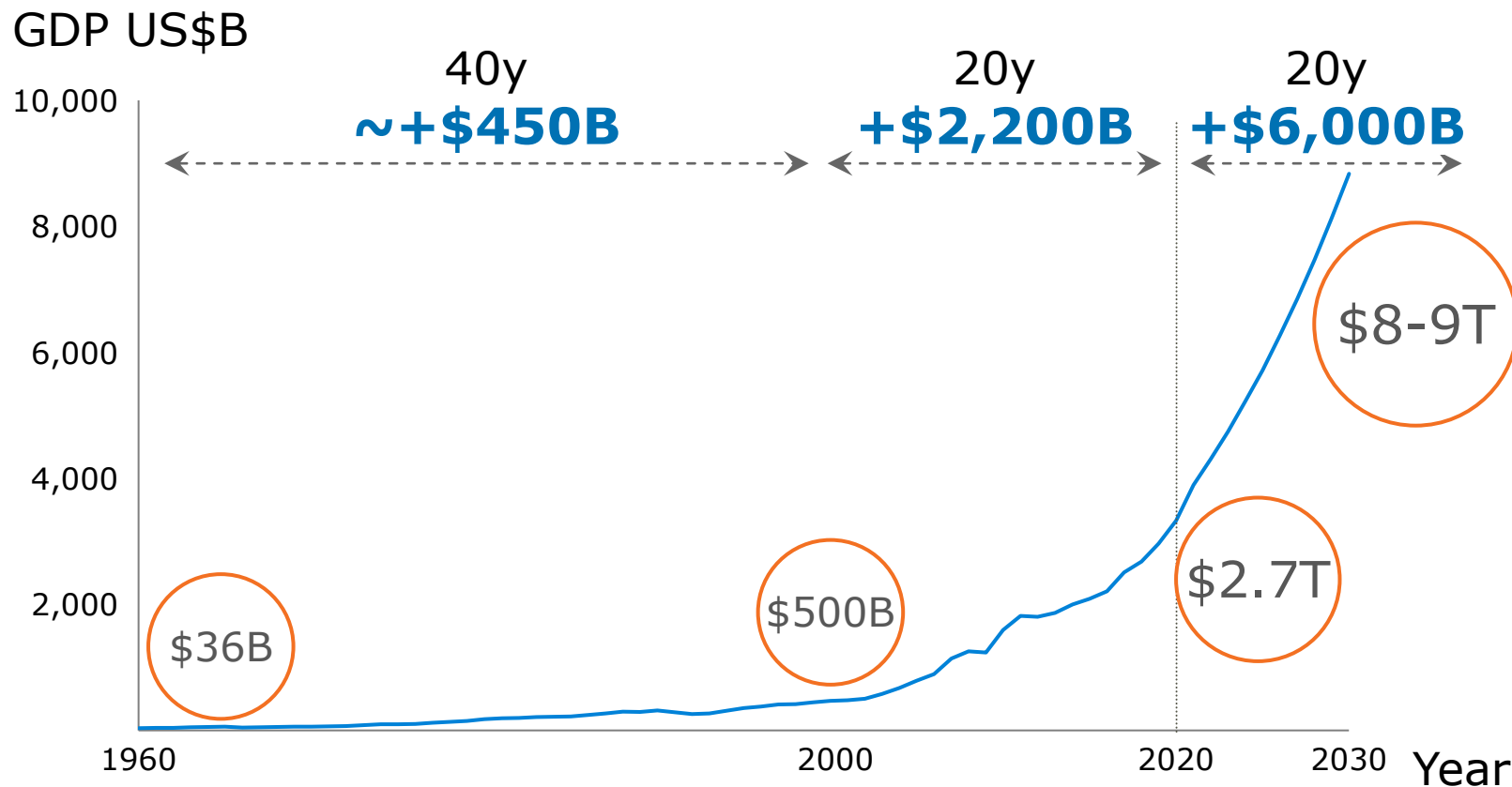
Rising consumption & resource exhaustion (Natural resource Pressure)

Combined with non-ceasing **water and land scarcity** seen leading to **Natural Resource pressure triangle**

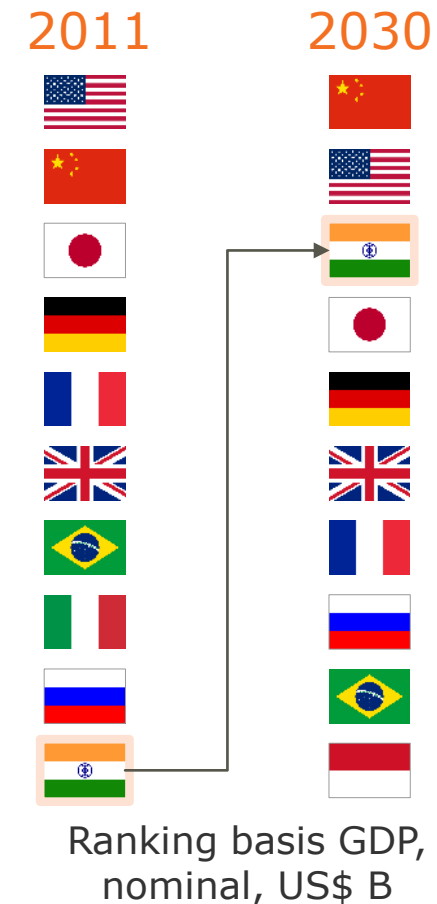


Pressure on improving the agri productivity

India: A decade of accelerated growth ...



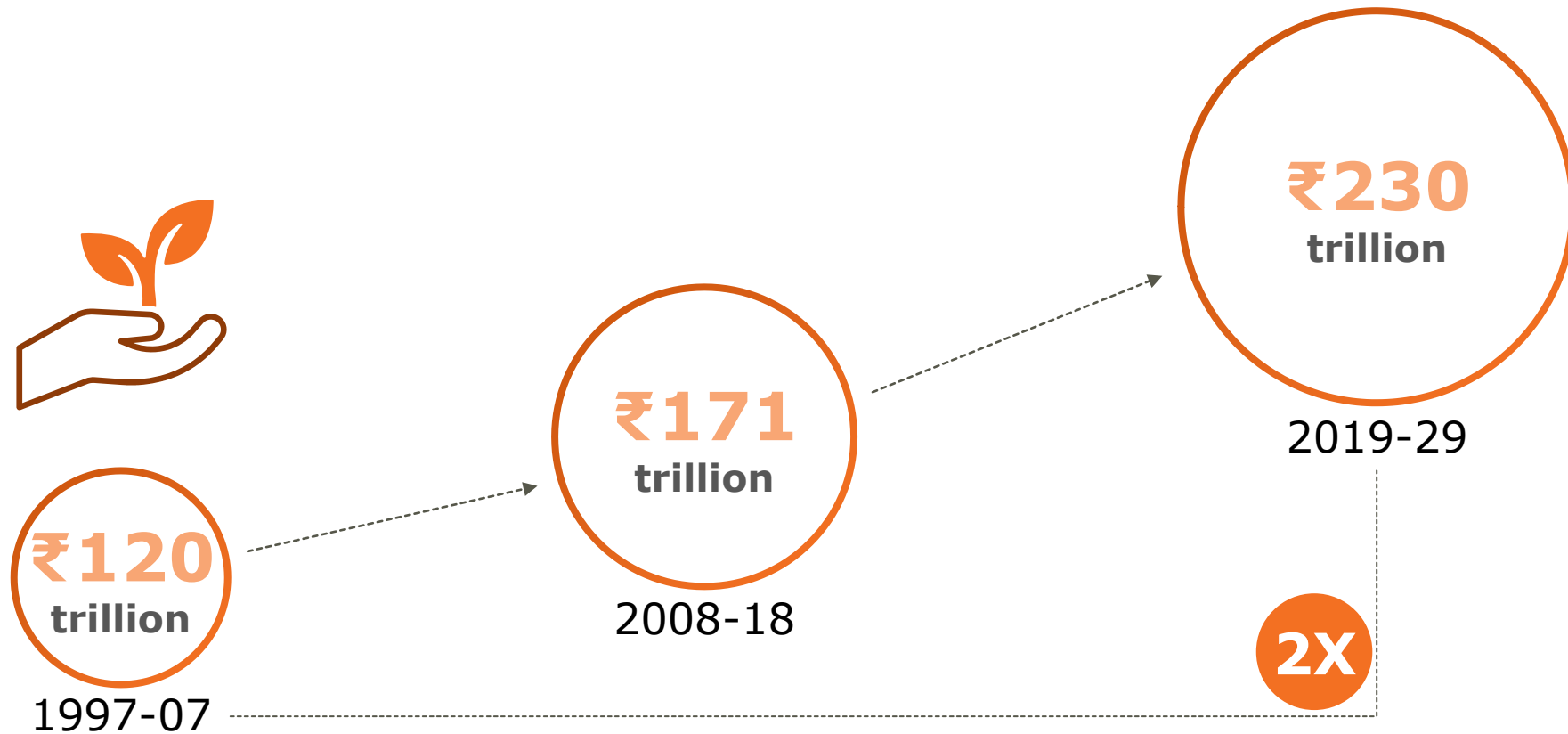
India expected to be 3rd largest economy



Note: Forecasts by International Monetary Fund, Oxford Economics, The Economist Intelligence Unit, OECD, The World Bank & Reserve Bank of India
Source: Oxford economics

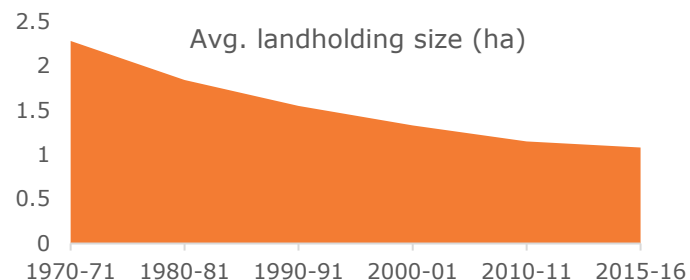
India: ... with unparalleled value creation in Agri sector over the next 10 years in India

— Gross value added by Agri sector (cumulative) —



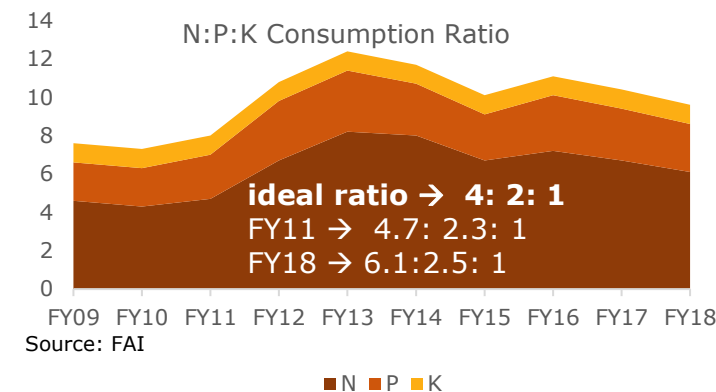
India: The opportunity and imperative for value creation in Agri sector over the next 10 years are large...

Falling per capita land holding

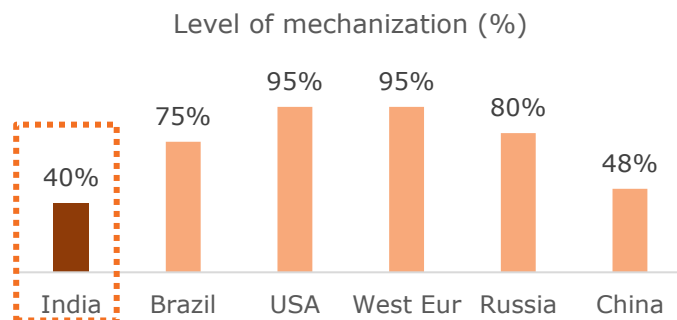


Source: Ministry of Agri

Imbalanced Nutrient Usage

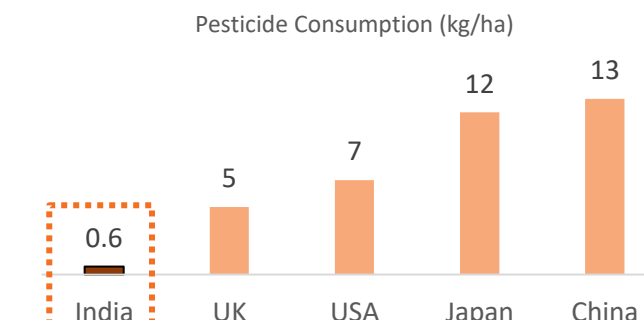


Low Mechanization



Source: World Bank, FAO

Low Crop Protection consumption



Source: FICCI

Mega Growth Opportunities for bridging the productivity gaps

8 global agri trends : Impact on India

Rising pressure on natural resources



Pressure on natural resources is driving greater push towards **micro-irrigation** in India

Changing dietary preferences



Dietary patterns are evolving as **demand for fruits, vegetables & pulses** continues to grow at 6-8% CAGR v/s cereals (1%)

Evolution of farm holdings



Declining avg. farm holding (87% of India farmers hold <2 Ha) is adding pressure on farm productivity

Farm labor shortages



Decreasing labour availability is driving 10% p.a. rise in cultivation cost of major crops

Continued importance to Political economy



Additional Government interventions in the form of **higher MSP and Direct Benefit Transfer** to support farmers

Rise of digital farmers



Increasing mobile penetration to provide unique opportunity to use personalization to build deep farmer connect

Farm Tech advancements



Data-driven agriculture and Precision farming are changing the landscape of agri today & will continue to do so in the future

Evolution of logistics



Logistics sector is evolving in India with **42 mega Food Parks** planned across the country

Trends opening up significant opportunities for Agri cos



Implications

- **Balanced plant nutrition** - Improved Ag input penetration
- **Specialized nutrients** - F&V, pulses with changing dietary preferences
- **Precision farming / ag tech** - holistic agri solution of the future
- **Micro-irrigation** - Agri-input delivery models will change
- **Digital** presents a great opportunity to drive **personalization & farmer connect**
- Continued emphasis on improving farm productivity; **shared service models for mechanization** to gain prominence



Government policy focus positive for value creation in Agri sector



Farmer Focus

- **Doubling of farmer income:** Productivity, Price Realization
 - Productivity: **Soil Health Cards, customized fertilizer**
 - Realization: Direct Income Support - Centre & State initiatives, Agri Insurance, Electronic Agriculture Markets, MSP support
- **Contract farming** : Improved value chain linkage



Positive Policy shifts

- **Direct Benefit Transfer (DBT)** – Soil health cards, Direct benefit transfers
- **Nutrient self-sufficiency:** ‘**Make in India**’ to target intermediate & finished product capacity additions
- **Quality** consciousness: SSP – RM quality, Pesticide Management Bill
- **Sustainable farm solutions:** Balanced nutrition, Bio and Organic as next focus areas
- **Dynamic Policy Decisions:** Subsidy Rates, MSP Prices



Welfare Policy

- **JAM (Jan Dhan, Aadhaar, Mobile)** as enabler to direct benefit transfer for beneficiaries
- **Building Rural India:** Electrification, Ayushman Bharat (Health insurance)
- Push towards **Pulses & Oilseeds** – Self sufficiency goals



Infra Push

- Irrigation focus:
 - **Micro Irrigation** focus
 - Accelerated Irrigation Benefit Program – **River linkages**
- Increased investments in logistics, cold chain and warehousing
- Inland waterways, Sagarmala project – **Alternate distribution channel**
- Thrust on **Farm mechanization** – Custom Hiring Centres



TRANSFORMING AGRICULTURE CHANGING LIVES

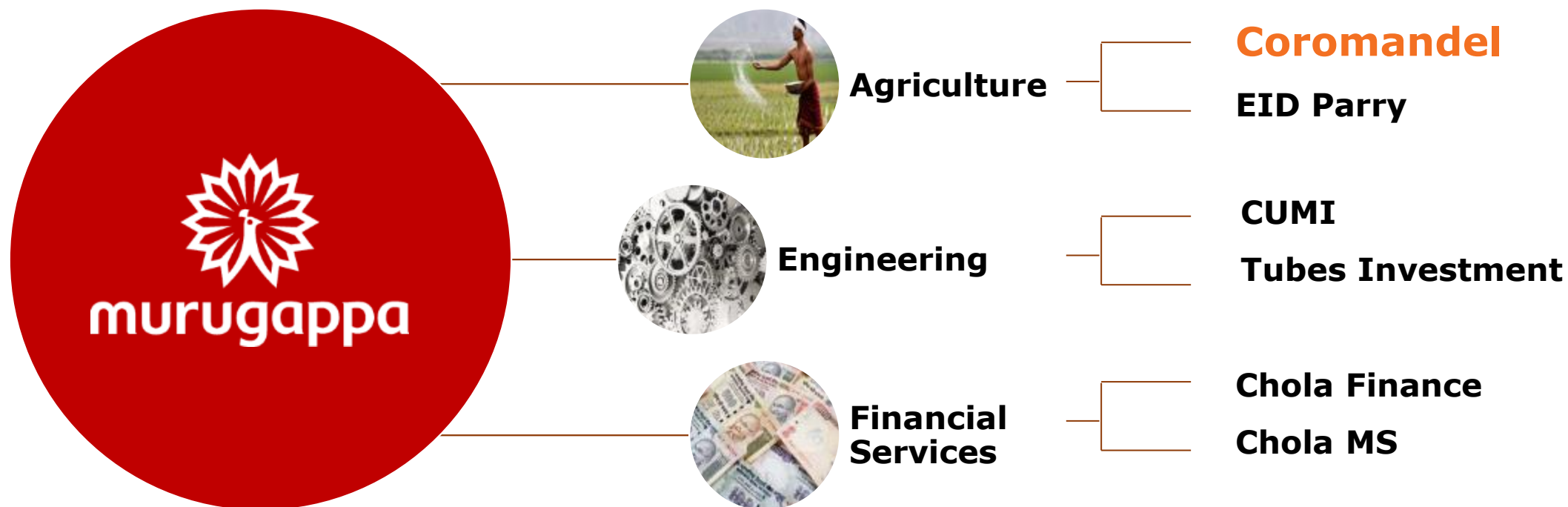
For over five decades, we at Coromandel International Limited have been building viable crop solutions to make agriculture prosperous and sustainable.

We believe in harnessing the power of technology to harvest prosperity for our farmers. We are here to usher the next agri-renaissance.

Coromandel: Transforming Indian Agriculture

Murugappa Group: **Coromandel** flagship company of the group

●	Workforce	●	Businesses	●	Revenue	●	Market Cap	●	Locations	●
	50,000+		29; 10 listed entities		381 Bn INR		1328* Bn INR		90	



Coromandel: Strong Governance Structure

The Spirit of the Murugappa Group

These **five lights** guide us as we navigate through professional and personal decisions.



The five lights

The light of
INTEGRITY
that gives us the courage to
always do the right thing

The light of
RESPONSIBILITY
that gives us the humility to
think about the world around us

The light of
PAS2ION
that provides us with
the desire to win

The light of
RESPECT
that inspires people
around us to perform

The light of
QUALITY
which makes us
dream of excellence



Eminent Board



Professional
Management



Engaged
employees

Coromandel: a strong, responsible company

Key Facts :

- Turnover: **Rs. 142 billion** (FY20-21)
- Market Cap: **Rs. 255 billion** (Jul 2021)
- Strong credit rating: '**AA +**' (Stable outlook)' with CRISIL India
- Zero long term debt
- **~5000** employees & ~8000 contract staff



STRONG BRAND EQUITY



COST EFFECTIVE
MFG.& SUPPLY CHAIN



DOING IT RESPONSIBLY



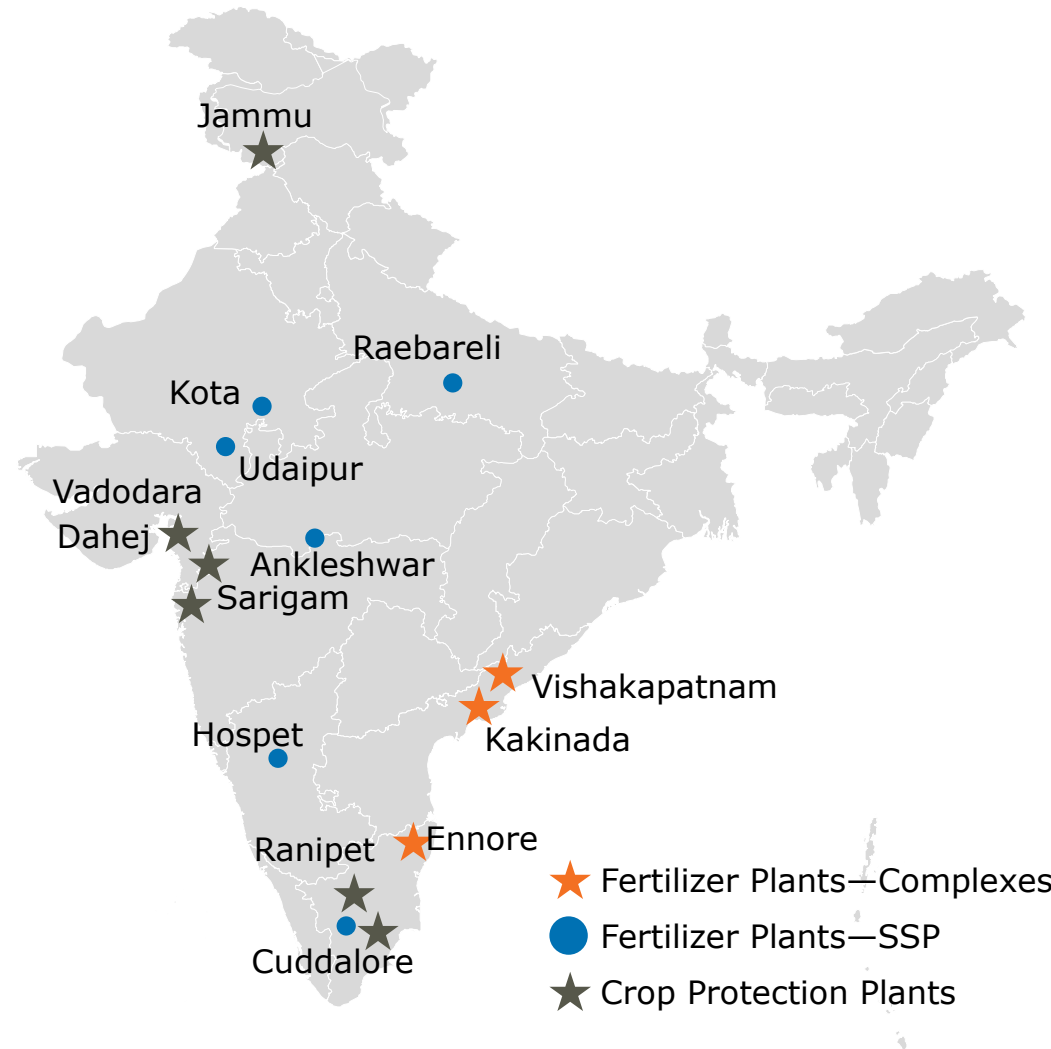
BRINGING PROSPERITY
TO 3M+ FARMERS



TECH and R&D FOCUS

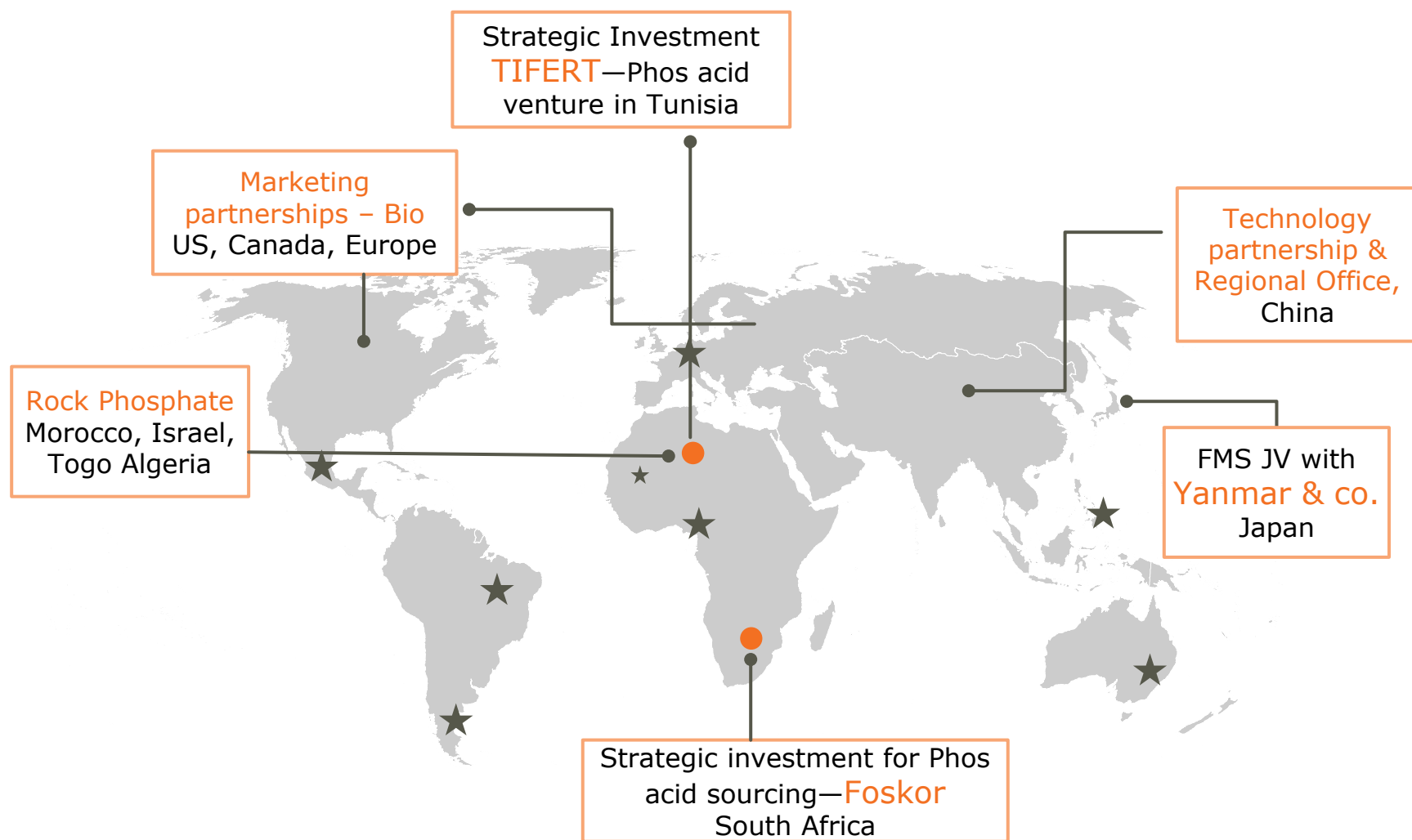
Coromandel: India footprint

- India's largest private sector Phosphatic Fertilizer company
- Pioneers & market leaders in Specialty Nutrients
- India's largest Single Super Phosphate (SSP) company
- 5th largest Crop Protection Indian company
- Worlds' largest Neem based Bio pesticide manufacturer
- No. 1 Organic Manure player in India
- Largest Rural Retail Chain in India



- 16 manufacturing locations
- ~750 Retail centres
- ~20,000+ dealers
- Presence across ~81 countries
- ~ 2,000+ strong market development team

Coromandel: Global footprint & collaborations



- Highly **diversified** sourcing
- Significant market presence in **International** markets
- **Technology** tie ups with global majors like **Shell**
- Farm Mechanization JV with **Yanmar, Japan**



Farmer First

Portfolio



Fertilizer



**Specialty
Nutrients**



**Crop
Protection**



Organic



Biologicals



Seeds
Farm implements
Aqua/Vet Feed
**Traded
Products**

Rural Retail

Farm Services



 Ag Tech

 Testing services (Soil, Water, Tissue)

 Advisory

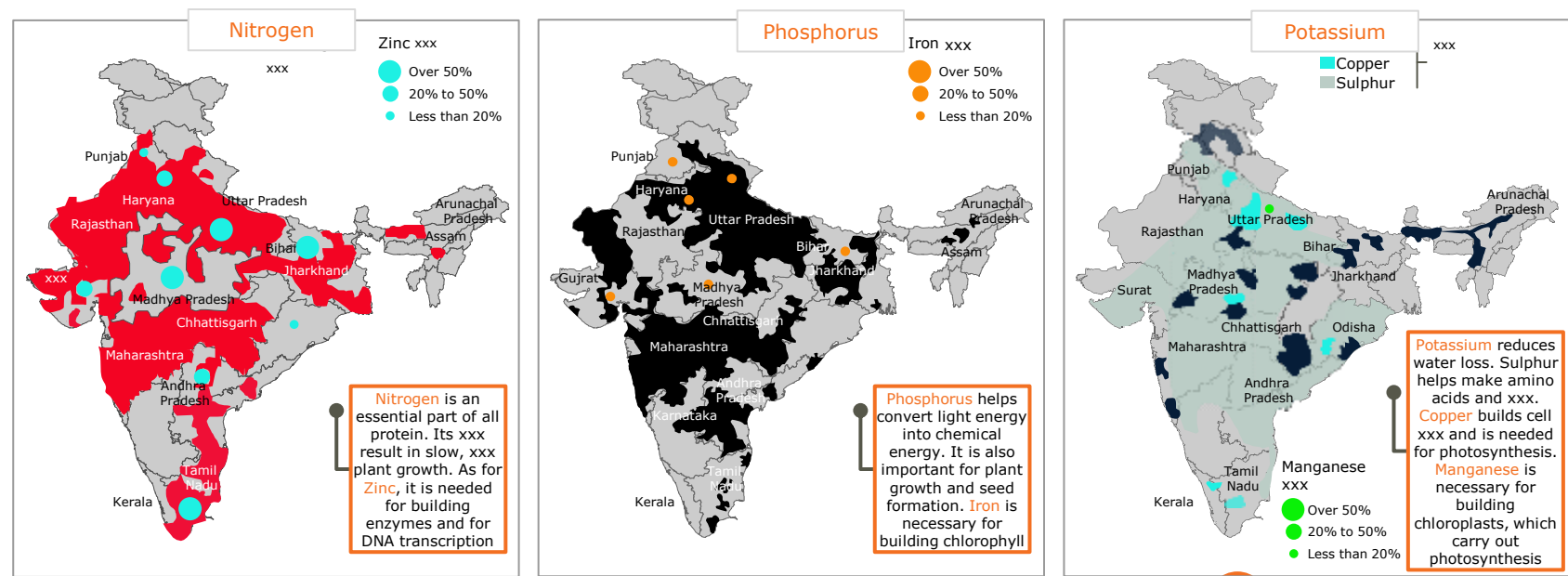
 Financing & Insurance

A 'Farmer First' winning business model

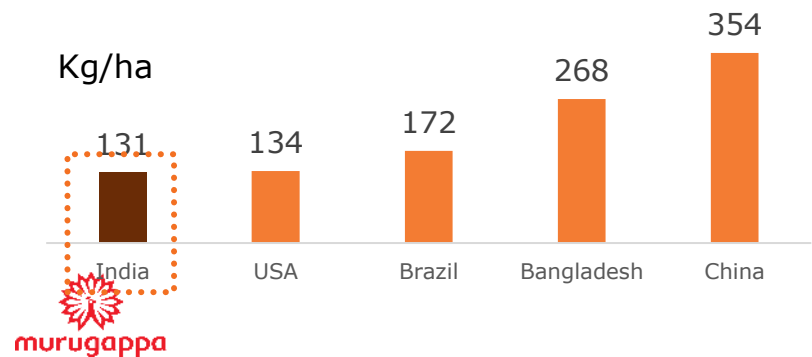
Business Wise Highlights

Fertilizer: Opportunity to address nutrient imbalance

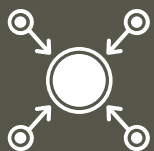
Widespread Soil Deficiency



Low Nutrient Usage



Best placed to capture this opportunity



Huge opportunity exists for Fertilizer business to provide balanced nutrition



Relatively untapped Secondary & Micro Nutrients segment



Organic products for soil rejuvenation

Fertilizer: Positive Policy Measures

Soil Health Cards ...



The image shows a Soil Health Card form. It includes a header with the Government of India logo and the text 'Soil Health Card'. Below this, there are sections for 'Farm Details' (Name, Address, Phone, etc.) and 'Soil Test Results' (pH, Nitrogen, Phosphorus, Potassium, etc.). There is also a section for 'Soil Sample Details' (Location, Date, etc.). The form is designed to be filled out by farmers to track the health of their soil over time.

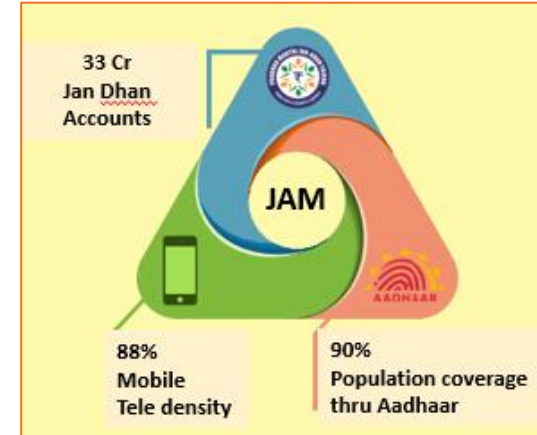
- Scheme started in 2015 by Government of India
- Soil health cards issued every two years—140 mil farmers covered

Direct Benefit Transfer (DBT)



- In 2018, DBT implemented pan India
- Accurate information gathering wrt availability of fertilizers
- DBT2.0: linking the soil health card data with the individual farm records

JAM Trinity for Direct Transfers



- Rural India high on “JAM” coverage—Jan Dhan (Bank account coverage), Aadhaar (Biometric system), Mobile (88% coverage)
- Paving way for direct subsidy transfer to farmers

Boosting investments



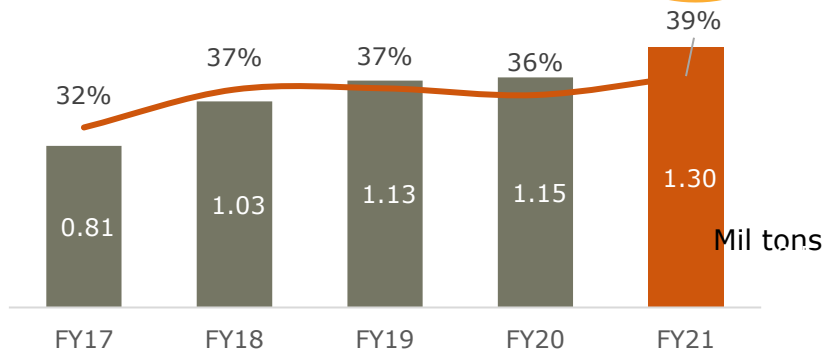
- Self sufficiency in Urea—Additional 6-7 million ton capacity
- P&K—Ensuring distribution flexibility for domestic manufacturers
- SSP—Addressing quality issues
- Lower corporate tax rates to boost investment

Coromandel Fertilizer: Highlights

Differentiated Product Offering



39%
unique
share



■ Unique Grade Sales — % Share

- **13 products** catering to farmer needs
- Quality focus - Quick Test Kit
- Collaboration with **IIT Bombay Monash**, IIT Kharagput, pilot farms initiatives for new R&D

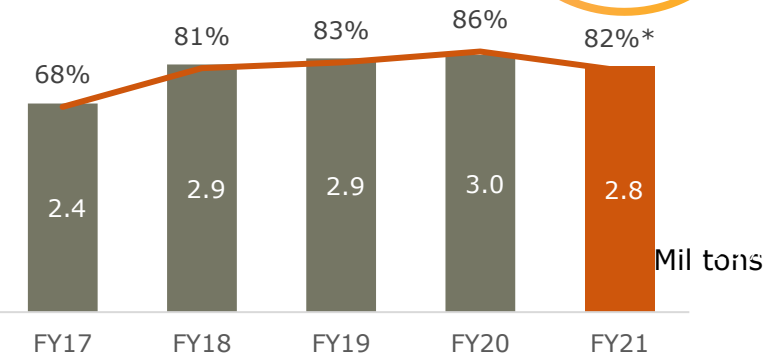


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Efficient Manufacturing



4.5 MT
capacity
(NPK+SSP)



■ Production (NPKs) — Utilization

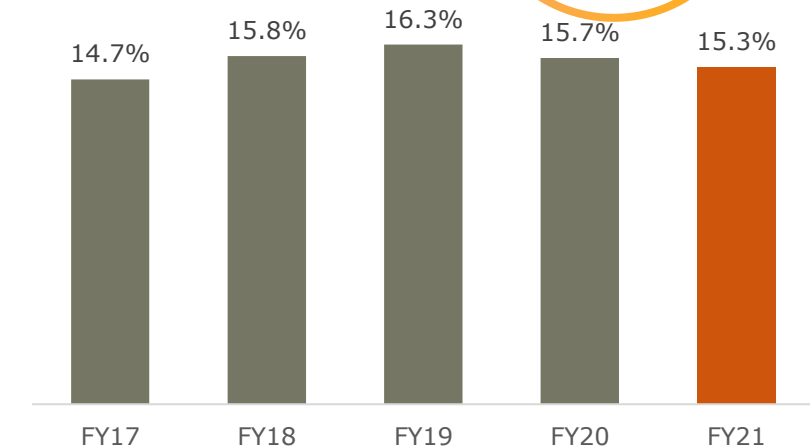
- Strong cost positioning - **upstream integration**
- **Strategic tech tie-up** with global players
- JVs for Phos. acid security
- Utilization: NPK Plants

*Lower in FY2021 due to COVID Pandemic

Winning in Markets



15.3%
Market
share



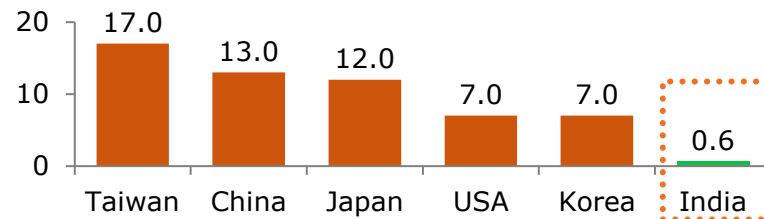
- **2nd largest** Phosphatic marketer in India
- **Largest** SSP marketer - 14% market share
- Best in class **agronomists** & market development team (~300)

Crop Protection: Market opportunity large

India ... massive potential exists

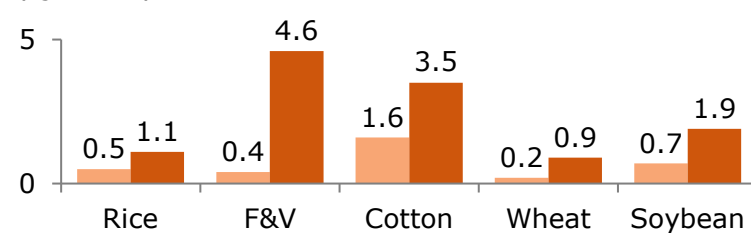
India – Consumption lowest in world

Pesticide consumption
(kg/hectare)



Consumption across crops significantly lower

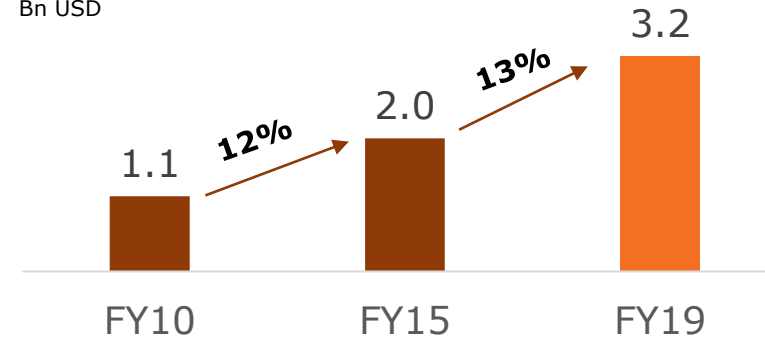
Pesticide consumption
(kg/hectare)



Source: Ken Research 2016, Ministry of Commerce, BCG Analysis

Exports slated to grow at 9% CAGR

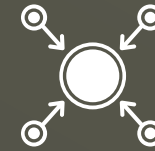
Bn USD



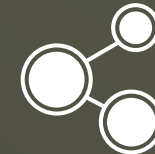
India – Unique advantages to boost exports:

- Low cost operations with high quality
- Strong IP protection - CRAMS
- Skilled manpower & process engineering skills
- Strong presence in generic space
- SEZs & strong investment climate

Best placed to capture this opportunity



India is well positioned to tap the huge multi-year exports opportunity in Ag-chem



Improvement in Crop protection usage domestically in the future to provide fresh impetus

Coromandel Crop Protection: Highlights



Large

Crop protection company in India

80,000+

Tons per annum manufacturing capacity from 6 plant locations

10,000

dealers

Presence across

~60+

brands based product portfolio sold across ~81 countries

Strategic collaborations with global players across the entire value chain (R&D, mfg. & sourcing) in **US, Canada, Europe, China, Japan**

China desk for sourcing security

Key Strengths



Product Offering

- **1000+** product registrations globally resulting in geographically diversified sales
- Focus on **new products/combinations** development - **Rich product pipeline**
- State of the art R&D center & pilot labs



Manufacturing

- **3rd Largest** Mancozeb manufacturer globally
- 3 technical and 2 formulation facilities
- Ability to manufacture **17 technical**
- Manufacturing capacity across **6 plant** locations



Sales and Marketing

- B2B and B2C presence
- Geographically diversified sales: **37% international sales**
- Best in class **agronomists** & market development team (~300)

Coromandel Biologicals: Highlights



No.1

Azadirachtin
manufacturing
facility in the
world



65%

Export share

State of the
art
laboratories

Key Strengths



New Product development

- Rich product pipeline
- Strong R&D capabilities: Research on Azadirachtin from plant extracts, microbial bio pesticides
- Tie-ups with Indian and International CROs



Manufacturing

- Manufacturing facility in Cuddalore, TN
- Highest purity and best in class stability at plant - 2 yrs shelf life
- Mfg. process: Aflatoxins < 50ppb vs European norms of 100 ppb
- Global Organic certifications: DNV, IMO

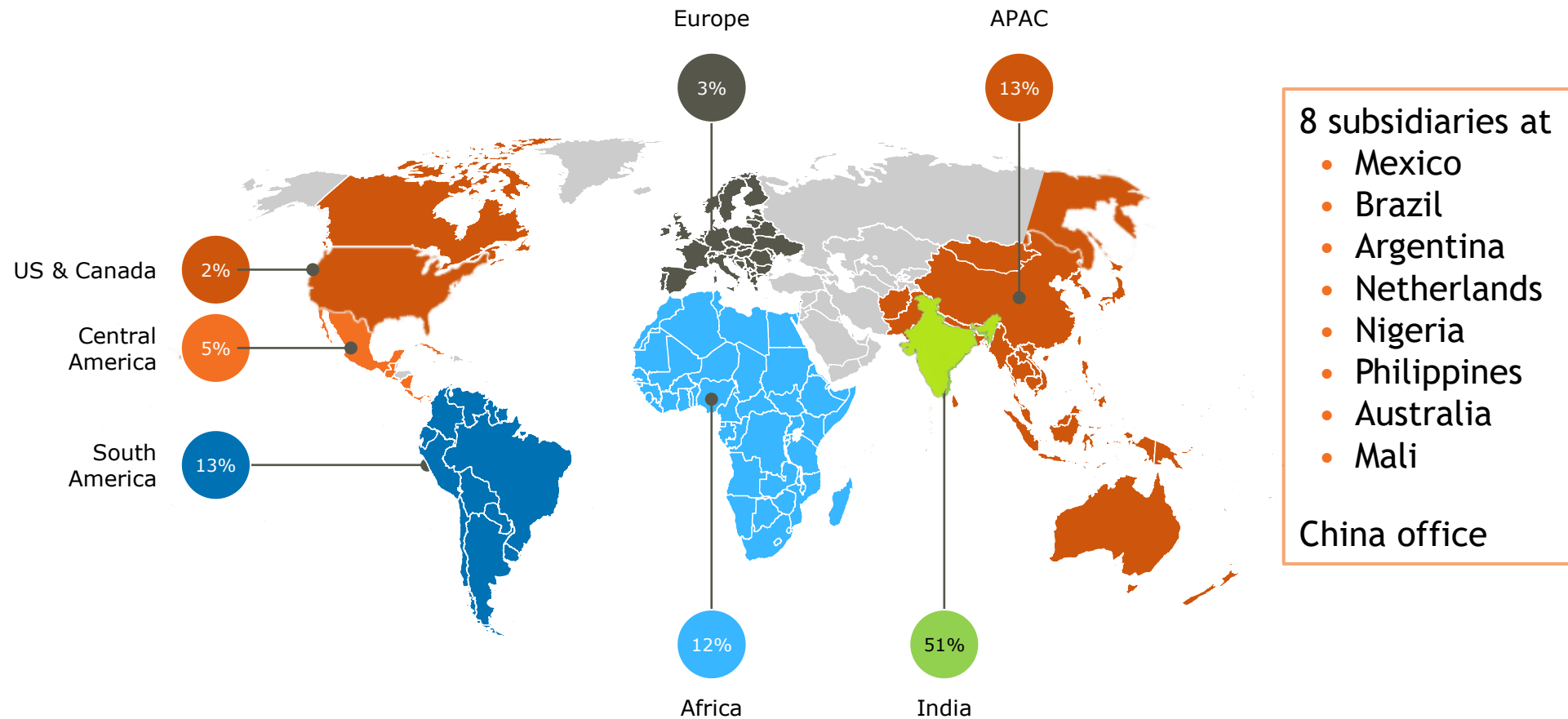


Sales and Marketing

- Export contribution driven by significant presence in USA, Canada & Europe
- Tie-ups with Agri institutions etc.

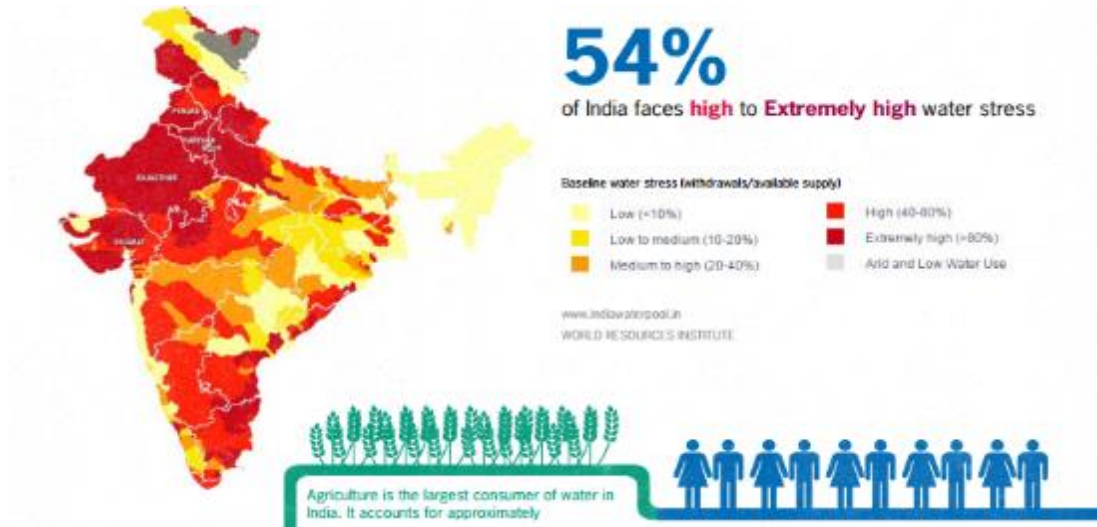
Coromandel Crop Protection: Global footprint

Beyond India ... Creating a true global champion

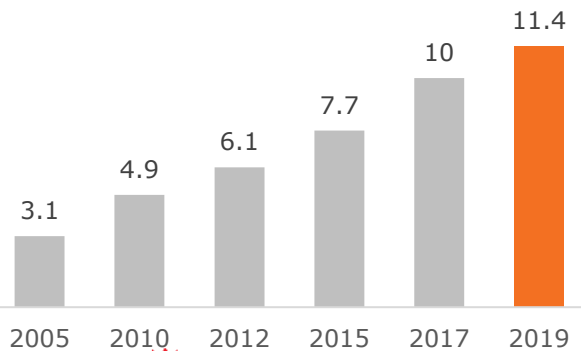


International markets: B2B to B2C

Specialty Nutrients: Market opportunity large – micro irrigation, secondary & micro nutrients



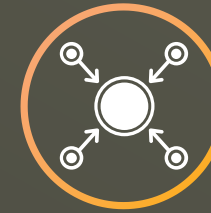
Potential: 69 mil Ha
Current coverage: 11.4 mil Ha




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Coromandel 

Best placed to capture
this opportunity



Potential for Specialty Nutrients business to capture market as micro-irrigation coverage expands



Current Micro Irrigation coverage in India at 6% (US: 55%, Brazil: 52%, China: 10%)



Scope to scale up consumption of Water soluble Fertilizers

Coromandel Specialty Nutrients: Highlights



Market leaders

In WSF & Sulphur segments

Activation

Tie-ups with Drip Irrigation, contract farming, Agri university etc.

Improving share of

Focus Products

Strong R&D

Unique product development
Crop specific offerings

Key Strengths



Product Offering

- Focus on **Crop specific nutrient & liquid fertilizer solutions** targeting Cereals, pulses, cotton and horticulture crops
- Exclusive offerings of WSF grades - **Speedfol, Insta, Superia, Ultrasol**



Sourcing & Manufacturing

- **Efficient manufacturing capabilities:** Bentonite sulphur, Water Soluble Fertilizers (WSFs)



Sales and Marketing

- Strong dealer network to capture whitespace emerging from **increasing micro irrigation penetration**
- Agronomist team for Extension support

Coromandel Retail: Comprehensive Agri Solutions



~750

Retail Centers

Significant presence in AP, TG, KN; foray into Maharashtra

ONE

Stop Shop for Agriculture needs

Convergence of Products & Services



3 million +

Farmers - Direct connect

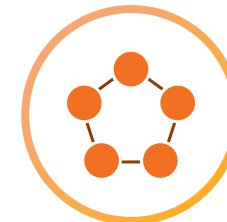
Farmer driven insights

Key Strengths



Key achievements

- India's **largest agri retail chain**
- **Strong brand equity** providing customer value proposition of Quality, Trust & farm Advice



Comprehensive Agri solutions

- **Own manufactured and label products:** Ag nutrients, crop pesticides, seeds, vet feed, farm implements
- **Value added services:** farm mechanization, agri insurance, soil testing, credit, extension activities etc.



Consumer Connect

- Strong farmer connect – **~70% turnover through Captive product**
- **Non Fertilizer Focus: ~47% of sales**
- Educating farmers through regular meetings
- **Scientist at store** to assist farmers

Coromandel Organic: Highlights



No.1

Organic fertilizer
marketer in India

Growth drivers for future

- Regulatory push
- Swachh Bharat - Waste treatment management
- Soil Health Focus- Sustainable Agriculture
- Consumption shift- Organic Food

Key Strengths



Product Offering

- Product portfolio:
 - Soil **health** (City compost)
 - Soil **nutrition** (Kash, PROM, CMS, Nrich)
 - Soil **amendment** (gypsum)



Sales & Marketing / Activation

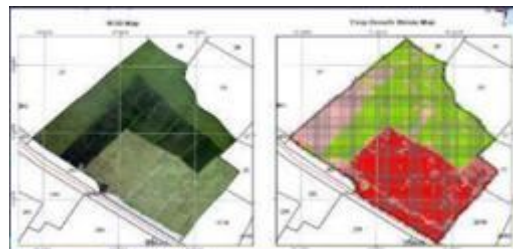
- **Largest Organic marketer** in India – 1.7 Lac tons annually
- **Strong activation focus:** Tie-ups with Agri universities and organic farms
- **Soil health testing** services for farmers

Coromandel AgTech: Successful forays

Coromandel has successfully forayed into Agtech by carrying out pilot trials using Drones



Stress Map



Soil pH



Real time crop diagnostics quickly highlighting stressed regions needing intervention made possible



Crop advisory provided to farmers based crop diagnostics results



Timely interventions enhancing farmer prosperity



	Yield improvement	Additional income/acre (Rs)	Avg Net Returns
Paddy	18%	5848	34%
Cotton	23%	8547	55%

Coromandel: Leveraging Technology for Farmer Prosperity



~50,000 soil tests carried out annually



Farm advisory through Scientists' panel



Gromor **Nutrient Manager** based nutrients recommendations



Hiring Farm machinery through **Custom Hiring Centers**



Developing superior **delivery mechanisms - Injectables**



E kiosks for improving reach & product delivery

Coromandel: Focus on Sustainable development

Bird's Paradise



- Bird's Paradise was established at Kakinada plant is home to 100+ species
- Recognized by **UNDP** 'Turning a Factory into a Bird Sanctuary'
- Extensive coverage by Discovery

Green Belt



- Converting Phospho gypsum heaps into green belt
- 1st of its kind initiative globally

Coromandel CSR: Doing it responsibly

Healthcare Initiatives



- Coro Medical Centres have touched 80K+ beneficiaries annually
- Supporting Paediatric ward at Kakinada Government Hospital, Hrudhya – Heart Foundation

Girl Child Education Scheme



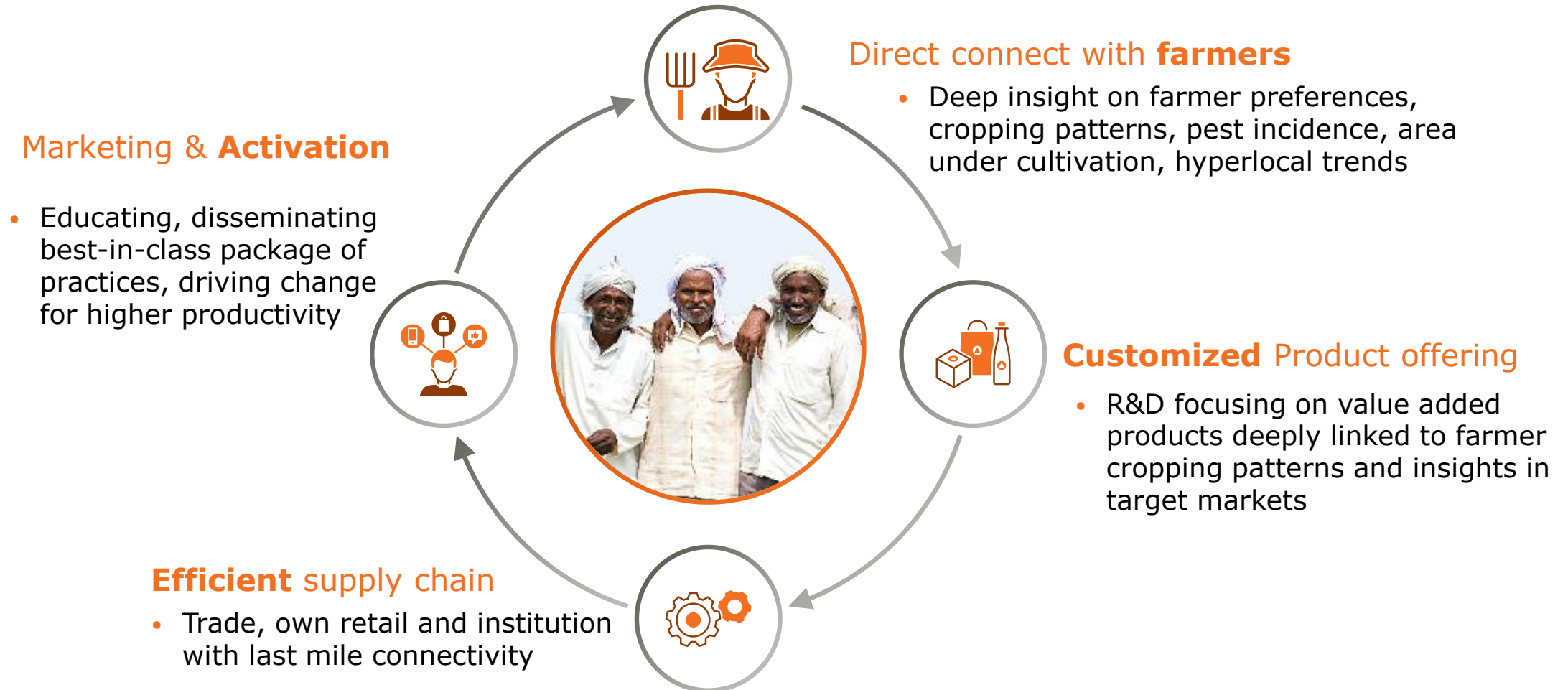
- Girl Child Education Scheme has touched 16K+ children and counting
- More than 5K girls benefited through scholarships

Community Development



- Community development initiatives focussed on creating employment opportunities: Computer skills, Tailoring training
- Toilet construction under Swachh Bharat

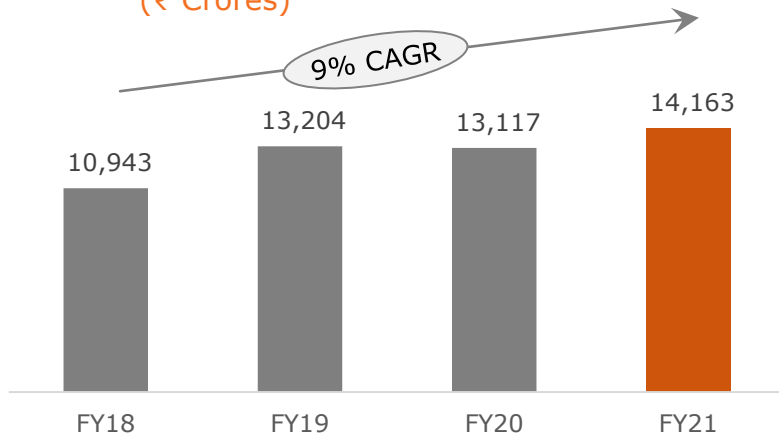
Coromandel: Converting farmer insights into farmer prosperity



Why Coromandel

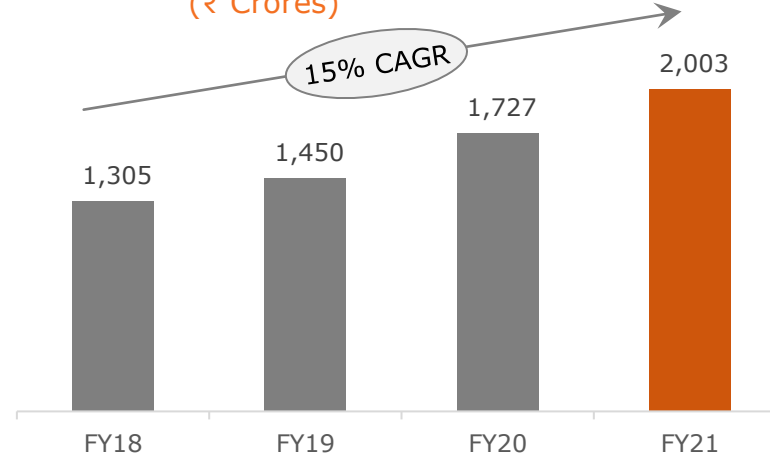
Coromandel: Track record of sustained financial performance

Revenue* From Operations
(₹ Crores)

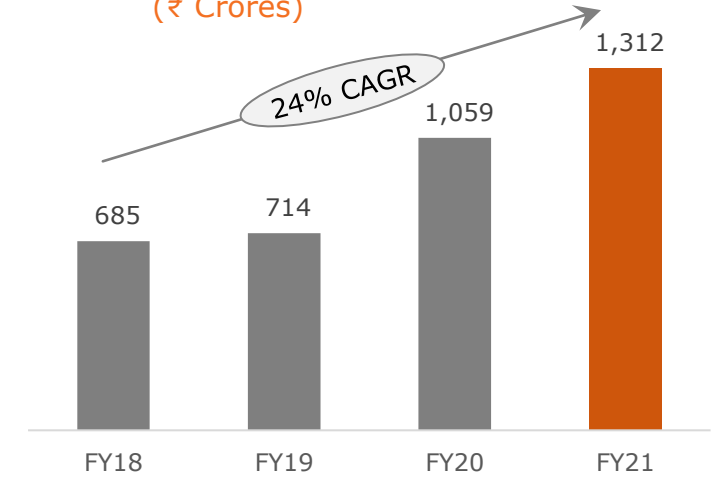


*Fertilizer revenue subject to commodity price movement and subsidy policies

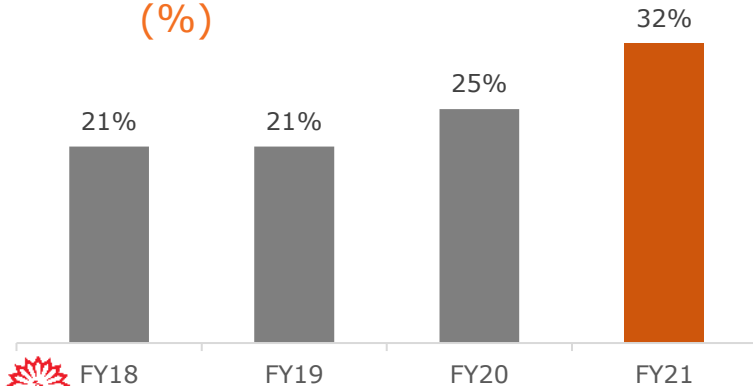
EBITDA
(₹ Crores)



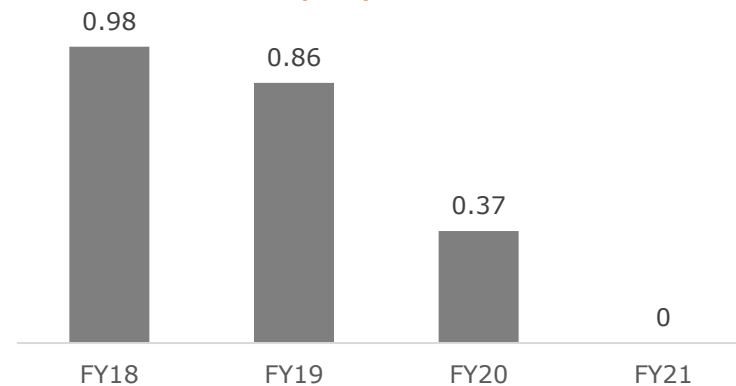
Profit after Taxes
(₹ Crores)



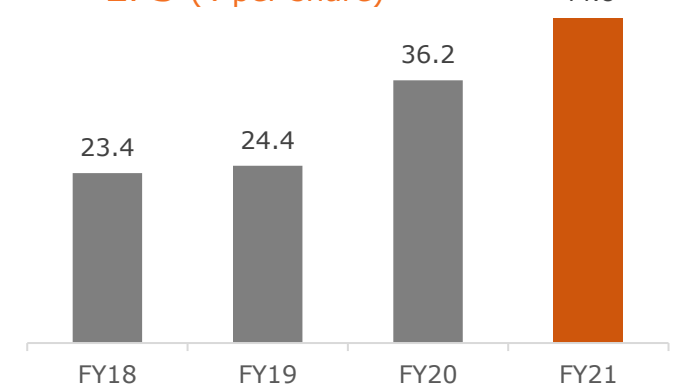
Return on Capital Employed
(%)



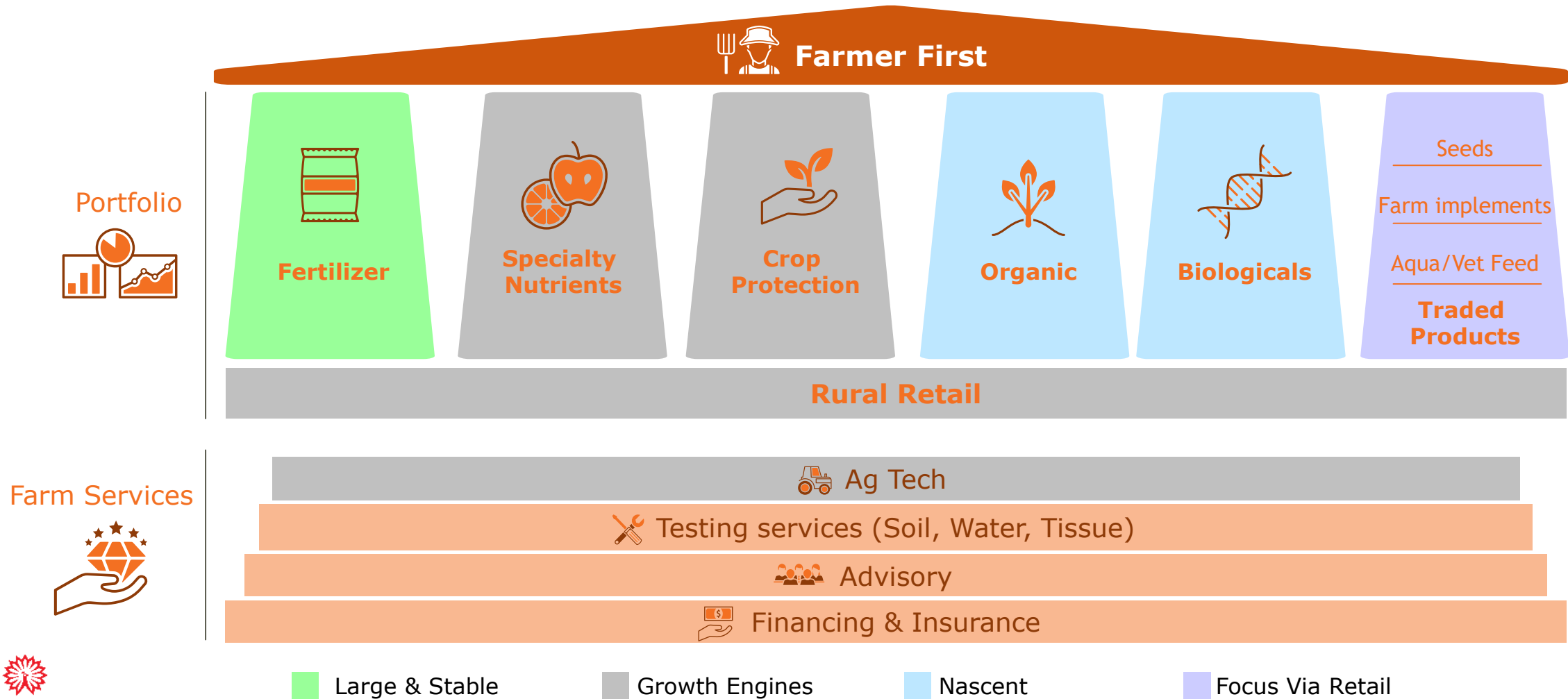
Debt to Equity Ratio

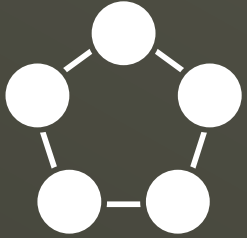


EPS (₹ per share)

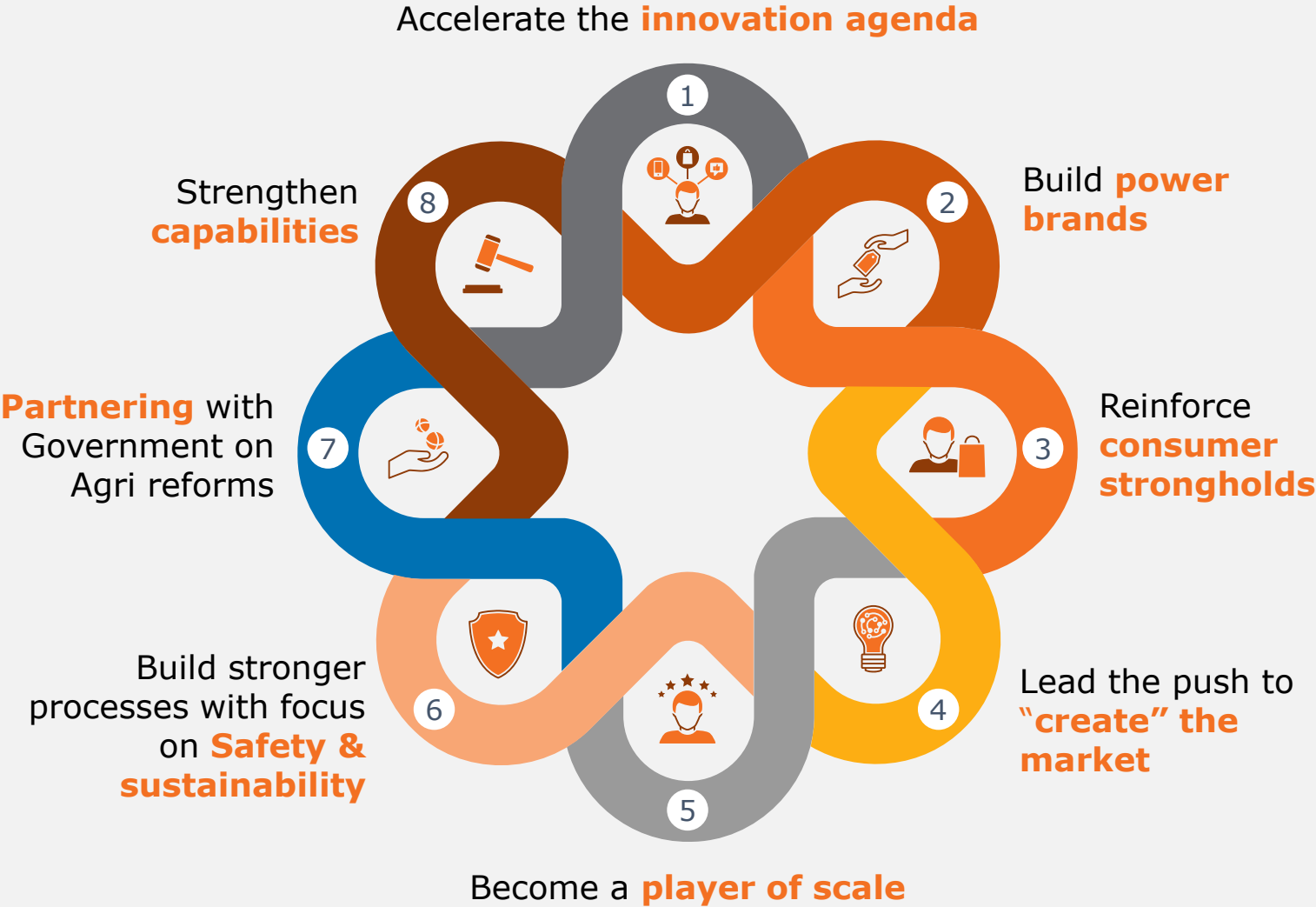


Coromandel – Holistic farm solutions provider... ...with unique business model driving farm prosperity





Eight key elements of our Strategy to capture the India Ag opportunity & deliver consistent value...



Coromandel Value Proposition

Unparalleled value creation opportunity in India agriculture space

- India agriculture opportunity large; GV to reach INR 230 trillion by 2029
- Government focused on doubling farmer's income
- India well placed to capitalize on exports opportunity - increasing global presence and acceptance



Coromandel has a strong track record of delivering consistent value

- Top quartile TSR performer over the last 3 years (in the S&P BSE 200)
- Strong balance sheet, zero long term debt
- AA+ credit rating from CRISIL India



Coromandel best placed to capture the opportunity

- Leading Indian agri inputs player with significant global presence
- Integrated manufacturing facilities - low cost operations
- Value added solutions based on farmer driven insights
- Educating the last mile farmer, driving ground level changes


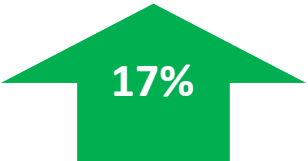

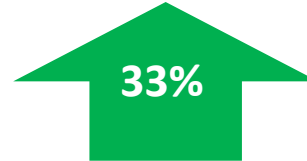



A heritage of strong governance & value structure

- Flagship company of 118 year old Murugappa Group
- Strong commitment to values: Integrity, Passion, Quality, Respect and Responsibility

CIL: Q1 Result Update

Rs. Crs

Parameter	Total Income	EBITDA	PBT	PAT	EBITDA%
Q1 21-22	3,666	480	442	329	13.1%
% Growth					
Q1 20-21	3,222	413	338	248	12.8%

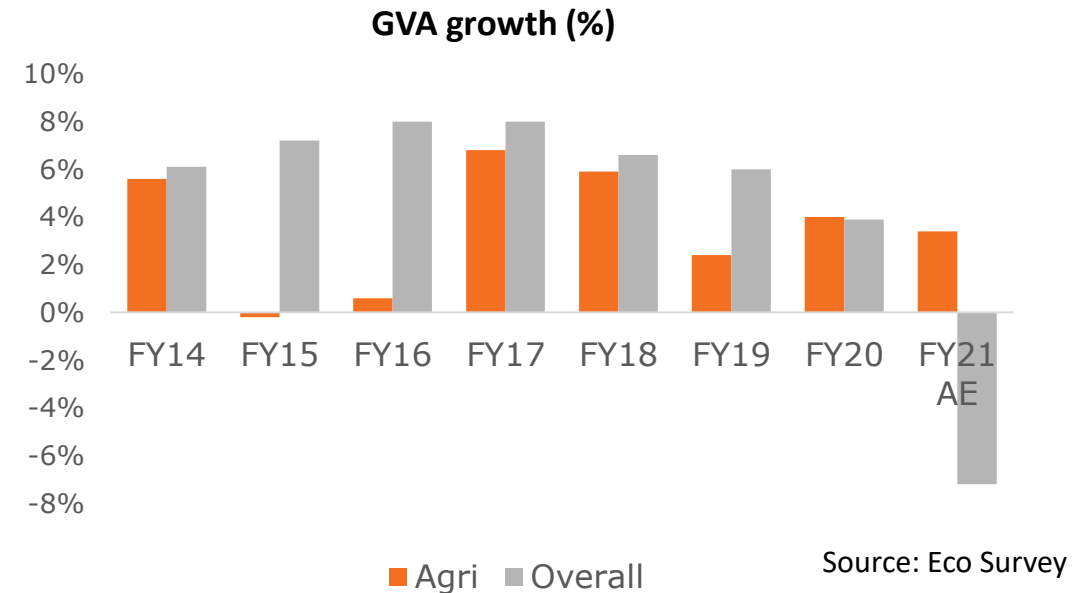
Excellent Performance in Difficult Environment

Record Production: Last 2 Years

- **303 Mil MT (+2 % over record production LY)**
- **Crop diversification:**
 - **Fruits and Vegetables**
 - Surpassing food grain production (**320 v/s 296 mil ton – FY20**)
 - **Import substitution:** Oilseeds and Pulses
 - **Oilseeds 37 Mn MT (+12%), Pulses 24 Mn MT (+6%)**
- **Focus on value added agriculture exports**
 - Regaining traditional markets: Rice, Wheat, Tea, Coffee
 - Fruit and Vegetables, Organic, Spices opportunities

Non Agri **Diversification** - 40% Contribution

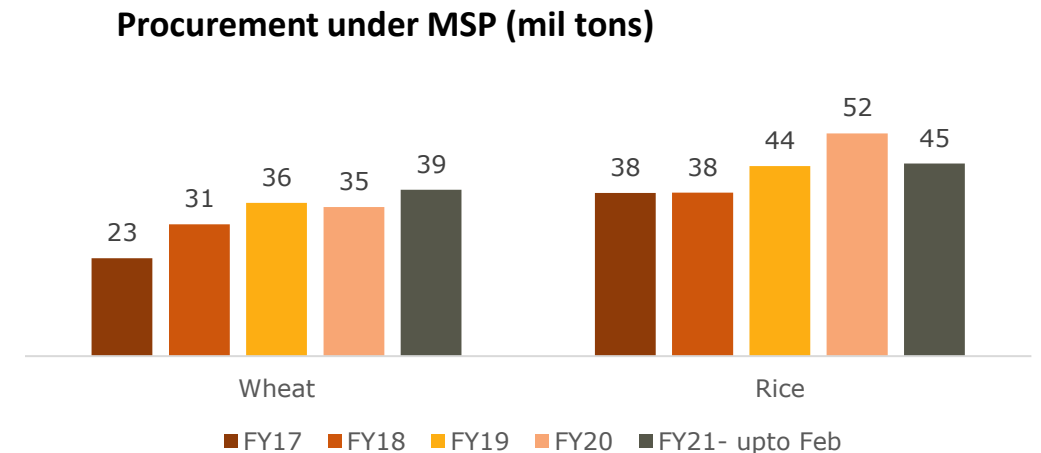
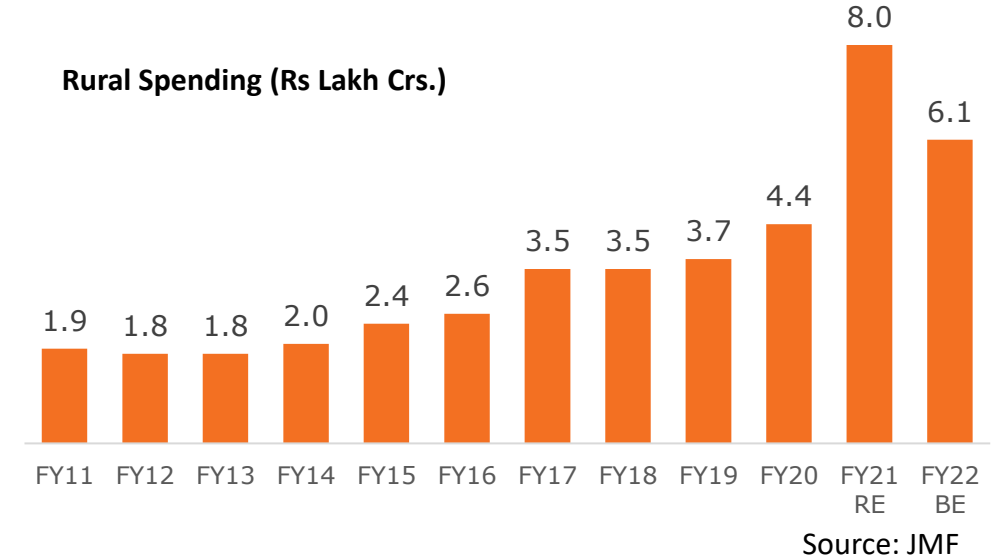
- **Livestock +8%** in last 5 yrs
- **Farm Mechanization & AgTech: Covid push**
 - Subsidy program, Shared equipment & services
 - Cost & convenience
 - Data Analytics



Agri Outperforming: last 2 yrs

India – Agri Reforms

- **Higher Rural spending : 11% CAGR**
 - MNREGA, Social Assistance Programs
- **Agricultural credit** target increase: Rs 16.5 lakh Cr (+10%)
 - Credit Disbursement & Gross Cropped Area - Positively Related
- **Food processing** industry: **10% CAGR**
 - Micro processing enterprise, Operation greens
 - Production linked Incentive (PLI)
- **Agri Infrastructure** push: Rs 1 lakh cr
 - Post harvest mgmt, Marketing infra
 - Irrigation focus: Micro Irrigation Fund, inter-linking
- Reform focus on **price realization**
 - Direct cash transfers
 - MSP
 - Coverage under eNAM

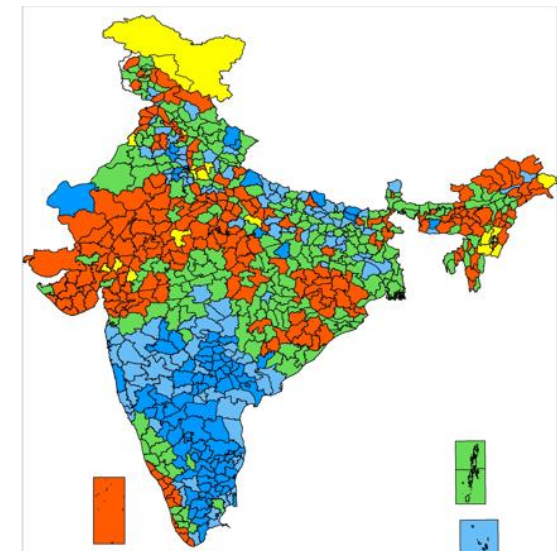


- **12 consecutive month rise in Food Price Index before sliding lower in June** - Highest level since May 2014
- **Erratic Start of the monsoon** for 2021
 - 98% of Long period avg as of July End
 - High rainfall TG, AP, Kar, Mah, Har
 - Low rainfall WB, Odisha, MP, Guj, Raj, UP, Punjab
 - Expected to normalize
- **Good reservoir** levels - South & West
- **Kharif Crop Sowing:** Sowing lower -9% (23 July)

FAO Food Price Index



SW Monsoon: 1st Jun-22nd July



Q1: Agri Sector Activities

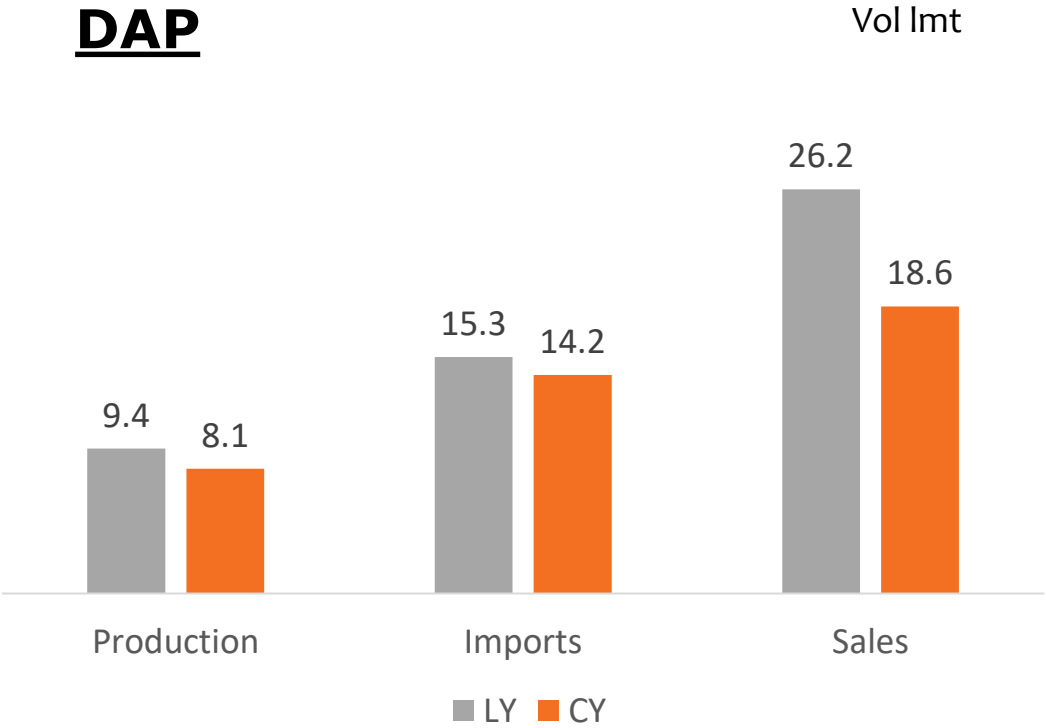
- **Increase in 'P' Subsidy rates** to cap DAP prices
- **Kharif MSP Increase** across crops
 - Higher market realization
- **Direct Income Support:** Rythu Bandhu, PM Kisan
- **Agtech**
 - **Drone** for Agri spraying - **Draft SOP** released by CIB
- Q1 **Tractor sales : +39%** (2.3 lakh units)
- Krishna/ Godavari Rivers boards - Central Jurisdiction
- Formulation of **Ministry of Cooperation**
 - Impact on IFFCO, KRIBHCO and others



Phosphatic Industry Q1 FY2122

DAP

Vol Imt



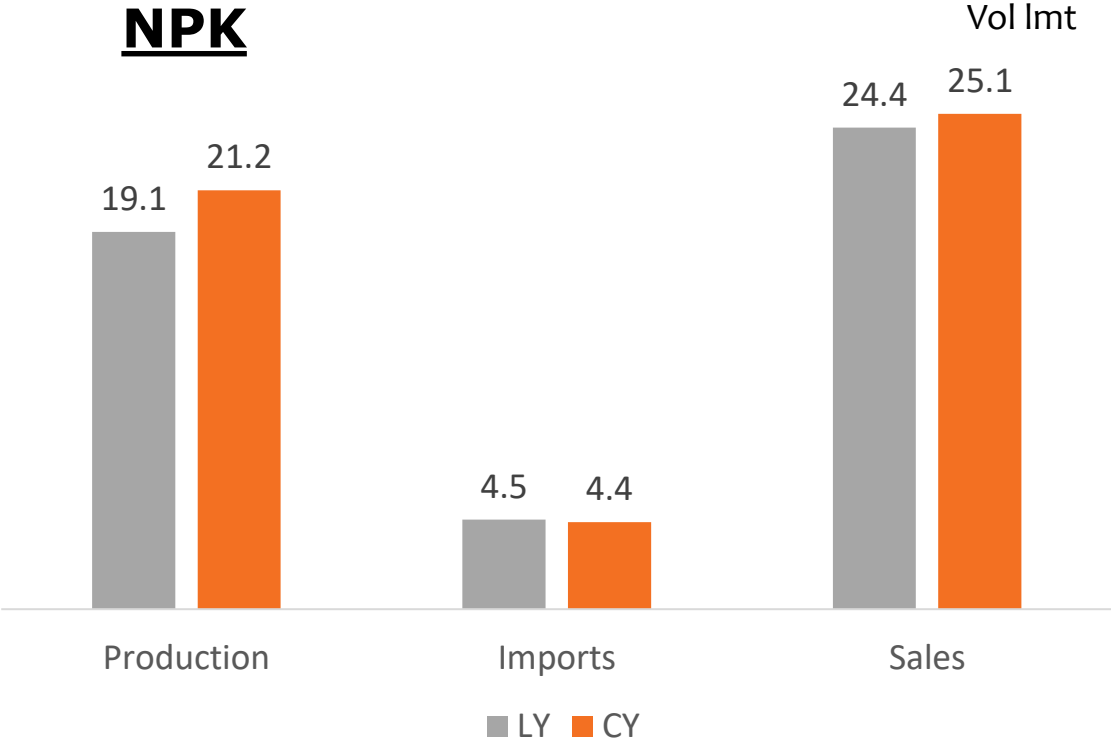
Production growth: -14%

Imports growth: -8%

Primary Sales growth: -29%

NPK

Vol Imt

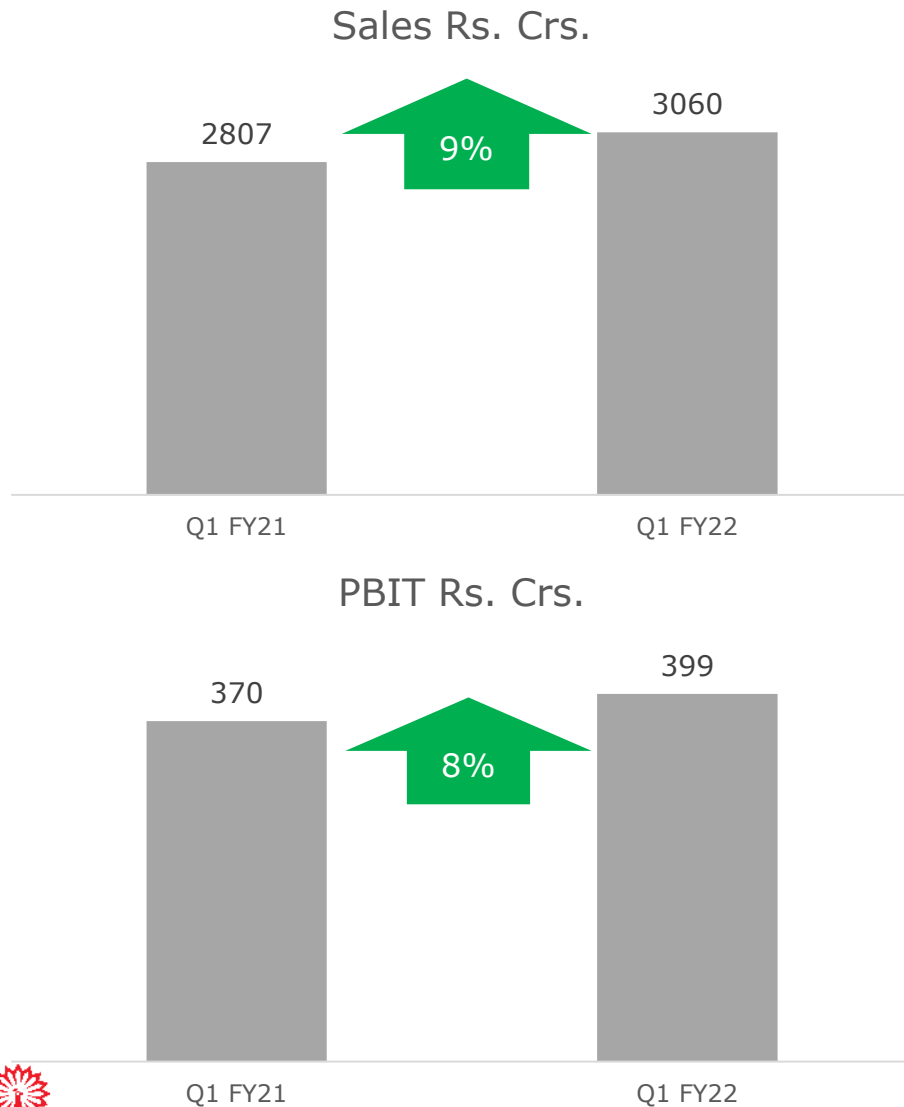


Production growth: 11%

Imports growth: -3%

Primay Sales growth: 3%

Phosphatic Total	LY	CY	% chg
Primary Sales	50.6	43.7	-14%
PoS Sales	45.5	39.6	-13%

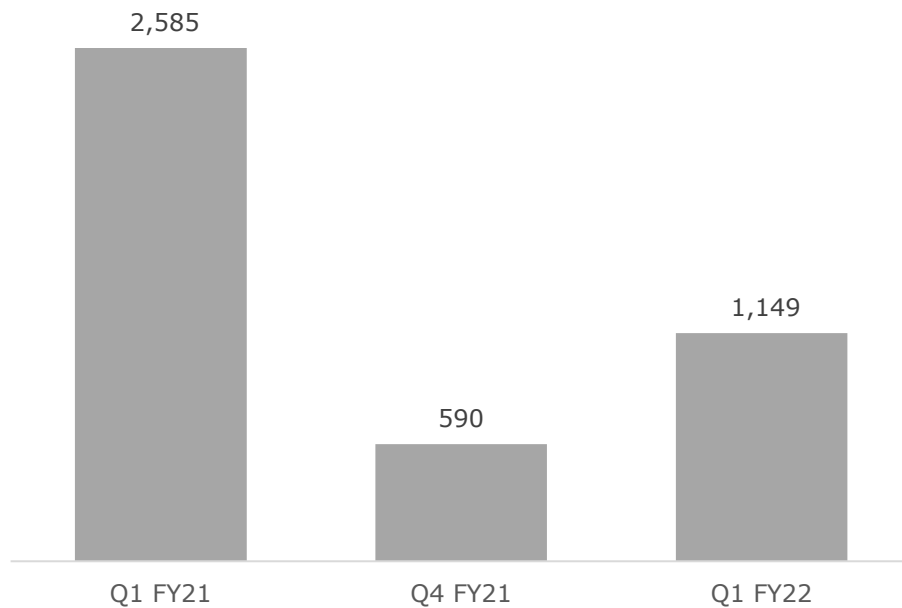


Volume Summary

Vol LMT

Segment	Q1 FY21	Q1 FY22	Growth
NPK +DAP (Mfd)	7.65	7.67	0%
NPK +DAP (Imp)	0.63	0.10	-Ve
NP/NPKs Total	8.28	7.77	-6%
Primary Market Share (NP/NPKs)	16.4%	18.1%	
PoS Market Share (NP/NPKs)	15%	11%	
Urea	0.59	0.48	-20%
MOP	0.33	0.15	-56%
SSP	1.29	1.86	44%

Subsidy Outstanding (Rs. Crs.)



- Q1: Receipts of Rs. 493 Crs. (Rs. 513 Crs. LY)

Nutrient rates (Rs/kg)

	N	P	K	S
20-21	18.789	14.888	10.116	2.374
21-22	18.789	45.323	10.116	2.374
% chg	0%	204%	0%	0%

- Significant correction in subsidy rates for 'P' based fertilisers
- Budgetary allocation under NBS increased by +71%



Coromandel International Limited Presents
6 Blockbusters

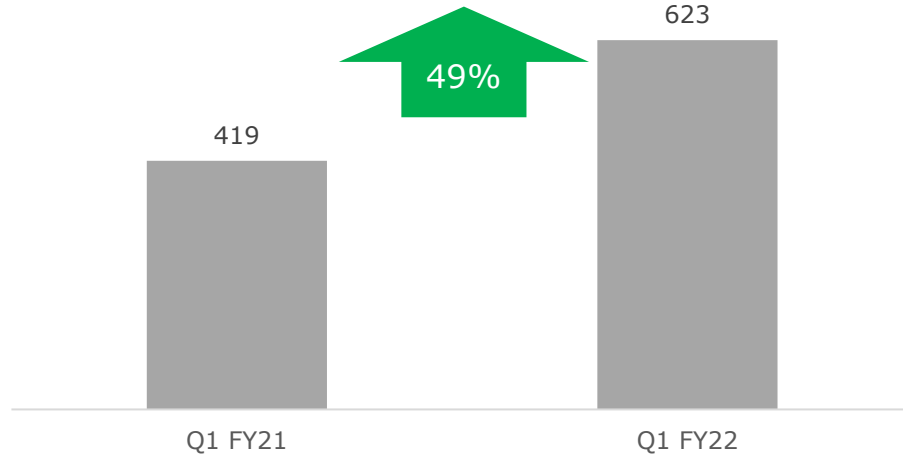
The advertisement features six Coromandel products arranged in a row against a blue background with light rays. From left to right, the products are:

- OPTRA-FS**: A white bottle with a green label featuring a leaf icon.
- MAKEBA**: A white bottle with a blue label featuring a green leaf icon.
- OFFICER**: A silver packet with a blue label featuring a police officer icon.
- FINIO**: A white bottle with a green label featuring a red and black flame icon.
- INSAS**: A blue bottle with a colorful label featuring a green leaf icon.
- MAGNITE**: A white bottle with a yellow label featuring a green and red circular icon.

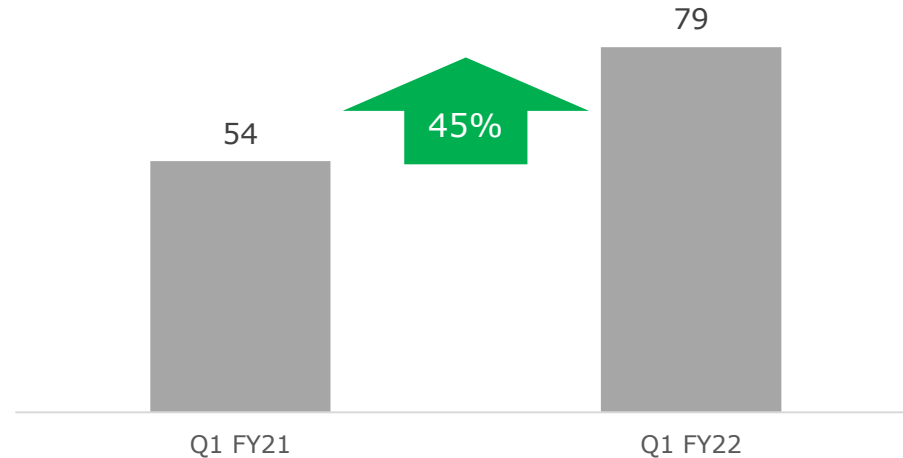
Each product label includes the Coromandel International Limited logo and the text "FUTURE POSITIVE". A green shield logo with the text "GROMOR SURAKSHA" is located in the top right corner of the advertisement.

CIL: Crop Protection – Q4

Sales Rs. Crs.



PBIT Rs. Crs.



*Before Un-allocable Expenses

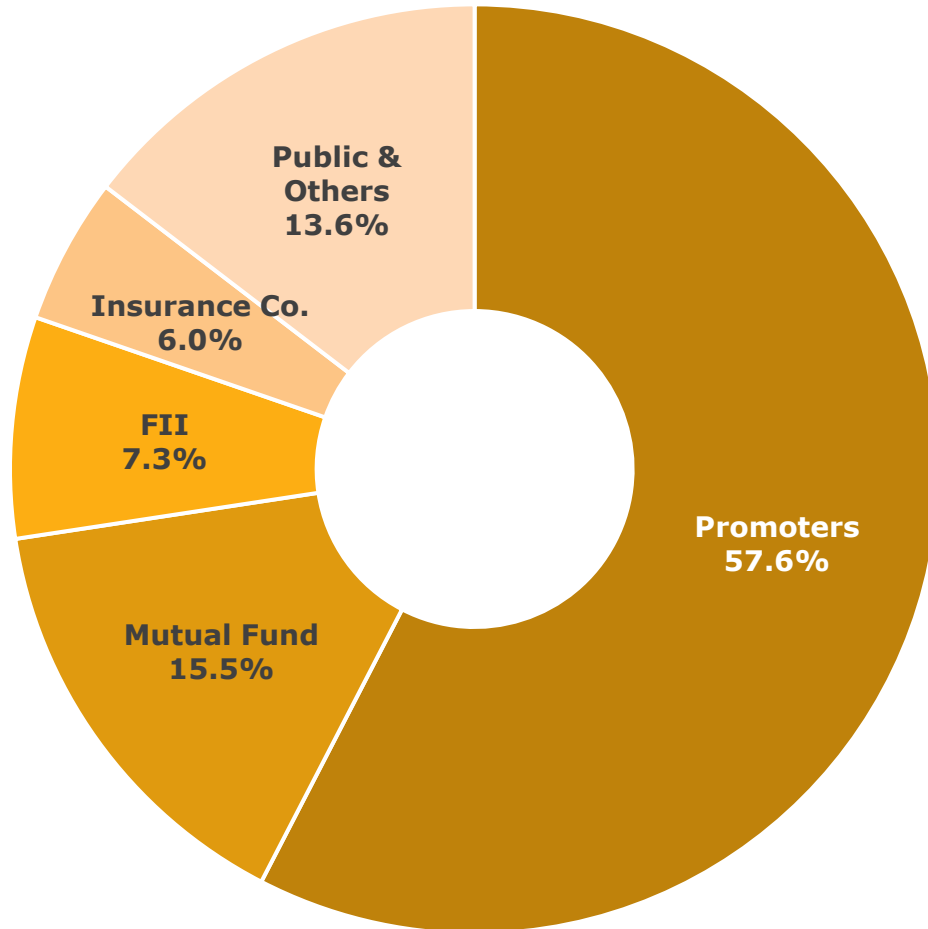
In Rs. Crs.

Market	Q1 FY21	Q1 FY22	Growth
Domestic	248	366	47%
Exports	171	257	50%
Total	419	623	49%

CIL: Standalone P&L – Q1

Q1 2020-21	Description	Q1 2021-22	% Growth
3212	Revenue from Ops	3645	13%
738	Gross Margin	872	18%
23%	GM%	24%	
325	Other Expenses	392	20%
413	EBITDA	480	16%
13%	EBITDA %	13%	
42	Depreciation	42	
33	Interest	-4	
338	PBT	442	31%
11%	PBT %	12%	
248	PAT	329	33%
8%	PAT %	9%	

Share Holding Pattern – 30th June 2021



- Promoters:
 - EID Parry: 56.42%
 - Individual/HUF: 0.65%
 - Trust/Corporate Bodies: 0.51%
- Top Domestic Institutional Holdings:
 - Kotak Mutual Fund
 - DSP Mutual Fund
 - LIC India
 - UTI Mutual Fund
 - Motilal Mutual Fund
 - ICICI Prudential Life Insurance Ltd.
- Top Foreign Institutional Investors
 - Govt Pension Funds (Global)
 - Vanguard
 - MIT
 - DFA
 - Kotak

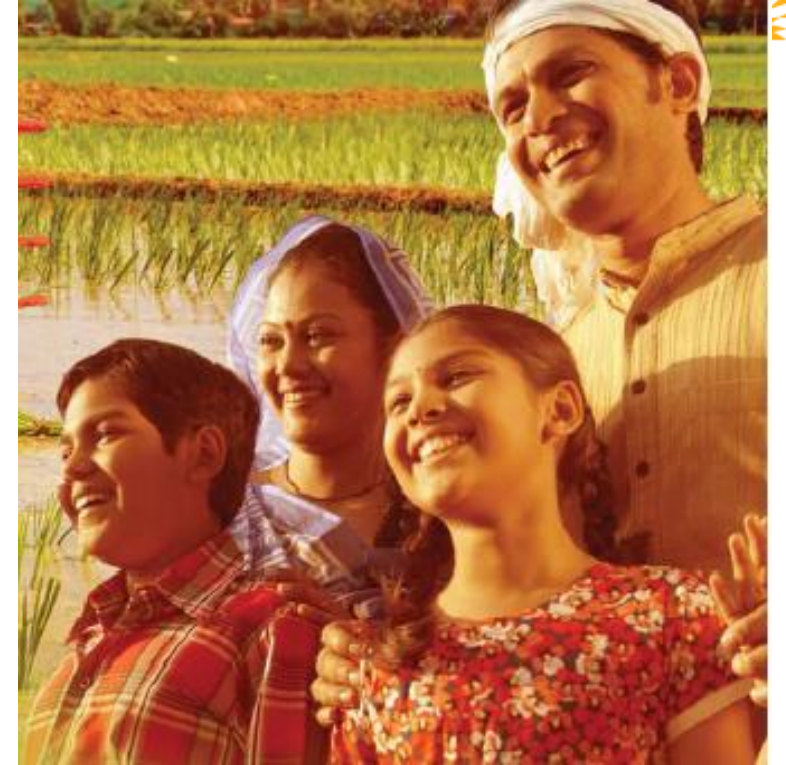


The 1st Green Revolution
driven by **Agri-inputs**

Achieving **self-sufficiency**
in food grains

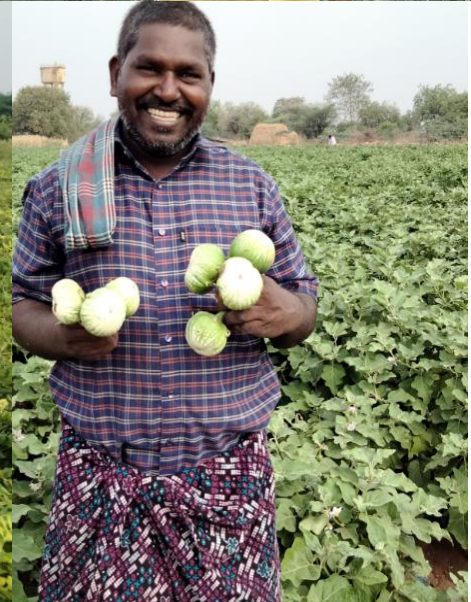


The 2nd Green Revolution to be powered by **superior**
products, smarter delivery mechanisms & agri-tech



Achieving **Income Security and Farm Sustainability**

Coromandel.....Bringing Smiles to the Farmers





Thank You

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Coromandel House, 1-2-10, SP Road
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