

COROMANDEL INTERNATIONAL LIMITED
Registered Office: 'Coromandel House', 1-2-10, Sardar Patel Road, Secunderabad - 500 003, A.P
Statement of Standalone and Consolidated Audited Financial Results for the Quarter and Year ended 31 March 2014

(₹ in Crores)

Sl. No	Particulars	Stand-alone results					Consolidated results				
		Audited Refer Note 13 below	Unaudited	Audited Refer Note 13 below	Audited		Audited Refer Note 13 below	Unaudited	Audited Refer Note 13 below	Audited	
		Quarter ended			Year ended		Quarter ended		Year ended		
		31 March 2014	31 December 2013	31 March 2013	31 March 2014	31 March 2013	31 March 2014	31 December 2013	31 March 2013	31 March 2014	31 March 2013
	Part I										
1	Income from operations										
	(a) Net sales/income from operations (net of excise duty)	2,320.55	2,489.53	1,940.48	9,338.69	8,520.59	2,164.28	2,737.85	2,065.97	9,986.33	8,970.26
	(b) Other operating income	16.41	11.19	7.83	41.83	39.65	19.68	18.33	13.56	66.88	63.46
	Total income from operations (net)	2,336.96	2,500.72	1,948.31	9,380.52	8,560.24	2,183.96	2,756.18	2,079.53	10,053.21	9,033.72
2	Expenses										
	a) Cost of materials consumed	1,339.87	1,792.69	745.83	5,947.55	4,858.69	1,214.85	1,968.81	842.13	6,352.05	5,172.89
	b) Purchases of stock-in-trade	137.80	296.31	38.10	1,229.22	1,529.99	132.26	299.21	35.73	1,226.60	1,520.71
	c) Changes in inventories of finished goods, work-in-process and stock-in-trade	238.98	(219.80)	790.73	(123.95)	147.20	251.50	(226.24)	778.37	(98.09)	125.37
	d) Employee benefits expense	68.57	62.05	50.12	243.76	205.02	66.39	72.78	56.77	270.49	229.76
	e) Depreciation and amortisation expense	22.86	19.71	15.05	82.03	58.54	21.70	25.21	19.03	96.08	71.11
	f) Freight and distribution expense	160.57	170.50	113.09	595.13	477.56	137.20	185.35	120.17	616.16	498.51
	g) Other expenses	209.39	190.27	138.02	750.20	607.27	202.52	237.07	162.34	880.76	718.54
	Total expenses	2,178.04	2,311.73	1,890.94	8,723.94	7,884.27	2,026.42	2,562.19	2,014.54	9,344.05	8,336.89
3	Profit from operations before other income, finance costs and exceptional items (1-2)	158.92	188.99	57.37	656.58	675.97	157.54	193.99	64.99	709.16	696.83
4	Other income	20.45	12.55	15.24	61.37	67.03	18.99	12.63	15.60	60.76	70.07
5	Profit before finance costs and exceptional items (3+4)	179.37	201.54	72.61	717.95	743.00	176.53	206.62	80.59	769.92	766.90
6	Finance costs	55.82	50.69	49.68	210.96	176.67	56.66	60.84	58.02	240.26	210.16
7	Profit after finance costs but before exceptional items (5-6)	123.55	150.85	22.93	506.99	566.33	119.87	145.78	22.57	529.66	556.74
8	Exceptional items (Refer Note 7)	-	-	-	(12.61)	-	-	-	-	(12.61)	-
9	Profit before tax (7+8)	123.55	150.85	22.93	494.38	566.33	119.87	145.78	22.57	517.05	556.74
10	Tax expense	40.46	48.77	9.33	149.53	122.34	39.47	50.21	9.68	152.11	123.09
11	Net Profit after tax (9-10)	83.09	102.08	13.60	344.85	443.99	80.40	95.57	12.89	364.94	433.65
12	Minority interest [Refer Note 5(c) below]	-	-	-	-	-	(0.43)	1.36	1.22	8.40	1.66
13	Net Profit after taxes and minority interest (11-12)	83.09	102.08	13.60	344.85	443.99	80.83	94.21	11.67	356.54	431.99
14	Paid-up equity share capital (Face value-₹1 per equity share)	28.32	28.32	28.31	28.32	28.31	28.32	28.32	28.31	28.32	28.31
15	Paid-up debt capital (Face value - ₹15 per debenture) (Refer Note 9)	-	424.23	424.23	-	424.23	-	424.23	424.23	-	424.23
16	Reserves (excluding revaluation reserves) as per Balance Sheet of previous accounting year	-	-	-	2,204.74	2,147.30	-	-	-	2,252.64	2,168.26
17	Debenture redemption reserve (Refer Note 9)	-	-	-	-	25.53	-	-	-	-	25.53
18	Earnings per share (of ₹1 each) (for the period - not annualised)										
	- Basic (₹)	2.89	3.60	0.48	12.05	15.70	2.81	3.33	0.41	12.46	15.27
	- Diluted (₹)	2.89	3.60	0.48	12.03	15.65	2.81	3.32	0.41	12.44	15.23
19	a) Debt equity ratio				Refer Note 9 below	0.37					
	b) Debt service coverage ratio					7.14					
	c) Interest service coverage ratio					15.88					
	Part II - Select information for the quarter and year ended 31 March 2014										
A	Particulars of Shareholding										
1	Public Shareholding										
	- Number of shares	102,549,058	102,534,558	102,422,554	102,549,058	102,422,554	102,549,058	102,534,558	102,422,554	102,549,058	102,422,554
	- Percentage of shareholding	36.213%	36.210%	36.184%	36.213%	36.184%	36.213%	36.210%	36.184%	36.213%	36.184%
2	Promoters and Promoter group Shareholding										
a)	Pledged/encumbered										
	-Number of shares	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.006%	0.006%	0.006%	0.006%	0.006%	0.006%	0.006%	0.006%	0.006%	0.006%
	-Percentage of shares (as a % of the total share capital of the Company)	0.004%	0.004%	0.004%	0.004%	0.004%	0.004%	0.004%	0.004%	0.004%	0.004%
b)	Non-encumbered										
	-Number of shares	180,622,764	180,625,264	180,625,264	180,622,764	180,625,264	180,622,764	180,625,264	180,625,264	180,622,764	180,625,264
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	99.994%	99.994%	99.994%	99.994%	99.994%	99.994%	99.994%	99.994%	99.994%	99.994%
	-Percentage of shares (as a % of the total share capital of the Company)	63.783%	63.787%	63.812%	63.783%	63.812%	63.783%	63.787%	63.812%	63.783%	63.812%



	Particulars	Quarter ended 31 March 2014
B	Investor complaints	
	Pending at the beginning of the quarter	-
	Received during the quarter	5
	Disposed of during the quarter	4
	Remaining unresolved at the end of the quarter	1

Standalone and Consolidated Statement of Assets and Liabilities

(₹ in Crores)

Sl. No	Particulars	Stand-alone		Consolidated	
		Audited	Audited	Audited	Audited
		As at 31 March 2014	As at 31 March 2013	As at 31 March 2014	As at 31 March 2013
A	EQUITY AND LIABILITIES				
1	Shareholders' funds				
	(a) Share capital	28.32	28.31	28.32	28.31
	(b) Share capital suspense	0.26	-	0.26	-
	(c) Reserves and surplus	2,204.74	2,147.30	2,252.64	2,168.26
		2,233.32	2,175.61	2,281.22	2,196.57
2	Minority interest	-	-	25.38	106.28
3	Non-current liabilities				
	(a) Long-term borrowings*	231.32	772.03	266.85	1,096.86
	(b) Deferred tax liabilities (net)	186.86	179.79	188.96	187.68
	(c) Other long-term liabilities	30.09	30.12	30.09	30.27
	(d) Long-term provisions	17.11	16.40	17.24	18.40
		465.38	998.34	503.14	1,333.21
4	Current liabilities				
	(a) Short-term borrowings	1,161.74	1,467.55	1,404.29	1,770.27
	(b) Trade payables	2,572.42	2,202.65	2,708.10	2,401.37
	(c) Other current liabilities	454.88	320.93	507.13	423.51
	(d) Short-term provisions	174.59	182.20	175.50	180.84
		4,363.63	4,173.33	4,795.02	4,775.99
	Total - Equity and Liabilities	7,062.33	7,347.28	7,604.76	8,412.05
B	ASSETS				
1	Non-current assets				
	(a) Fixed assets	1,238.03	1,169.99	1,460.16	1,807.30
	(b) Goodwill on consolidation	-	-	348.29	469.07
	(c) Non-current investments	743.83	879.51	341.58	159.69
	(d) Long-term loans and advances	57.68	87.79	77.68	101.29
		2,039.54	2,137.29	2,227.71	2,537.35
2	Current assets				
	(a) Current investments	0.18	0.04	0.19	0.19
	(b) Inventories	1,671.40	1,264.89	1,752.88	1,477.54
	(c) Trade receivables	1,294.14	1,610.89	1,483.45	1,820.09
	(d) Cash and bank balances	457.03	452.76	472.16	534.59
	(e) Short-term loans and advances	1,586.05	1,874.17	1,654.20	2,029.70
	(f) Other current assets	13.99	7.24	14.17	12.59
		5,022.79	5,209.99	5,377.05	5,874.70
	Total - Assets	7,062.33	7,347.28	7,604.76	8,412.05

*Long-term borrowings include ₹Nil bonus debentures (31 March 2013: ₹424.23 Crores). Refer Note 9



Notes:

- 1 The above financial results are drawn in accordance with the accounting policies consistently followed by the Company.
- 2 The above results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on 12 May 2014.
- 3 The Board of Directors at their meeting held on 12 May 2014 have recommended a dividend of ₹4.50/- per share (450% on face value of ₹1/- share)
- 4 During the quarter, pursuant to the exercise of stock options by certain employees under the 'ESOP 2007' scheme, the Company has allotted 12,000 (Quarter ended 31 March 2013: 108,600) equity shares of ₹1 each at the respective exercise price.
- 5(a) During the year, the Board of Directors of the Company, LPL and LUL in their respective meetings held on 28 September 2013 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of LPL and LUL with the Company. Pursuant to the Scheme sanctioned by the Hon'ble High Court of Judicature of Andhra Pradesh vide its Order dated 7 April 2014 and by the Hon'ble High Court of Judicature of Gujarat vide its order dated 24 April 2014, the entire business undertaking of LPL and LUL including all assets and properties, debts, liabilities and duties and obligations have been transferred to and vested in the Company retrospectively with effect from 1 April 2013 (the Appointed Date as per the Scheme). The certified copies of the aforesaid High Court Orders have been filed with respective Registrar of Companies and the Scheme has been given effect to in these financial results. In terms of the scheme, on the record date to be fixed, the Company is required to allot 25,74,193 equity shares of ₹1 each as fully paid up to the public shareholders of LPL in the proportion of 7 equity shares of ₹1 each in the Company for every 8 equity shares of ₹10 each held in LPL. LUL being a wholly-owned subsidiary of the Company, no equity shares will be issued. The equity shares held by the Company in LPL totaling 1,14,96,267 and LUL totaling 29,97,552 shall accordingly get extinguished and annulled. The Amalgamation has been accounted for under the 'Pooling of interests method' as prescribed under Accounting Standard 14 'Accounting for Amalgamations' and has been effected in the financial statements. Pursuant to the Scheme, the difference between the net assets acquired and cost of investments of the Company together with the shares to be issued to the shareholders of LPL amounting to ₹137.08 Crores has been adjusted in the Reserves.
- (b) Consequent to giving effect to the Scheme during the quarter ended 31 March 2014, the standalone figures relating to this quarter include 12 months' figures of LPL and LUL. The summary of the standalone figures relating to the quarter ended 31 March 2014 including those relating to LPL and LUL for the same quarter is given in Note 15.
- (c) Minority interest as appearing in the Part-I to the consolidated results for the quarter ended 31 March 2014 has been accordingly adjusted to give effect of the Scheme.
- (d) During the quarter, the Company entered into a Business Transfer Agreement (BTA) and acquired the Business undertaking of M/s. Tungabhadra Fertilizers and Chemicals Company Limited (TFCCL), as a going concern on a slump sale basis.
- 6 The Board of Directors of the Company and its subsidiary, Sabero Organics Gujarat Limited ("Sabero"), in their meetings held on 24 January 2014 approved a Scheme of Amalgamation under Sections 391 and 394 of the Companies Act, 1956 ('the Scheme') for amalgamation of Sabero with the Company subject to the approvals of the stock exchanges, the respective shareholders and creditors, the concerned High Courts and other regulators. The Company has received their no-objection to the Scheme from the stock exchanges and has filed application before the concerned High courts for convening the shareholders and creditors meetings. As per the Scheme, the Appointed/ Transfer date for amalgamation is 1 April 2014 and on the Record Date to be fixed after receipt of all approvals, the shareholders of Sabero shall be issued 5 equity shares of ₹1 each in the Company for every 8 equity shares of ₹10 each held in Sabero. The shares held by the Company in Sabero shall accordingly get extinguished.
- 7 Exceptional item represents interest demand in respect of disputed taxes relating to earlier years.
- 8 The Company has recognised subsidy income as per the prevalent Nutrient Based Subsidy Policy (NBS). Net sales/ income from operations for the quarter and year ended 31 March 2014 includes ₹Nil and ₹34.88 Crores respectively (quarter and year ended 31 March 2013: ₹1.47 Crores and ₹108.84 Crores respectively) relating to earlier periods.
- 9 During the quarter, the Company has exercised the option to prepay the bonus debentures and accordingly the said debentures were redeemed at par during the quarter. Consequently, the debenture redemption reserve of ₹25.53 Crores created in the previous year has been transferred to the surplus in the Statement of Profit and Loss.
- 10 The Consolidated Results for the quarter and year ended 31 March 2014 include consolidated results of subsidiaries - Sabero Organics Gujarat Limited, its subsidiaries and associate, results of wholly-owned subsidiaries - Liberty Pesticides and Fertilisers Limited, Parry Chemicals Limited, Dare Investments Limited, CFL Mauritius Limited, Coromandel Brasil Limitada and Joint venture Companies - Coromandel Getax Phosphates Pte Limited, Coromandel SQM (India) Private Limited and TIFERT upto 31 March 2013.



- 11 During the quarter and year ended 31 March 2014, certain entities of the Group have hedged the risk of fluctuation in foreign currency arising from certain contracted export sales by entering into foreign currency forward contracts. In respect of such foreign currency forward contracts, those entities have applied hedge accounting principles of Accounting Standard 30 "Financial Instruments: Recognition and Measurement" (AS 30). Accordingly, mark-to-market effect of ₹Nil on such forward contracts as on 31 March 2014 has been debited to Hedging reserve.
- 12 The Company, its subsidiaries and its joint ventures are primarily engaged in the farm inputs business, which in the context of Accounting Standard 17, is considered the only significant business segment.
- 13 The figures of the current quarter and quarter ended 31 March 2013 are the balancing figures between the audited figures of the full financial year ended 31 March 2014 and 31 March 2013, respectively and the published year to date figures upto third quarter ended 31 December 2013 and 31 December 2012, respectively.
- 14 Figures of the previous quarters/period/year have been regrouped and reclassified, wherever considered necessary to correspond with current period presentation.
- 15 The quarterly performance of the Company (Standalone) including those relating to erstwhile LPL and erstwhile LUL for the same quarter i.e. quarter ended 31 March 2014 is as under:

(₹ in Crores)			
Sl. No.	Particulars	Quarter ended	
		31 March 2014*	31 March 2013**
1	Income from operations		
	(a) Net sales/income from operations (net of excise duty)	2,017.68	1940.48
	(b) Other operating income	13.62	7.83
	Total income from operations (net)	2,031.30	1948.31
2	Expenses		
	a) Cost of materials consumed	1,115.11	745.83
	b) Purchases of stock-in-trade	137.57	38.10
	c) Changes in inventories of finished goods, work-in-process and stock-in-trade	246.04	790.73
	d) Employee benefits expense	60.00	50.12
	e) Depreciation and amortisation expense	18.14	15.05
	f) Freight and distribution expense	132.40	113.09
	g) Other expenses	177.40	138.02
	Total expenses	1,886.66	1890.94
3	Profit from operations before other income, finance costs and exceptional items (1-2)	144.64	57.37
4	Other income	19.08	15.24
5	Profit before finance costs and exceptional items (3+4)	163.72	72.61
6	Finance costs	49.68	49.68
7	Profit after finance costs but before exceptional items (5-6)	114.04	22.93
8	Exceptional items	-	-
9	Profit before tax (7+8)	114.04	22.93
10	Tax expense	37.36	9.33
11	Net Profit after tax (9-10)	76.68	13.60
12	Earnings per share (of ₹1 each) (for the period - not annualised)		
	- Basic (₹)	2.67	0.48
	- Diluted (₹)	2.66	0.48

*31 March 2014 includes Coromandel International Limited and units vested in the Company from erstwhile Liberty Phosphate Limited and erstwhile Liberty Urvarak Limited for the same quarter

**31 March 2013 represents Coromandel International Limited standalone for the quarter

Secunderabad
12 May 2014

Kapil Mehan

Kapil Mehan
Managing Director

