

COROMANDEL INTERNATIONAL LIMITED

Registered Office: 'Coromandel House', 1-2-10, Sardar Patel Road, Secunderabad - 500 003.

Statement of Standalone and Consolidated Unaudited Financial Results for the Quarter and Nine months ended 31 December 2014

(₹ in Crores)

| Sl. No | Particulars | Stand-alone results | | | | | | Consolidated results | | | | | |
|--------|---|-----------------------|-------------------|-------------------|------------------|------------------|-----------------|----------------------|-------------------|-------------------|------------------|------------------|------------------|
| | | Unaudited | | | Audited | | | Unaudited | | | Audited | | |
| | | Quarter ended | | Nine months ended | | Year ended | | Quarter ended | | Nine months ended | | Year ended | |
| | | 31 December 2014 | 30 September 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 | 31 March 2014 | 31 December 2014 | 30 September 2014 | 31 December 2013 | 31 December 2014 | 31 December 2013 | 31 March 2014 |
| | Part I | Refer Note 4(b) below | | | | | | | | | | | |
| 1 | Income from operations | | | | | | | | | | | | |
| | (a) Net sales/income from operations (net of excise duty) | 3,338.95 | 3,240.76 | 2,489.53 | 8,257.23 | 7,018.14 | 9,338.69 | 2,943.11 | 3,455.16 | 2,737.85 | 8,264.99 | 7,822.05 | 9,986.33 |
| | (b) Other operating income | 30.78 | 4.59 | 11.19 | 43.26 | 25.42 | 41.83 | 18.97 | 10.88 | 18.33 | 43.85 | 47.20 | 66.88 |
| | Total income from operations (net) | 3,369.73 | 3,245.35 | 2,500.72 | 8,300.49 | 7,043.56 | 9,380.52 | 2,962.08 | 3,466.04 | 2,756.18 | 8,308.84 | 7,869.25 | 10,053.21 |
| 2 | Expenses | | | | | | | | | | | | |
| | a) Cost of materials consumed | 2,303.52 | 1,661.98 | 1,792.69 | 5,197.29 | 4,607.68 | 5,947.55 | 2,033.39 | 1,814.14 | 1,968.81 | 5,208.85 | 5,137.20 | 6,352.05 |
| | b) Purchases of stock-in-trade | 589.47 | 422.69 | 296.31 | 1,477.03 | 1,091.42 | 1,229.22 | 588.75 | 423.16 | 299.21 | 1,475.46 | 1,094.34 | 1,226.60 |
| | c) Changes in inventories of finished goods, work-in-process and stock-in-trade | (366.96) | 398.12 | (219.80) | (425.36) | (362.93) | (123.95) | (349.68) | 382.27 | (226.24) | (429.17) | (349.59) | (98.09) |
| | d) Employee benefits expense | 84.21 | 62.19 | 62.05 | 203.60 | 175.19 | 243.76 | 72.38 | 69.36 | 72.78 | 205.26 | 204.10 | 270.49 |
| | e) Depreciation and amortisation expense | 32.68 | 22.45 | 19.71 | 76.74 | 59.17 | 82.03 | 25.62 | 26.40 | 25.21 | 77.73 | 74.38 | 96.08 |
| | f) Freight and distribution expense | 188.25 | 196.83 | 170.50 | 509.58 | 434.56 | 595.13 | 175.65 | 203.10 | 185.35 | 509.59 | 478.96 | 616.16 |
| | g) Other expenses | 292.35 | 186.13 | 190.27 | 644.56 | 540.81 | 750.20 | 216.43 | 227.36 | 237.07 | 645.07 | 678.24 | 880.76 |
| | Total expenses | 3,123.52 | 2,950.39 | 2,311.73 | 7,683.44 | 6,545.90 | 8,723.94 | 2,762.54 | 3,145.79 | 2,562.19 | 7,692.79 | 7,317.63 | 9,344.05 |
| 3 | Profit from operations before other income, finance costs and exceptional items (1-2) | 246.21 | 294.96 | 188.99 | 617.05 | 497.66 | 656.58 | 199.54 | 320.25 | 193.99 | 616.05 | 551.62 | 709.16 |
| 4 | Other income | 12.52 | 13.51 | 12.55 | 42.56 | 40.92 | 61.37 | 12.82 | 13.93 | 12.63 | 43.26 | 41.77 | 60.76 |
| 5 | Profit before finance costs and exceptional items (3+4) | 258.73 | 308.47 | 201.54 | 659.61 | 538.58 | 717.95 | 212.36 | 334.18 | 206.62 | 659.31 | 593.39 | 769.92 |
| 6 | Finance costs | 55.73 | 53.95 | 50.69 | 165.34 | 155.14 | 210.96 | 44.62 | 60.10 | 60.84 | 165.65 | 183.60 | 240.26 |
| 7 | Profit after finance costs but before exceptional items (5-6) | 203.00 | 254.52 | 150.85 | 494.27 | 383.44 | 506.99 | 167.74 | 274.08 | 145.78 | 493.66 | 409.79 | 529.66 |
| 8 | Exceptional items (Refer Note 5) | (3.94) | - | - | (3.94) | (12.61) | (12.61) | (3.94) | - | - | (3.94) | (12.61) | (12.61) |
| 9 | Profit before tax (7+8) | 199.06 | 254.52 | 150.85 | 490.33 | 370.83 | 494.38 | 163.80 | 274.08 | 145.78 | 489.72 | 397.18 | 517.05 |
| 10 | Tax expense | 60.26 | 84.14 | 48.77 | 155.83 | 109.07 | 149.53 | 48.62 | 91.08 | 50.21 | 156.59 | 112.64 | 152.11 |
| 11 | Net Profit after tax (9-10) | 138.80 | 170.38 | 102.08 | 334.50 | 261.76 | 344.85 | 115.18 | 183.00 | 95.57 | 333.13 | 284.54 | 364.94 |
| 12 | Minority interest [Refer Note 4(c) below] | - | - | - | - | - | - | (5.51) | 3.11 | 1.36 | - | 8.83 | 8.40 |
| 13 | Net Profit after taxes and minority interest (11-12) | 138.80 | 170.38 | 102.08 | 334.50 | 261.76 | 344.85 | 120.69 | 179.89 | 94.21 | 333.13 | 275.71 | 356.54 |
| 14 | Paid-up equity share capital (Face value ₹1 per equity share) | 28.59 | 28.58 | 28.32 | 28.59 | 28.32 | 28.32 | 28.59 | 28.58 | 28.32 | 28.59 | 28.32 | 28.32 |
| 15 | Paid-up debt capital (Face value - ₹15 per debenture) | - | - | 424.23 | - | 424.23 | - | - | - | 424.23 | - | 424.23 | - |
| 16 | Reserves (excluding revaluation reserves) as per Balance Sheet of previous accounting year | | | | | | 2,204.74 | | | | | | 2,252.64 |
| 17 | Earnings per share (of ₹1 each) (for the period - not annualised) | | | | | | | | | | | | |
| | - Basic (₹) | 4.77 | 5.96 | 3.60 | 11.49 | 9.24 | 12.05 | 4.15 | 6.29 | 3.33 | 11.44 | 9.74 | 12.46 |
| | - Diluted (₹) | 4.76 | 5.96 | 3.60 | 11.47 | 9.23 | 12.03 | 4.14 | 6.28 | 3.32 | 11.42 | 9.72 | 12.44 |
| | Part II - Select information for the quarter and nine months ended 31 December 2014 | | | | | | | | | | | | |
| A | Particulars of Shareholding | | | | | | | | | | | | |
| 1 | Public Shareholding | | | | | | | | | | | | |
| | - Number of shares | 105,272,348 | 105,182,119 | 102,534,558 | 105,272,348 | 102,534,558 | 102,549,058 | 105,272,348 | 105,182,119 | 102,534,558 | 105,272,348 | 102,534,558 | 102,549,058 |
| | - Percentage of shareholding | 36.824% | 36.804% | 36.210% | 36.824% | 36.210% | 36.213% | 36.824% | 36.804% | 36.210% | 36.824% | 36.210% | 36.213% |
| 2 | Promoters and Promoter group Shareholding | | | | | | | | | | | | |
| a) | Pledged/encumbered | | | | | | | | | | | | |
| | - Number of shares | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% | 0.006% |
| | - Percentage of shares (as a % of the total share capital of the Company) | 0.003% | 0.003% | 0.004% | 0.003% | 0.004% | 0.004% | 0.003% | 0.003% | 0.004% | 0.003% | 0.004% | 0.004% |
| b) | Non-encumbered | | | | | | | | | | | | |
| | - Number of shares | 180,598,914 | 180,598,914 | 180,625,264 | 180,598,914 | 180,625,264 | 180,622,764 | 180,598,914 | 180,598,914 | 180,625,264 | 180,598,914 | 180,625,264 | 180,622,764 |
| | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% | 99.994% |
| | - Percentage of shares (as a % of the total share capital of the Company) | 63.173% | 63.193% | 63.787% | 63.173% | 63.787% | 63.783% | 63.173% | 63.193% | 63.787% | 63.173% | 63.787% | 63.783% |



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| | Particulars | Quarter ended 31 December 2014 |
|----------|--|--------------------------------------|
| B | Investor complaints | |
| | Pending at the beginning of the quarter | - |
| | Received during the quarter | 2 |
| | Disposed of during the quarter | 2 |
| | Remaining unresolved at the end of the quarter | - |

Notes:

- 1 The above financial results are drawn in accordance with the accounting policies consistently followed by the Company.
- 2 The above results were reviewed and recommended by the Audit Committee at its meeting held on 22 January 2015 and approved by the Board of Directors at its meeting held on 23 January 2015. The Statutory Auditors have carried out a limited review of these financial results.
- 3 During the quarter, pursuant to the exercise of stock options by certain employees under the 'ESOP 2007' scheme, the Company has allotted 90,229 (Quarter ended 31 December 2013: 30,404) equity shares of ₹1 each at the respective exercise price.
- 4(a) Update on the Scheme of Amalgamation ('the Scheme') of Sabero Organics Gujarat Limited (Sabero) with the Company: Pursuant to the Scheme sanctioned by the Hon'ble High Court of Judicature at Hyderabad for the State of Telangana and the State of Andhra Pradesh and by the Hon'ble High Court of Judicature of Gujarat vide their respective orders, the entire business undertaking of Sabero including all assets and properties, debts, liabilities and duties and obligations have been transferred to and vested in the Company with effect from 1 April 2014 (the Appointed Date as per the Scheme). The certified copies of the aforesaid High Court Orders approving the Scheme have been filed with the Ministry of Corporate Affairs on 24 November 2014 and 31 December 2014, and consequently the Scheme has been given effect to in these financial results.
In terms of the Scheme, the Company is required to allot 53,09,210 equity shares of ₹1 each as fully paid up to the shareholders of Sabero in the proportion of 5 equity shares of ₹1 each in the Company for every 8 equity shares of ₹10 each held in Sabero. The Company has fixed 19 January 2015 as the Record Date for allotment of shares to the shareholders of Sabero and the allotment shall be made on 23 January 2015. The equity shares held by the Company in Sabero totaling 2,53,56,361 shall get extinguished and annulled.
The Amalgamation has been accounted for under the 'Pooling of interests method' as prescribed under Accounting Standard 14 'Accounting for Amalgamations'.
- (b) Consequent to giving effect to the Scheme during the quarter ended 31 December 2014, the standalone figures relating to this quarter include 9 months' figures of Sabero. The summary of the standalone figures relating to the quarter ended 31 December 2014 including those relating to Sabero for the same quarter is given in Note 10.
- (c) Minority interest as appearing in the Part-I to the consolidated results for the quarter ended 31 December 2014 has been accordingly adjusted to give effect of the Scheme.
- 5 Exceptional item:
 - (a) Update on the 'Hudhud' cyclone of 12 October 2014 which impacted the Company's operations at Vishakapatnam - The Company's operations at Vishakapatnam have normalised and production has commenced. The Company is adequately insured and has filed claim (including for loss of profits) with the Insurance Company, survey of which is under progress. The Company has set up a receivable based on its current best estimates and reasonable certainty, which is equivalent to the losses (including for inventories, repairs to fixed assets to the extent incurred, etc.) and, the net loss of ₹Nil has been disclosed as Exceptional item. On grounds of prudence, the loss of profits claim has not been recognised as income during the quarter.
 - (b) Exceptional item for the current quarter represents interest expense of ₹3.94 crores on enhanced compensation payable pursuant to the Court Order on land acquired by the Company in the earlier years.
 - (c) Exceptional item of the previous period/ year represents interest demand in respect of disputed taxes relating to earlier years.
- 6 Update on joint venture company Yanmar Coromandel Agrisolutions Private Limited (Yanmar India) - During the quarter, Yanmar India has commenced commercial operations.
- 7 The Consolidated Results for the quarter and nine months ended 31 December 2014 include results of subsidiaries - Sabero Argentina S.A., Sabero Organics America S.A., Sabero Australia Pty Ltd., Sabero Europe B.V., Sabero Organics Mexico S.A. de C.V., Liberty Pesticides and Fertilisers Limited, Parry Chemicals Limited, Dare Investments Limited, CFL Mauritius Limited, Coromandel Brasil Limitada, Joint venture Companies - Coromandel Getax Phosphates Pte Limited, Coromandel SQM (India) Private Limited and Yanmar Coromandel Agrisolutions Private Limited and Associate company Sabero Organics Phillipines Asia Inc.
- 8 The Company, its subsidiaries, its joint ventures and associate are primarily engaged in the farm inputs business, which in the context of Accounting Standard 17 - Segment Reporting, is considered the only significant business segment.



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9 Figures of the previous quarters/period/year have been regrouped and reclassified wherever considered necessary.

10 The quarterly performance of the Company (Standalone) including those relating to erstwhile Sabero for the same quarter i.e. quarter ended 31 December 2014 is as under:

(₹ in Crores)

| Sl. No. | Particulars | Quarter ended | |
|---------|--|-------------------|--------------------|
| | | 31 December 2014* | 31 December 2013** |
| 1 | Income from operations | | |
| | (a) Net sales/income from operations (net of excise duty) | 2,940.24 | 2,489.53 |
| | (b) Other operating income | 18.42 | 11.19 |
| | Total income from operations (net) | 2,958.66 | 2,500.72 |
| 2 | Expenses | | |
| | a) Cost of materials consumed | 2,029.11 | 1,792.69 |
| | b) Purchases of stock-in-trade | 589.47 | 296.31 |
| | c) Changes in inventories of finished goods, work-in-process and stock-in-trade | (349.03) | (219.80) |
| | d) Employee benefits expense | 71.53 | 62.05 |
| | e) Depreciation and amortisation expense | 25.36 | 19.71 |
| | f) Freight and distribution expense | 174.51 | 170.50 |
| | g) Other expenses | 218.05 | 190.27 |
| | Total expenses | 2,759.00 | 2,311.73 |
| 3 | Profit from operations before other income, finance costs and exceptional items (1-2) | 199.66 | 188.99 |
| 4 | Other income | 12.51 | 12.55 |
| 5 | Profit before finance costs and exceptional items (3+4) | 212.17 | 201.54 |
| 6 | Finance costs | 43.99 | 50.69 |
| 7 | Profit after finance costs but before exceptional items (5-6) | 168.18 | 150.85 |
| 8 | Exceptional items (Refer Note 5) | (3.94) | - |
| 9 | Profit before tax (7+8) | 164.24 | 150.85 |
| 10 | Tax expense | 48.35 | 48.77 |
| 11 | Net Profit after tax (9-10) | 115.89 | 102.08 |
| 12 | Earnings per share (of ₹1 each) (for the period - not annualised) | | |
| | - Basic (₹) | 3.98 | 3.60 |
| | - Diluted (₹) | 3.97 | 3.60 |

*31 December 2014 includes Coromandel International Limited and units vested in the Company from erstwhile Sabero Organics Gujarat Limited for the same quarter.

**31 December 2013 represents Coromandel International Limited standalone for the quarter as published and excludes the impact of the merger of erstwhile Liberty Phosphate Limited and erstwhile Liberty Urvarak Limited for the same quarter.

Secunderabad
23 January 2015


Kapil Mehan
Managing Director

