

**Coromandel International Limited** 'Coromandel House', 1-2-10, Sardar Patel Road, Secunderabad - 500 003, Telangana, India. Tel: 91-40-2784 2034 / 2784 7212 Fax: 91-40-2784 4117 E-mail: mail@coromandel.murugappa.com CIN: L24120TG1961PLC000892 Website: www.coromandel.biz

October 26, 2016

National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No.C/1 G Block, Bandra Kurla Complex, Bandra (E) Mumbai – 400 051.

BSE Limited Phiroze Jeejeebhoy Towers Mumbai-400001

Dear Sirs,

## Scrip Code: COROMANDEL/506395

## Sub: <u>Un-audited Financial Results for the quarter ended September 30, 2016-Compliance</u> of Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirement) <u>Regulation, 2015</u>

Pursuant to Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirement) Regulations, 2015, we enclose the Un-audited Financial Results for the quarter ended September 30, 2016, which was approved by the Board of Directors at their Meeting held today (26/10/2016).

We also enclose a copy of Limited Review Report dated October 26, 2016 issued by M/s. Deloitte Haskins & Sells, Auditors, on the Un-audited Financial Results for the quarter ended September 30, 2016.

The Meeting of Board of Directors of the Company commenced at 12 noon and concluded at 2 p.m.

We request you to acknowledge and take it on your record.

Thanking you,

Yours faithfully, For Coromandel International Limited

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P Varadarajan Company Secretary /pv



### COROMANDEL INTERNATIONAL LIMITED (CIN No.: L24120TG1961PLC000892)

## Registered Office: 'Coromandel House', 1-2-10, Sardar Patel Road, Secunderabad - 500 003.

## Statement of Standalone and Consolidated Unaudited Financial Results for the Quarter and Half-year ended 30 September 2016

|        |  |               |           |              | one results     |              |                |              |                                       | Consolida  | ted results |              | (₹ in Crores) |
|--------|--|---------------|-----------|--------------|-----------------|--------------|----------------|--------------|---------------------------------------|--|-------------|--------------|---------------|
| SI. No | Particulars  | Unaudited*    |           |              |                 |              |                | Unaudited*   |                                       |  |             |              |               |
|        | T al dechars   | Quarter ended |           |              | Half-year ended |              | Year ended     |              | Quarter ended                         |  |             | an and ad    |               |
|        |  | 30 September  | 30 June   | 30 September | 30 September    | 30 September | 31 March       | 30 September | 30 June                               | 30 September   |             |              | Year ended    |
| 1      | Income from operations   | 2016          | 2016      | 2015         | 2016            | 2015         | 2016           | 2016         | 2016                                  | 2015   | 2016        | 30 September | 31 March      |
| •      |  |               |           |              |                 |              |                |              | 0010                                  | 2015   | 2010        | 2015         | 2016          |
|        | <ul><li>(a) Sales/income from operations (gross of excise duty)</li><li>(b) Other operating income</li></ul> | 3,553.93      | 2,040.91  | 3,587.58     | 5,594.84        | 5,768.17     | 11,562.32      | 3,558.91     | 2,043.54                              |  |             |              |               |
|        |  | 16.77         | 15.81     | 12.29        | 32.58           | 31.27        | 62.66          | 16.27        | · · · · · · · · · · · · · · · · · · · | 3,588.13   | 5,602.45    | 5,773.36     | 11,571.4      |
| 2      | Total income from operations   | 3,570.70      | 2,056.72  | 3,599.87     | 5,627.42        | 5,799.44     | 11,624.98      | 3,575.18     | 15.95                                 | 12.13  | 32.22       | 31.01        | 62.3          |
| 4      | Expenses   |               |           |              |                 | - c,imit     | 11,024.70      | 3,373.18     | 2,059.49                              | 3,600.26   | 5,634.67    | 5,804.37     | 11,633.8      |
|        | a) Cost of materials consumed  | 1,751.52      | 1,483.27  | 1,850.12     | 3,234,79        | 3,181.65     | 6,767.41       | 1 751 50     |                                       | R carecers   |             |              |               |
|        | b) Purchases of stock-in-trade   | 387.53        | 488.61    | 986.84       | 876.14          | 1,450.09     | 2,060.47       | 1,751.52     | 1,483.27                              | 1,850.11   | 3,234.79    | 3,181.64     | 6,767.4       |
|        | c) Changes in inventories of finished goods, work-in-  | 491.31        | (5.01 00) |              |                 |              | 2,000.47       | 392.43       | 491.01                                | 987.56   | 883.44      | 1,455.02     | 2,069.0       |
|        | process and stock-in-trade   | +91.31        | (521.00)  | (133.48)     | (29.69)         | (303.42)     | (113.36)       | 491.31       | (521.00)                              | (133.47)   | (29.69)     | (303.41)     | /1.1.2.2.     |
|        | d) Excise duty   | 55.97         | 42.21     | 49.30        | 98.18           | 82.39        | 1.52.10        |              | × *                                   | (199711)   | (27.07)     | (505.41)     | (113.30       |
|        | e) Employee benefits expense   | 77.90         | 72.49     | 71.33        | 150.39          |              | 152.40         | 55.97        | 42.21                                 | 49.30  | 98.18       | 82.39        | 152.40        |
|        | f) Depreciation and amortisation expense   | 24.97         | 24.35     | 27.93        | 49.32           | 142.69       | 291.25         | 78.05        | 72.63                                 | 71.39  | 150.68      | 142.78       | 291.87        |
|        | g) Freight and distribution expense  | 234.11        | 181.43    | 225.24       | 49.52           | 53.84        | 105.55         | 25.38        | 24.35                                 | 28.07  | 49.73       | 54.14        | 106.12        |
|        | h) Other expenses  | 187.65        | 221.01    | 243.22       |                 | 396.61       | 827.39         | 234.11       | 181.43                                | 225.24   | 415.54      | 396.61       | 827.39        |
|        | Total expenses   | 3,210.96      | 1,992.37  | 3,320.50     | 408.66          | 450.64       | 874.18         | 187.23       | 221.33                                | 242.89   | 408.56      | 449.20       | 872.29        |
| 3      | Profit from operations before other income, finance costs  |               | 1,772.37  | 3,320.50     | 5,203.33        | 5,454.49     | 10,965.29      | 3,216.00     | 1,995.23                              | 3,321.09   | 5,211.23    | 5,458.37     | 10,973.13     |
|        | and exceptional items (1-2)  | 359.74        | 64.35     | 279.37       | 424.09          | 344.95       | 659.69         | 359.18       | (1.2)                                 | 200 10   |             |              |               |
| 4      | Other income   | 16.85         | 10.20     |              |                 | 011175       | 057.07         | 339.10       | 64.26                                 | 279.17   | 423.44      | 346.00       | 660.69        |
| 5      | Profit before finance costs and exceptional items (3+4)  | 376.59        | 12.30     | 23.96        | 29.15           | 39.11        | 65.38          | 17.74        | 12.52                                 | 24.67  | 30.26       | 40.27        | (( 10         |
| 6      | Finance costs  |               | 76.65     | 303.33       | 453.24          | 384.06       | 725.07         | 376.92       | 76.78                                 | 303.84   | 453.70      | 386.27       | 66.49         |
| 7      | Profit after finance costs but before exceptional items (5-6)  | 58.63         | 65.06     | 49.46        | 123.69          | 109.14       | 220.91         | 58.59        | 65.07                                 | 49.81  | 123.66      |              | 727.18        |
| 8      | Exceptional items (Refer Note 5)   | 317.96        | 11.59     | 253.87       | 329.55          | 274.92       | 504.16         | 318.33       | 11.71                                 | 254.03   | 330.04      | 109.73       | 220.94        |
| 9      | Profit before tax (7+8)  |               | -         | 121          |                 |              | 25.00          |              |                                       | 234.03   | 330.04      | 276.54       | 506.24        |
| 10     | Tax expense  | 317.96        | 11.59     | 253.87       | 329.55          | 274.92       | 529.16         | 318.33       | 11.71                                 | 254.03   | 110.01      |              | 25.00         |
|        | Net Profit after tax (9-10)  | 105.25        | 3.75      | 84.26        | 109.00          | 91.39        | 171.30         | 105.37       | 3.76                                  | and the second sec | 330.04      | 276.54       | 531.24        |
| 12     |  | 212.71        | 7.84      | 169.61       | 220.55          | 183.53       | 357.86         | 212.96       | 7.95                                  | 84.39  | 109.13      | 91.60        | 171.62        |
| 13     | Share of profit/(loss) of joint ventures<br>Minority interest  | 1.00          | -         | (a)          | -               |              | -              | 0.43         |                                       | 169.64   | 220.91      | 184.94       | 359.62        |
|        |  |               |           |              |                 |              |                | 0.45         | (0.46)                                | (0.13)   | (0.03)      | (0.69)       | (2.18)        |
| 14     | Net Profit after taxes, minority interest and  | 212.71        | 7.84      | 169.61       | 220.55          | 183.53       | 357.86         | 213.39       |                                       | -  | -           | -            |               |
|        | share of profit/(loss) of joint ventures (11+12-13) (Refer   |               |           |              |                 | 103.35       | 337.00         | 215.59       | 7.49                                  | 169.51   | 220.88      | 184.25       | 357.44        |
|        | Note 6)  |               |           |              |                 |              |                |              |                                       |  |             |              |               |
| 15     | Other comprehensive income   |               |           |              |                 |              |                |              |                                       |  |             |              |               |
|        | Items that will not be reclassified to profit or loss  |               |           |              |                 |              | _              |              |                                       |  |             |              |               |
|        | Effect of measuring investments at fair value  | 2             |           |              | ~               |              |                |              |                                       |  |             |              |               |
|        | Actuarial gain/(loss) on defined benefit obligation  | (1.25)        |           | (0.49)       | (1.25)          | 1            | (64.34)        | (3.24)       | (0.94)                                | (5.04)   | (4.18)      | 3.71         | 13.24         |
|        | Deferred tax on GAAP adjustments   | 0.43          |           | 0.17         | (1.25)          | (0.49)       | (1.83)         | (1.25)       |                                       | (0.49)   | (1.25)      | (0.49)       | (1.83)        |
|        | Items that will be reclassified subsequently to profit or loss   | 0.45          | -         | 0.17         | 0.43            | 0.17         | 14.28          | 1.09         | 0.19                                  | 1.19   | 1.28        | (0.59)       | 5.80          |
|        | Exchange differences on translation of foreign operations  |               |           |              |                 |              |                | 8            |                                       |  |             | (0.00)       | 5.00          |
|        | Total other comprehensive income, net of tax   | (0.82)        | -         | -            | -               | 5            | -              | (3.98)       | 4.63                                  | 5.02   | 0.65        | 5.08         | 7.54          |
|        |  | (0.02)        | -         | (0.32)       | (0.82)          | (0.32)       | (51.89)        | (7.38)       | 3.88                                  | 0.68   | (3.50)      | 7.71         | 24.75         |
| 16     | Total comprehensive income (14+15)   | 211.00        |           |              |                 |              |                |              |                                       | 5.00   | (5.50)      | 1.71         | 24.75         |
| 17     | Paid-up equity share capital (Face value ₹1 per equity share)  | 211.89        | 7.84      | 169.29       | 219.73          | 183.21       | 305.97         | 206.01       | 11.37                                 | 170.19   | 217.38      | 101.00       | 202.10        |
| 18     | Farmings par share (aff1 1) (6 1)  | 29.16         | 29.14     | 29.13        | 29.16           | 29.13        | 29.13          | 29.16        | 29.14                                 | 29.13  |             | 191.96       | 382.19        |
|        | Earnings per share (of ₹1 each) (for the period - not annualised)  |               |           |              |                 |              |                | =2.10        | 29.14                                 | 29.13  | 29.16       | 29.13        | 29.13         |
|        | Basic ( <b>T</b> )   | 7.30          | 0.27      | 5.82         | 7.57            | 6.30         | 12.20          | 7.70         |                                       |  |             |              |               |
|        | Diluted ( <b>7</b> )   | 7.29          | 0.27      | 5.82         | 7.56            | 6.30         | 12.29<br>12.27 | 7.32         | 0.26                                  | 5.82   | 7.58        | 6.33         | 12.27         |
|        | Refer Note 1   |               |           |              | 1.50            | 0.50         | 12.27          | 7.31         | 0.26                                  | 5.81   | 7.57        | 6.32         | 1.            |



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#### Standalone and Consolidated Balance Sheet

|         |   | Stand        | Stand-alone |  |          |  |  |
|---------|---|--------------|-------------|--|----------|--|--|
| SI. No  | Particulars                                   | Unau         | dited*      | Unaudited*                                     |          |  |  |
|         | Farticulars                                   | As at        | As at       | As at  | As at    |  |  |
|         |   | 30 September | 31 March    | 30 September                                   | 31 March |  |  |
| I       | ASSETS  | 2016         | 2016        | 2016   | 2016     |  |  |
|         |   |              |             |  | 2010     |  |  |
| (-)     | Non-current assets                            |              |             |  |          |  |  |
| (a)     | Property, plant and equipment                 | 1,294.38     | 1,309.93    | 1,294.56                                       | 1.210    |  |  |
| (D)     | Capital work-in-progress                      | 27.03        | 30.86       | 27.01  | 1,310    |  |  |
|         | Goodwill                                      |              | 50.00       | 0.32   | 30       |  |  |
| (d)     | Other intangible assets                       | 4.61         | 5.32        | 8.39   | 0        |  |  |
| (e)     | Intangible assets under development           | 11.76        | 10.77       | 1997 F. S. | 9        |  |  |
| (1)     | Financial assets                              |              | 10.77       | 11.76  | 10       |  |  |
|         | (i) Investments                               | 370.93       | 367.49      | 177.00   |          |  |  |
|         | (ii) Other financial assets                   | 7.60         | 15.84       | 477.30   | 476      |  |  |
| (g)     | Other non-current assets                      | 77.45        | 77.62       | 7.60   | 15.      |  |  |
|         | Total Non-current assets                      | 1,793.76     |             | 80.15  | 80.      |  |  |
|         | Current assets                                | 1,795.70     | 1,817.83    | 1,907.09                                       | 1,934.   |  |  |
|         | Inventories                                   | 2,181.61     |             | 100000   |          |  |  |
| (b)     | Financial assets                              | 2,101.01     | 2,345.76    | 2,181.61                                       | 2,345.   |  |  |
|         | (i) Investments                               | 0.17         |             |  |          |  |  |
|         | (ii) Trade receivables                        | 0.15         | 0.27        | 0.15   | 0.       |  |  |
|         | (iii) Government subsidies receivable         | 1,992.46     | 1,639.74    | 1,998.76                                       | 1,641.   |  |  |
|         | (iv) Cash and cash equivalents                | 1,893.79     | 2,367.06    | 1,893.79                                       | 2,367.0  |  |  |
|         | (v) Other balances with banks                 | 241.61       | 159.30      | 245.43   | 174      |  |  |
|         | (vi) Loans                                    | 22.76        | 23.30       | 22.76  | 23.3     |  |  |
|         | (vii) Other financial assets                  | 490.10       | 482.75      | 499.55   | 482.0    |  |  |
| (c)     | Other current assets                          | 46.80        | 39.28       | 47.27  | 39.7     |  |  |
|         | Total current assets                          | 204.62       | 170.56      | 206.34   | 172.2    |  |  |
|         |   | 7,073.90     | 7,228.02    | 7,095.66                                       | 7,247.3  |  |  |
| ſ       | Total - Assets                                | 8,867.66     | 9,045.85    | 9,002.75                                       |          |  |  |
| 11 1    |   |              |             | 7,002.75                                       | 9,181.6  |  |  |
|         | EQUITY AND LIABILITIES                        |              |             |  |          |  |  |
|         | Equity  |              |             |  |          |  |  |
|         | Equity share capital                          | 29.16        | 29.13       | 29.16  | 20.1     |  |  |
| (D) (   | Other equity                                  | 2,554.37     | 2,473.63    | 2,683.23                                       | 29.1.    |  |  |
|         |   | 2,583.53     | 2,502.76    | 2,083.23                                       | 2,604.8  |  |  |
|         | Non-controlling interests                     |              | 2,502.70    | 2,712.39                                       | 2,633.90 |  |  |
| 1       | Total equity                                  | 2,583.53     | 2,502.76    | -  | -        |  |  |
| I       | iabilities                                    |              | 2,302.76    | 2,712.39                                       | 2,633.96 |  |  |
|         | Von-current liabilities                       |              |             |  |          |  |  |
|         | inancial liabilities                          |              |             |  |          |  |  |
| ()      | (i) Borrowings                                |              |             |  |          |  |  |
|         |   | 22.21        | 44.06       | 22.21  | 44.06    |  |  |
| (L) D   | (ii) Other financial liabilities<br>rovisions | 1.09         | 1.07        | 1.09   | 1.07     |  |  |
|         |   | 17.79        | 17.79       | 17.79  |          |  |  |
| (0) D   | eferred tax liabilities (net)                 | 164.16       | 166.05      | 165.18   | 17.79    |  |  |
| (a) (a) | ther non-current liabilities                  | 10.47        | 10.71       | 10.47  | 167.92   |  |  |
|         | otal Non-current liabilities                  | 215.72       | 239.68      | 216.74   | 10.71    |  |  |
|         | urrent liabilities                            |              | w57.00      | 210./4   | 241.55   |  |  |
| (a) Fi  | nancial liabilities                           |              |             |  |          |  |  |
|         | (i) Borrowings                                | 2,595.95     | 2 592 42    | 2.505  |          |  |  |
|         | (ii) Trade payables                           | 2,393.95     | 2,582.63    | 2,593.77                                       | 2,582.63 |  |  |
|         | (iii) Other financial liabilities             | 525.06       | 3,231.15    | 2,792.16                                       | 3,232.93 |  |  |
|         | ther current liabilities                      | 105.47       | 354.46      | 525.07   | 354.47   |  |  |
|         | ovisions                                      |              | 88.62       | 107.16   | 89.58    |  |  |
| (d) Ci  | irrent tax liabilities (net)                  | 8.93         | 7.88        | 8.93   | 7.88     |  |  |
| Te      | otal current liabilities                      | 46.51        | 38.67       | 46.53  | 38.67    |  |  |
|         |   | 6,068.41     | 6,303.41    | 6,073.62                                       | 6,306.16 |  |  |
| 10      | otal - Equity and Liabilities                 | 8,867.66     | 9,045.85    | 9,002.75                                       | 9,181.67 |  |  |

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#### Notes:

1 The Company adopted Indian Accounting Standards ("Ind AS") from 1 April 2016 with transition date of 1 April 2015 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India.

- 2 These results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their meeting held on 26 October 2016. The Statutory Auditors have carried out a limited review
- During the quarter, pursuant to the exercise of stock options by certain employees/ director under the 'ESOP 2007' scheme, the Company has allotted 187,934 (Quarter ended 30 September 2015: 40,700) equity 3
- The Consolidated Results for the quarter and half year ended 30 September 2016 include results of subsidiaries Coromandel Brasil Limitada, Sabero Organics America S.A., Sabero Australia Pty Ltd., Sabero 4 Europe B.V., Sabero Argentina S.A., Coromandel Agronegocios de Mexico, S.A de C.V (formerly Sabero Organics Mexico S.A de C.V), Liberty Pesticides and Fertilisers Limited, Parry Chemicals Limited, Dare Investments Limited, CFL Mauritius Limited, Joint venture Companies - Coromandel Getax Phosphates Pte Limited (upto 8 September 2016), Coromandel SQM (India) Private Limited and Yanmar Coromandel Agrisolutions Private Limited and Associate company Sabero Organics Phillipines Asia Inc.
- Exceptional item for the year ended 31 March 2016 represents the business interruption claim amounting to ₹25 crores received from the Insurance company on account of the 'Hudhud' cyclone in Vishakapatnam 5
- 6 On account of transition from the previous Indian Generally Accepted Accounting Principles (IGAAP) to Ind AS, the reconciliation of Equity, Statement of Profit and Loss and Other comprehensive income in accordance with the requirements of Ind AS 101 - First-time Adoption of Indian Accounting Standards is as under :
- Reconciliation of Equity: a)

|   |   | (₹ in Crores)             |
|---|---|---------------------------|
|   | Stand-alone   | Consolidated              |
|   | Stand-alone<br>Unaudited*<br>As at<br>31 March<br>2016<br>2,380.67<br>140.25<br>(2.47)<br>(15.35)<br>(2.19)<br>3.24<br>(6.22)<br>4.83<br>2,502.76 | Unaudited*                |
| Particulars   | 31 March  | As at<br>31 March<br>2016 |
| Equity under Previous IGAAP   | 2,380.67  | 2,424.89                  |
| Adjustment of proposed dividend and related distribution tax          | 140.25  | 140.25                    |
| Effect of measuring derivatives at fair value through profit and loss | (2.47)  | (2.47)                    |
| Effect of measuring investments at fair value                         | (15.35)   | 73.51                     |
| Effect of measuring guarantees issued at fair value                   | (2.19)  | (2.19)                    |
| Effect of discounting of long term liabilities                        |   | 3.24                      |
| Others  | (6.22)  | (6.23)                    |
| Deferred tax adjustments  | 4.83  | 2.96                      |
| Equity under Ind AS   | 2,502.76  | 2,633.96                  |

b) Reconciliation of Statement of Profit and Loss and Other comprehensive income:

|   | S                    | tand-alone results   |                  | (₹ in Crores<br>Consolidated results<br>Unaudited* |                      |                  |  |  |
|---|----------------------|----------------------|------------------|--|----------------------|------------------|--|--|
|   |                      | Unaudited*           |                  |  |                      |                  |  |  |
| Particulars   | Quarter<br>ended     | Half-year<br>ended   | Year<br>ended    | Quarter<br>ended                                   | Half-year<br>ended   | Year<br>ended    |  |  |
|   | 30 September<br>2015 | 30 September<br>2015 | 31 March<br>2016 | 30 September<br>2015                               | 30 September<br>2015 | 31 March<br>2016 |  |  |
| Net Profit under Previous IGAAP   | 173.59               | 187.22               | 361.39           | 173.47   | 187.94               | 360.98           |  |  |
| Effect of measuring derivatives at fair value through profit and loss                           | (3.70)               | (2.92)               | (3.99)           | (3.70)   | (2.92)               | (3.99            |  |  |
| Effect of measuring investments at fair value through profit<br>and loss                        | 0.04                 | 0.09                 | 0.09             | 0.04   | 0.09                 | 0.09             |  |  |
| Effect of measuring guarantees issued at fair value   | 0.26                 | 0.52                 | 1.09             | 0.26   | 0.52                 | 1.09             |  |  |
| Effect of discounting of long term liabilities  | (2.90)               | (2.72)               | (2.51)           | (2.90)   |                      |                  |  |  |
| Actuarial (gain)/ loss on defined benefit obligation recognised<br>n Other comprehensive income | 0.49                 | 0.49                 | 1.83             | 0.49   | (2.72)<br>0.49       | (2.51<br>1.83    |  |  |
| Others  | (0.43)               | (1.39)               | (2.47)           | (0.41)   | (1.37)               | (2.47            |  |  |
| Deferred tax adjustments  | 2.26                 | 2.24                 | 2.43             | 2.26   | 2.22                 |                  |  |  |
| Net Profit under Ind AS   | 169.61               | 183.53               | 357.86           | 169.51   | 184.25               | 2.42             |  |  |
| Other comprehensive income (net of tax)   | (0.32)               | (0.32)               | (51.89)          | 0.68   | 7.71                 | 24.75            |  |  |
| Γotal comprehensive income as per Ind AS  | 169.29               | 183.21               | 305.97           | 170.19   | 191.96               | 382.19           |  |  |



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#### 7 Segment reporting:

|  |                      |                      |              | -alone       |                            |                  |                      |               |              |                 |              | (₹ in Crores) |
|--|----------------------|----------------------|--------------|--------------|----------------------------|------------------|----------------------|---------------|--------------|-----------------|--------------|---------------|
| Particulars                                      |                      | Unaudited*           |              |              |                            |                  |                      | Consolidated  |              |                 |              |               |
|  |                      | Quarter ended        |              |              | Half-year ended Year ended |                  | Unaudited*           |               |              |                 |              |               |
|  | 30 September<br>2016 | 30 June              | 30 September | 30 September | 30 September               | Year ended       | 20.0                 | Quarter ended |              | Half-year ended |              | Year ended    |
| Segment revenue                                  | 2010                 | 2016                 | 2015         | 2016         | 2015                       | 31 March<br>2016 | 30 September<br>2016 | 30 June       | 30 September | 30 September    | 30 September | 31 March      |
| a. Nutrient and other allied business            |                      |                      |              |              |                            | 2010             | 2010                 | 2016          | 2015         | 2016            | 2015         | 2016          |
| b. Crop protection                               | 3,206.64             | 1,736.37             | 3,256.50     | 4,943.01     | 5,169.19                   |                  |                      |               |              |                 | 2010         | 2010          |
| Fotal  | 419.49               | 363.68               | 388.22       | 783.17       | Contraction of the second  | 10,451.91        | 3,206.65             | 1,736.37      | 3,256.51     | 4,943.02        | 5 1 (0 10    |               |
| ess: Inter-segment revenue                       | 3,626.13             | 2,100.05             | 3,644.72     |              | 687.90                     | 1,272.72         | 423.96               | 366.45        | 388.60       | 790.41          | 5,105.15     | 10,451.90     |
| ncome fragment revenue                           | 55.43                | 43.33                | 44.85        | 5,726.18     | 5,857.09                   | 11,724.63        | 3,630.61             | 2,102.82      | 3,645.11     |                 | 692.83       | 1,281.57      |
| ncome from operations                            | 3,570.70             | 2,056.72             | 3,599,87     | 98.76        | 57.65                      | 99.65            | 55.43                | 43.33         | 44.85        | 5,733.43        | 5,862.02     | 11,733.47     |
| egment results                                   |                      | 2,030.72             | 5,599.87     | 5,627.42     | 5,799.44                   | 11,624.98        | 3,575.18             | 2,059,49      |              | 98.76           | 57.65        | 99.65         |
| a. Nutrient and other allied business            |                      |                      |              |              |                            |                  |                      | 2,039.49      | 3,600.26     | 5,634.67        | 5,804.37     | 11,633.82     |
| b. Crop protection                               | 303.61               | 33.22                | 251.83       | 336.83       | 710.11                     |                  |                      |               |              |                 |              |               |
| otal   | 93.73                | 59.36                | 52.80        | 153.09       | 312.46                     | 594.27           | 303.43               | 33.16         | 251.79       | 336.59          |              |               |
| djusted for:                                     | 397.34               | 92.58                | 304.63       |              | 78.35                      | 163.96           | 93.35                | 59.33         | 52.64        |                 | 312.32       | 595.08        |
| <ul> <li>Construction of Construction</li> </ul> |                      |                      | 504.05       | 489.92       | 390.81                     | 758.23           | 396.78               | 92.49         | 304.43       | 152.68          | 79.54        | 164.15        |
| Unallocable expense                              | (37.60)              | (28.23)              |              |              |                            |                  |                      | /2.4/         | 504.45       | 489.27          | 391.86       | 759.23        |
| Finance costs                                    | (58.63)              |                      | (25.26)      | (65.83)      | (45.86)                    | (98.54)          | (37.60)              | (20.22)       |              |                 |              |               |
| Other income                                     |                      | (65.06)              | (49.46)      | (123.69)     | (109.14)                   | (220.91)         |                      | (28.23)       | (25.26)      | (65.83)         | (45.86)      | (98.54)       |
| Exceptional item                                 | 16.85                | 12.30                | 23.96        | 29.15        | 39.11                      | 65.38            | (58.59)              | (65.07)       | (49.81)      | (123.66)        | (109.73)     | (220.94)      |
| rofit before tax                                 | -                    |                      | -            |              |                            | 1000000000       | 17.74                | 12.52         | 24.67        | 30.26           | 40.27        | (220.94)      |
|  | 317.96               | 11.59                | 253.87       | 329.55       | 274.92                     | 25.00            | -                    |               |              |                 | 40.27        |               |
|  |                      | Stand 1              |              | 527.55       | 274.92                     | 529.16           | 318.33               | 11.71         | 254.03       | 330.04          | 276.54       | 25.00         |
|  |                      | Stand-alon<br>Unaudi |              |              |                            | Consolida        | red results          |               | 10 1100      | 550.04          | 276.54       | 531.24        |

|                                    |   | Stand-ale       | one results          |                  | Consolidated results |                          |  |          |  |  |  |
|------------------------------------|---|-----------------|----------------------|------------------|----------------------|--------------------------|--|----------|--|--|--|
|                                    |   | Unaudited*      |                      |                  |                      |                          |  |          |  |  |  |
|                                    | As at   | I NO AL         |                      | As at            | As at As at A        |                          |  |          |  |  |  |
| Segment assets                     | 30 September<br>2016  | 30 June<br>2016 | 30 September<br>2015 | 31 March<br>2016 | 30 September<br>2016 | As at<br>30 June<br>2016 | As at<br>30 September  | 31 March |  |  |  |
| Nutrient and other allied business | The second se |                 |                      |                  |                      | 2010                     | 2015   | 2016     |  |  |  |
| Crop protection                    | 6,665.36<br>1,034.60  | 7,412.11        | 6,757.07             | 7,066.66         | 6,661.45             | 7,406.96                 | 6,748.96   | 7.050    |  |  |  |
| Unallocable assets                 |   | 977.17          | 1,111.73             | 909.05           | 1,043.91             | 983.96                   | Construction of the second sec | 7,058.8  |  |  |  |
| otal assets                        | 1,167.70  | 1,103.29        | 1,199.43             | 1,070.14         | 1,297.39             | 1,242.30                 | 1,117.88   | 913.9    |  |  |  |
| egment liabilities                 | 8,867.66  | 9,492.57        | 9,068.23             | 9,045.85         | 9,002.75             | 9,633.22                 | 1,262.48   | 1,208.8  |  |  |  |
| Nutrient and other allied business |   |                 |                      |                  | 1                    | 7,055.62                 | 9,129.32   | 9,181.6  |  |  |  |
| Crop protection                    | 2,976.50<br>354.78  | 3,560.81        | 3,067.90             | 3,296.42         | 2,976.31             | 3,561.01                 | 3,067.43   | 2.004    |  |  |  |
| Unallocable liabilities            |   | 338.12          | 328.38               | 248.59           | 362.34               | 342.36                   | Sector Contract  | 3,296.5  |  |  |  |
| otal liabilities                   | 2,952.85  | 3,082.54        | 3,292.07             | 2,998.08         | 2,951.71             |                          | 332.07   | 251.1    |  |  |  |
| Refer Note 1                       | 6,284.13  | 6,981.47        | 6,688.35             | 6,543.09         | 6,290.36             | 3,084.11                 | 3,286.21   | 2,999.9  |  |  |  |
| otes on segment information        |   |                 |                      | 5,515.07         | 0,290.36             | 6,987.48                 | 6,685.71   | 6,547.7  |  |  |  |

Notes on segment information:

a. The Company is focused on two business segments: Nutrient & other allied business and Crop protection. Based on the "management approach" as defined in Ind AS 108 - 'Operating Segments', the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments. The accounting principles used in the preparation of the financial results are consistently applied to record revenue and expenditure in individual segments. b. Segment result represents the profit before interest and tax earned by each segment without allocation of central administrative costs and other income.

Secunderabad 26 October 2016



For and on behalf of the Board of Directors

Sameer Gad

Sameer Goel Managing Director



# Deloitte Haskins & Sells

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# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF COROMANDEL INTERNATIONAL LIMITED

1. We have reviewed the accompanying Statement of Standalone and Consolidated Unaudited Financial Results of **COROMANDEL INTERNATIONAL LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the profit/(loss) of its jointly controlled entities and an associate for the quarter and half-year ended September 30, 2016 and the Standalone and Consolidated Unaudited Balance Sheet as at September 30, 2016 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of the following entities:

Subsidiaries: (a) Coromandel Brasil Limitada, LLP, Brazil; (b) Sabero Organics America S.A., Brazil; (c) Sabero Australia Pty Ltd, Australia; (d) Sabero Europe BV, Netherlands; (e) Sabero Argentina S.A., Argentina; (f) Coromandel Agronegocios de Mexico, S.A de C.V. (formerly known as Sabero Organics Mexico S.A. de C.V.) (g) Liberty Pesticides and Fertilisers Limited; (h) Parry Chemicals Limited; (i) Dare Investments Limited; (j) CFL Mauritius Limited, Mauritius;

Jointly Controlled Entities: (a) Coromandel Getax Phosphates Pte Ltd, Singapore (upto September 8, 2016); (b) Coromandel SQM (India) Private Limited; and (c) Yanmar Coromandel Agrisolutions Private Limited.

Associate: Sabero Organics Philippines Asia Inc, Philippines.

4. We did not review the interim financial statements / information / results of two subsidiaries included in the consolidated financial results, whose interim financial statements / information / results reflect total assets of ₹ 25.83 Crores as at September 30, 2016, total revenues of ₹ 0.15 Crores and ₹ 0.32 Crores for the quarter and half-year ended September 30, 2016, respectively, and total profit after tax of ₹ 0.14 Crores and ₹ 0.19 Crores and, Total comprehensive loss of ₹ 2.44 Crores and ₹ 3.13 Crores for the quarter and half-year ended September 30, 2016, respectively, as considered in the consolidated financial results.

The consolidated financial results also includes the Group's share of profit after tax of  $\overline{\xi}$  1.07 Crores and  $\overline{\xi}$  1.36 Crores and, Total comprehensive income of  $\overline{\xi}$  1.07 Crores and  $\overline{\xi}$  1.36 Crores for the quarter and half-year ended September 30, 2016, respectively, as considered in the consolidated financial results, in respect of one jointly controlled entity, whose interim financial statements / information / results have not been reviewed by us.

These interim financial statements / information / results have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and the jointly controlled entity, is based solely on the reports of the other auditors.

- 5. Based on our review conducted as stated above and based on the consideration of the reports of the other auditors referred to in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The consolidated financial results includes the interim financial statements /information / results of eight subsidiaries which have not been reviewed by their auditors, whose interim financial statements / information / results reflect total assets of ₹ 245.78 Crores as at September 30, 2016, total revenue of ₹ 4.64 Crores and ₹ 7.47 Crores for the quarter and half-year ended September 30, 2016, respectively, and total loss after tax of ₹ 0.48 Crores and ₹ 0.42 Crores and, Total comprehensive loss of ₹ 0.48 Crores and ₹ 0.42 Crores for the quarter and half-year ended September 30, 2016, respectively, as considered in the consolidated financial results.

The consolidated financial results also includes the Group's share of loss after tax of  $\gtrless$  0.64 Crores and  $\gtrless$  1.39 Crores and, Total comprehensive loss of  $\gtrless$  0.64 Crores and  $\gtrless$  1.39 Crores for the quarter and half-year ended September 30, 2016, respectively, as considered in the consolidated financial results, in respect of two jointly controlled entities and an associate, based on their interim financial statements /information / results which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these financial statements / information / results are not material to the Group.

Our report on the Statement is not modified in respect of our reliance on the financial statement / information / results certified by the Management.

For DELOITTE HASKINS & SELLS Chartered Accountants (Firm's Registration No. 008072S) Ganesh Balakrishnan Partner (Membership No. 201193)

Secunderabad, October 26, 2016